

WYOMING *Aeronautics Commission*

DEPARTMENT OF TRANSPORTATION

Business Meeting Packet



In-Person Business Meeting

| Held Thursday, May 18, 2023 at 9:30 A.M. |



Mark Gordon
Governor

WYOMING Aeronautics Commission

DEPARTMENT OF TRANSPORTATION

Bruce McCormack, Chairman

(307) 777-4015



Darin J. Westby
Interim Director

TENTATIVE ITINERARY

Tentative Schedule of Events – Tuesday, May 16, 2023

Event Timeline	Event Description	Event Location
<i>Attire: Casual</i>		
Various – 1:30 p.m.	Fly/Drive to Worland	Various Locations
2:00 p.m. – 3:00 p.m.	Tour of Worland Municipal Airport	Worland Municipal Airport 1444 Airport Rd. Worland, WY 82401
3:00 p.m. – 4:00 p.m.	Drive to Hot Springs County Airport (Thermopolis)	
4:00 p.m. – 5:00 p.m.	Tour of Hot Springs County Airport	Hot Springs County Airport WY-120 Thermopolis, WY 82443
5:00 p.m. – 5:15 p.m.	Drive to Hotel & Check In	Best Western Plus Plaza Hotel 116 E. Park St. Thermopolis, WY 82443
6:30 p.m. – 8:00 p.m.	Commission Dinner	One Eyed Buffalo Brewing Company 528 Broadway St. Thermopolis, WY 82443

Tentative Schedule of Events – Wednesday, May 17, 2023

Event Timeline	Event Description	Event Location
<i>Attire: Casual</i>		
7:00 a.m. – 7:45 a.m.	Breakfast & Checkout of Hotel	<i>(Breakfast on your own)</i>
7:45 a.m. – 10:00 a.m.	Board Van & Drive to Dubois	
10:00 a.m. – 10:45 a.m.	Tour of Dubois Municipal Airport	Dubois Municipal Airport 100 Airport Rd. Dubois, WY 82513
10:45 a.m. – 12:00 p.m.	Board Van & Drive to Riverton	
12:00 p.m. – 1:00 p.m.	Lunch	Central Wyoming Regional Airport 4800 Airport Rd. Riverton, WY 82501
1:00 p.m. – 2:15 p.m.	Tour of Central Wyoming Regional Airport	
2:15 p.m. – 3:00 p.m.	Board Van & Drive to Lander	
3:00 p.m. – 3:45 p.m.	Tour of Hunt Field (Lander Airport)	Hunt Field Lander, WY 82520
3:45 p.m. – 4:00 p.m.	Board Van & Drive to Hotel	

4:00 p.m. – 5:00 p.m.	Air Service Development Education Session	Holiday Inn Express & Suites 1002 11 th St. Lander, WY 82520
5:00 p.m. – 6:15 p.m.	Hotel Check In & Time on Your Own	
6:30 p.m. – 8:00 p.m.	Commission Dinner	Svilar's Steakhouse 173 S. Main St. Hudson, WY 82515
Tentative Schedule of Events – Thursday, May 18, 2023		
Event Timeline	Event Description	Event Location
<i>Attire: Business Formal</i>		
7:30 a.m. – 9:00 a.m.	Breakfast & Checkout of Hotel <i>(Breakfast on your own)</i>	
9:30 a.m. – 11:30 a.m.	Aeronautics Commission Business Meeting	Fremont County Public Library – Lander Branch 200 Amoretti St. Lander, WY 82520
11:45 a.m. – 12:00 p.m.	Drive to FBO	Wind River Aviation Lander Airport Hangar #1 Lander, WY 82520
12:15 a.m. – Various	Fly/Drive home	



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Darin J. Westby
Interim Director

BUSINESS MEETING AGENDA

Thursday, May 18, 2023 at 9:30 A.M.

I. CALL TO ORDER

II. PLEDGE OF ALLEGIANCE (*Index Tab 1*)

III. ROLL CALL

IV. ADJUSTMENTS TO AGENDA

V. MINUTES

- A. Consideration of Draft Minutes dated March 14, 2023 – (*Index Tab 2*) – Vote

VI. UPDATE/DISCUSSION

- A. Chairman's Update – Chairman McCormack
- B. Director's Update – Interim Director Westby
- C. Administrator's Update – Administrator Olsen
- D. Air Service Development Program Update – Ms. Johnson
1. General Matters
 2. Standard Reports
 - a) ASEP Budget Forecast Report (*Index Tab 3*)
 - b) CPA Budget Forecast Report (*Index Tab 4*)
 - c) Percent of Grant Projects by City Report (*Index Tab 5*)
- E. Engineering & Construction Program Update – Mr. Hearn
1. General Matters
 2. Standard Reports
 - a) Change Orders Report (*Index Tab 6*)
 - b) Statewide Line Items Report (*Index Tab 7*)
 - c) Bid Summary Report (*Index Tab 8*)

The order of agenda is subject to change. The State of Wyoming supports the Americans with Disabilities Act. Anyone needing aid should contact the Aeronautics Commission at 307-777-4015. Every effort will be made for reasonable accommodations.

- F. Planning & Programming Program Update – Ms. Bean
 - 1. General Matters
 - 2. Standard Monthly Reports
 - a) Administrative Approvals Report (*Index Tab 9*)
 - b) Recovered State Funds Report (*Index Tab 10*)
- G. UAS Program Update – Ms. Taylor
 - 1. General Matters

VII. REGULAR BUSINESS

- A. Consideration of the FY 2023 WACIP Budget Modifications (*Index Tab 11*) – Ms. Bean – Vote
- B. Consideration of the FY 2024 WACIP Budget Modifications (*Index Tab 12*) – Ms. Bean – Vote

VIII. NEW BUSINESS

- A. Consideration of Jackson Hole Air Improvement Resources ASEP Application #1 (*Index Tab 13*) – Ms. Johnson – Vote*
- B. Consideration of Jackson Hole Air Improvement Resources ASEP Application #2 (*Index Tab 14*) – Ms. Johnson – Vote*
**Supplemental information about the JH AIR applications can be found under Jackson Hole Air Improvement Resources Appendix (Index Tab 15)*
- C. Consideration of Cheyenne Regional Air Focus Team ASEP Application (*Index Tab 16*) – Ms. Johnson – Vote
- D. Consideration of Fly Casper Alliance ASEP Application (*Index Tab 17*) – Ms. Johnson – Vote

IX. EXECUTIVE SESSION

X. ANNOUNCEMENTS

- A. Next business meeting will be held June 20, 2023, via videoconference.

XI. ADJOURNMENT

- A. Consideration of Adjournment – Vote

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DRAFT MEETING MINUTES

I. CALL TO ORDER

A meeting of the Wyoming Department of Transportation (WYDOT) Aeronautics Commission was held via videoconference on March 14, 2023. Chairman Sigsbee Duck presided, calling the meeting to order at 1:31 p.m.

II. PLEDGE OF ALLEGIANCE

Chairman Duck led the attendees in the Pledge of Allegiance.

III. ROLL CALL

The following commission members were present, constituting a quorum.

Jerry Blann, Commissioner, District 2

Steve Maier, Commissioner, District 5

Bill DeVore, Commissioner, District 3

Randy Harrop, Commissioner, District At-large

Bruce McCormack, Vice Chairman, District 4

Commissioner Dean McClain was absent.

The following WYDOT staff and guests were present and participated in the business meeting.

Brian Olsen, Aeronautics Administrator

Sheri Taylor, Unmanned Aircraft Systems (UAS) Manager

Mariah Johnson, Air Service Development Manager

Mike Kahler, Senior Assistant Attorney General

Melissa Palka, Project Engineer

MacKenzie Sewell, Assistant Attorney General

Cheryl Bean, Planning & Programming Manager

Kimberly Chapman, Commission Secretary

Susan Elliott assisted with virtual meeting management.

IV. AGENDA ADJUSTMENTS

There were no adjustments to the agenda.

V. APPROVAL OF MINUTES

It was moved by Commissioner Blann, seconded by Commissioner Maier, and unanimously carried to approve the minutes from the January 24, 2023, business meeting.

VI. UPDATES/DISCUSSIONS

A. CHAIRMAN'S UPDATE

Chairman Duck recognized and thanked former Director Luke Reiner for his service and dedication to WYDOT and to the Aeronautics Commission.

Chairman Duck shared that he appreciated his time as chairman and was grateful for the opportunity to serve the commission. He thanked staff and his fellow commissioners for their support and friendship during his term in office.

The Senate confirmed the reappointment of Chairman Duck and Vice Chairman McCormack for another six-year term. Chairman Duck thanked Governor Gordon for the opportunity to continue to serve on the commission.

B. DIRECTOR'S UPDATE

No Director's Update was provided this month.

C. ADMINISTRATOR'S UPDATE

Administrator Olsen presented the Administrator's Update.

Commission Updates

Mr. Olsen thanked Chairman Duck for his service as chairman and commended him for his hard work and dedication to the commission.

Mr. Olsen reported that the Senate approved Dean McClain's appointment as District 1 commissioner. Commissioner McClain was unable to attend the meeting, but Mr. Olsen looks forward to working with him in the future.

Federal Updates

Congressional Committees on Federal Aviation Administration (FAA) Reauthorization

Mr. Olsen reported that the U.S. House Committee on Transportation and Infrastructure and the U.S. Senate Committee on Commerce, Science, and Transportation are working on reauthorization. The chairmen of each committee are knowledgeable about aviation and are committed to drafting reauthorization legislation by September.

FAA Administrator

On March 1, 2023, the U.S. Senate Committee on Commerce, Science, and Transportation held a confirmation hearing for Phil Washington, President Biden's nominee for FAA administrator. Mr. Washington is currently the chief executive officer of the Denver International Airport. There is opposition to Mr. Washington's nomination, which was noticeable during the hearing. Mr. Olsen will continue to follow the nomination process and update the commission accordingly.

FAA Safety Summit

The FAA will host a safety summit on March 15, 2023, to examine recent incidents in the national airspace, including near-collisions on airport runways and other operational errors. A few recent incidents have gained considerable national attention in the media. Despite the FAA prioritizing safety, the number of incidents have increased. Mr. Olsen believes it will be a major priority in the reauthorization bill.

State Legislative Updates

The 2023 General Session concluded on March 3rd. Mr. Olsen had no further updates on aviation-related bills since his February report to the commission. He did note that salary increases for state employees were included in the final budget, which the Governor has signed. Mr. Olsen reported that WYDOT is very grateful to the Governor and legislature for the salary increases and their support of state employees. The Human Resources Division will update the pay tables to determine raises for implementation on July 1, 2023.

Division Update

The accounting firm MHP, LLP conducts an annual financial and compliance report of WYDOT. As part of the audit, the firm reviews different federal programs and the associated funds allocated to WYDOT. The Airport Improvement Program (AIP) was reviewed in the fiscal year (FY) 2022 audit, including the funds provided to WYDOT Aeronautics by the FAA and the United States Department of Transportation (USDOT). No findings were noted for the AIP, and it received a clean audit designation. Mr. Olsen recognized and thanked the division's program managers and staff who manage and oversee AIP funds.

A copy of the audit will be sent to the commission, per Commissioner Blann's request. MHP will present the FY 2022 Audit to the Transportation Commission on March 15th during an education session. Commissioners are invited to join the public meeting if they want to learn more about the audit.

D. AIR SERVICE DEVELOPMENT PROGRAM UPDATE

Ms. Johnson presented the Air Service Development Program Update.

General Matters

February Traffic

Ms. Johnson reported that strong February load factors propelled all Wyoming markets to outperform January totals. Gillette and Rock Springs had load factors over 80 percent, and Cheyenne, Riverton, and Sheridan were over 78 percent.

Future Bookings

Ms. Johnson reported that month-to-date load factors for March are all above or nearing 80 percent. Booked load factors for the remainder of the month are trending upwards, and April and May booked load factors appear consistent with current levels.

General Industry News

The latest data from USDOT suggests that the higher fares seen during summer and fall of 2022 persisted into 2023. Airlines reported 20 to 30 percent increases in the average fare paid per mile in fourth quarter earnings reports and continue to project strong passenger demand for the first half of 2023 despite price increases.

Pilot contracts for the major airlines indicate a significant, industry-wide increase in pilot pay rates. This is partially driven by contract freezes during the pandemic and partially by the shortage

of well-trained pilots. Delta Airlines recently approved contracts that provide up to 34 percent pay increases for pilots, with 4 to 5 percent annual increases every year of the contract. Contracts were recently approved for Alaska Airlines pilots that include pay increases up to 23 percent.

American, United, and Southwest airlines are negotiating pay rates with their pilots unions. American Airlines has proposed a contract that offers a 40 percent pay increase over four years, but American Airlines union leadership criticized this proposal and suggested labor strikes as a response. Delta's contract contains a clause that states Delta will match pay increases from the other major airlines, plus one percent.

All of this activity will put pressure on smaller and regional airlines to raise pilot pay rates, which will increase overall labor costs and escalate airfare inflation.

Ms. Johnson reported that while regional airlines have experienced some decrease in pilot attrition to the major airlines, the airlines are struggling to backfill positions. The pilot shortage is expected to continue until late 2024, and this will continue to impact Wyoming's flight capacity.

The U.S. Department of Justice (DOJ) filed suit last week against the proposed merger of JetBlue and Spirit Airlines. The DOJ has two major issues with the merger. First, the DOJ contends that JetBlue's alliance with American Airlines to provide service in the northeast U.S. would hamper competition in the region. The second major concern is that the merger would remove one of the largest ultra-low-cost carriers in the U.S. from the market.

Air Service Enhancement Program (ASEP) Applications

Ms. Johnson reported that the division will request airports to submit all 2023 ASEP applications by the end of April. The commission will review and consider all applications at the May meeting. Because of the increasing costs of air service, this will allow the commission to allocate funding effectively.

Commissioner Blann requested a quarterly update on the cost-per-passenger for Capacity Purchase Agreement (CPA) airports. Increasing airline costs will almost certainly mean cost-increases to the CPA, and his request will ensure that commissioners have the appropriate data if questions arise. Commissioner DeVore requested Ms. Johnson to include the load factors for more of Wyoming's commercial service airports in future reports. Ms. Johnson confirmed that she will begin incorporating more of the requested data into her report, as it is available.

Vice-Chairman McCormack expressed his concern that increasing airfares will lead to a corresponding increase in leakage to markets in neighboring states.

Standard Reports

ASEP Budget Forecast Report

Ms. Johnson reported no changes to the ASEP Budget Forecast Report.

CPA Budget Forecast Report

Ms. Johnson reported no changes to the CPA Budget Forecast Report.

Percent of Grant Projects by City Report

Ms. Johnson reported no changes to the Percent of Grant Projects by City Report.

E. ENGINEERING AND CONSTRUCTION PROGRAM UPDATE

Ms. Palka presented the Engineering and Construction Program Update.

General Matters

Upcoming Bidding Season

Ms. Palka reported the design phase is almost complete for airport construction projects. The projects will soon be bid to ensure contracts are in place before the start of the summer construction season.

Standard Reports

Change Orders Report

Ms. Palka reported no new change orders this month.

Statewide Line Items Report

Ms. Palka reported one new line item for NAVAID maintenance.

Bid Summary Report

Ms. Palka reported no new bid results.

F. PLANNING AND PROGRAMMING PROGRAM REPORT

Ms. Bean presented the Planning and Programming Program Update.

General Matters

Staffing

Ms. Bean reported that the Grants and Programming Specialist position has been advertised and the division has received about a half dozen applications so far. The selected applicant will replace Cheryl Porter, who is retiring May 2, 2023.

Funding

Ms. Bean reported that awards for the FY 2023 Airport Terminal Program were recently announced, but there were no Wyoming recipients. The Jackson Hole Airport received \$8 million for their terminal project last year.

Standard Reports

Administrative Approvals Report

Ms. Bean reported no administrative approvals for this period.

Recovered State Funds Report

Ms. Bean reported no funds were recovered in February. The total recovered funds for this fiscal year is \$6,857.80.

G. UNMANNED AIRCRAFT SYSTEMS PROGRAM UPDATE

Ms. Taylor presented the Unmanned Aircraft Systems (UAS) Program Update.

General Matters

State and National Outreach Efforts

Ms. Taylor reported that WYDOT has been invited to participate in the International Highway Engineering Exchange Program, which will take place during a weeklong conference this fall in Texas. Around a dozen state departments of transportation will be invited to the conference to present on their UAS program. Ms. Taylor is excited to have the chance to showcase Wyoming's program and to learn from other states.

Ms. Taylor is collaborating with private entities and state and local agencies to provide outreach and education this summer on the difference between recreational drone usage and commercial usage, especially use that requires a Part 107 license.

Vice Chairman McCormack commended Ms. Taylor on her presentation at the February meeting and noted its vast potential to support the work of many different WYDOT divisions and programs.

VII. PUBLIC COMMENT

A. AIRPORT SPONSOR COMMENTS ON PROPOSED WYOMING AVIATION CAPITAL IMPROVEMENT PROGRAM (WACIP)

Chairman Duck provided airports and airport sponsors the opportunity to address the commission on the WACIP. No sponsors or airports addressed the commission.

VIII. REGULAR BUSINESS

A. WACIP SPONSOR COMMENTS REPORT

Ms. Bean referred commissioners to the WACIP Sponsor Comment Report, which includes sponsor comments on allocated and unallocated projects for the proposed FY 2024 budget and the FY 2025-28 plan. The division received comments on 20 projects from 10 airport sponsors. The report contains division responses to comments, updates to funding recommendations, and the fiscal impact of each change to state funds. The changes have been incorporated into the budget and plan for commission consideration. Ms. Bean reviewed some of the sponsor comments for certain WACIP submissions and explained the division's response to those comments.

B. FY 2023 WACIP BUDGET MODIFICATIONS

Ms. Bean reported six modifications for a total increase in state funds of \$284,864 and \$7,993,244 in federal funds allocated toward projects. The remaining reserve is \$689,807 in state funds. The target 2023 reserve is now \$470,000, reduced from last month. The reduction was due to additional, programmed Infrastructure Investment and Jobs Act (IIJA) funds.

Action: It was recommended by Ms. Bean, moved by Commissioner DeVore, seconded by Vice Chairman McCormack, and unanimously carried to approve the FY 2023 WACIP budget modifications as presented.

C. PROPOSED FY 2024 WACIP DRAFT BUDGET

Ms. Bean reported that changes have been incorporated into the proposed budget based on sponsor comments, FAA concurrence, and staff input. The remaining reserve is \$603,649 in state funds. This reserve is \$80,000 less in state funds than when the draft budget was presented in January, due to a change resulting from sponsor comments. The target reserve is \$730,000.

Action: It was recommended by Ms. Bean, moved by Vice Chairman McCormack, seconded by Commissioner Blann, and unanimously carried to approve the final Proposed FY 2024 WACIP Budget as presented.

D. PROPOSED FY 2025-28 WACIP DRAFT PLAN

Ms. Bean reported that changes have been incorporated into the proposed plan based on sponsor comments, FAA concurrence, and staff input.

Action: It was recommended by Ms. Bean, moved by Commissioner Maier, seconded by Commissioner Harrop, and unanimously carried to approve the final Proposed FY 2025-28 WACIP Plan as presented.

IX. NEW BUSINESS

A. NATRONA COUNTY BOARD OF COUNTY COMMISSIONERS GRANT AMENDMENT REQUEST

Ms. Johnson reported that the Natrona County Board of County Commissioners is requesting a state match of 40 percent not to exceed \$352,233.00 from the ASEP to continue service on Delta Connection operated by SkyWest Airlines to Salt Lake City, Utah. This service will take place from January 1, 2023 to June 30, 2023, and staff regards this as a good use of state funds for accomplishing the intended benefits of ASEP.

Glenn Januska, airport director of the Casper/Natrona County International Airport, spoke in support of the application. Mr. Januska reported that Casper has had a minimum revenue guarantee with SkyWest for Delta Connection service since November 2021. While he hoped that the route would have regained self-sufficiency, increasing labor costs has made this unlikely. Negotiations with SkyWest, including changes to the scope clause and agreements with the pilots union, resulted in agreements to begin using larger aircraft on the Salt Lake City to Casper route in July 2023. Mr. Januska reported that increasing passenger volume will offset any additional

operating costs. Natrona County and the airport are seeking a continuance of the minimum revenue guarantee until service on the larger aircraft begins this summer.

Action: It was recommended by Ms. Johnson, moved by Commissioner Blann, seconded by Commissioner McCormack, and unanimously carried to approve the Natrona County Board of County Commissioners' request for service on Delta Connection operated by SkyWest to Salt Lake City, UT, at a state match of 40 percent not to exceed \$352,233.00.

B. ELECTION OF OFFICERS

Chairman Nominations: Chairman Duck nominated Vice Chairman McCormack for chairman. No other nominations being received, Chairman Duck closed nominations and called for a vote. Vice Chairman McCormack was unanimously elected chairman.

Vice Chairman Nominations: Commissioner DeVore nominated Commissioner Blann for vice chairman. No other nominations being received, Chairman Duck closed nominations and called for a vote. Commissioner Blann was unanimously elected vice chairman.

X. EXECUTIVE SESSION

There was no need for an executive session.

XI. ANNOUNCEMENTS/REMINDERS

Commission Activities

Ms. Chapman announced that the commission's next business meeting will be April 18, 2023, via Zoom. The next in-person meeting will take place the week of May 15th in Lander. The trip will include a tour of local airports.

Ms. Chapman announced that the Wyoming Attorney General's office is hosting the Wyoming Board Member Training on Friday, May 5th from 8:30 a.m. to 4:30 p.m. The training will take place in the Capitol Auditorium in Cheyenne, but there will be an online option for those unable to travel.

Commissioners DeVore, Blann, Maier, and McCormack thanked Chairman Duck for his leadership and service to the commission. Commissioner Maier commended Chairman Duck for the warm welcome and support provided when Maier was new to the commission. Mr. Olsen expressed his appreciation for Chairman Duck's leadership on behalf of all staff.

XII. ADJOURNMENT

It was moved by Chairman-elect McCormack to adjourn and passed unanimously. Chairman Duck adjourned the meeting at 2:24 p.m. on March 14, 2023.

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2003			
Standard Budget Appropriations to ASEP:	(includes prior fiscal years)	\$3,000,000.00	Funding Notes: Senate file 120 (Enrolled Act 81) appropriated \$3M (\$2.5M from the budget reserve account and \$500k from the transportation trust fund) to the WBC on March 17, 2003. On June 30, 2005, the balance of the Air Service Enhancement account (\$2,848,400) was transferred to WYDOT when the program was moved to Aeronautics.
Supplementals to ASEP Budget:	(includes prior fiscal years)	\$.00	
Exceptions to ASEP Budget:	(includes prior fiscal years)	\$.00	
Adjustments to ASEP Budget:	(includes prior fiscal years)	\$.00	
	Beginning Balance:		<u>\$3,000,000.00</u>
Add'l Expenses (Data Purchase, Consulting, Marketing):	(includes prior fiscal years)		\$.00
Grant Support:	(includes prior fiscal years)		<u>\$34,000.00</u>
	Carryover Balance:		<u>\$2,966,000.00</u>
2004			
Standard Budget Appropriations to ASEP:		\$.00	
Supplementals to ASEP Budget:		\$.00	
Exceptions to ASEP Budget:		\$.00	
Adjustments to ASEP Budget:		\$.00	
	Beginning Balance:		<u>\$2,966,000.00</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$.00
(Forecasted) Grant Support:			<u>\$308,000.00</u>
	Carryover Balance:		<u>\$2,658,000.00</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2005			
Standard Budget Appropriations to ASEP:	\$.00	Funding Notes:	House Bill 53 (Enrolled Act 009 - Session Chapter 13) appropriated \$3M (General Funds) to the ASE Account to carry out the ASE act.
Supplementals to ASEP Budget:	\$3,000,000.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00		
	Beginning Balance:		<u>\$5,658,000.00</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$12,500.00
(Forecasted) Grant Support:			<u>\$2,229,066.59</u>
	Carryover Balance:		<u>\$3,416,433.41</u>
2006			
Standard Budget Appropriations to ASEP:	\$.00		
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$715,860.00	Adjustment Notes:	A consortium of airports and WYDOT received a SCASDP Grant from the USDOT. This money was used to conduct the 'Fly Wyoming' campaign.
	Beginning Balance:		<u>\$4,132,293.41</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$27,509.54
(Forecasted) Grant Support:			<u>\$265,600.00</u>
	Carryover Balance:		<u>\$3,839,183.87</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year		
2007		
Standard Budget Appropriations to ASEP:	\$3,000,000.00	Funding Notes: Standard Budget Appropriation
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	(\$122,862.00)	Adjustment Notes: Transfers to Program 7721 (Admin) to pay for data purchases and other necessary info.
Beginning Balance:	\$6,716,321.87	
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):	\$.00	
(Forecasted) Grant Support:	\$1,019,191.48	
Carryover Balance:	\$5,697,130.39	
2008		
Standard Budget Appropriations to ASEP:	\$3,000,000.00	Funding Notes: Standard Budget Appropriation
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	Adjustment Notes: B-11 Transfer from Program 7741 of \$1069 was removed due to transfer error.
Beginning Balance:	\$8,697,130.39	
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):	\$176,337.57	
(Forecasted) Grant Support:	\$909,602.37	
Carryover Balance:	\$7,611,190.45	

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year		
2009		
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes: Standard Budget Appropriation. The appropriation was reduced by half by Gov. Freundenthal.
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	(\$120,000.00)	Adjustment Notes: Transfers to Program 7721 to pay for data purchases and other necessary purchases.
Beginning Balance:		<u>\$8,991,190.45</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$37,175.04
(Forecasted) Grant Support:		<u>\$2,518,649.43</u>
Carryover Balance:		<u>\$6,435,365.98</u>
2010		
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes: Standard Budget Appropriation
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	
Beginning Balance:		<u>\$7,935,365.98</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$616,092.60
(Forecasted) Grant Support:		<u>\$2,685,475.33</u>
Carryover Balance:		<u>\$4,633,798.05</u>
2011		
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes: Standard Budget Appropriation
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	
Beginning Balance:		<u>\$6,133,798.05</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$.00
(Forecasted) Grant Support:		<u>\$4,196,714.37</u>
Carryover Balance:		<u>\$1,937,083.68</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year		
2012		
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes: Standard Budget Appropriation of \$1.5M. And a supplemental appropriation of \$3.949M.
Supplementals to ASEP Budget:	\$3,949,668.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	Adjustment Notes: Supplemental appropriation of \$3.949M.
Beginning Balance:		<u>\$7,386,751.68</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$126,300.00
(Forecasted) Grant Support:		<u>\$3,466,961.30</u>
Carryover Balance:		<u>\$3,793,490.38</u>
2013		
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes: Standard Budget Appropriation
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$3,000,000.00	
Adjustments to ASEP Budget:	\$.00	Adjustment Notes: This budget adjustment was due to a B-11 from Kevin - \$82,881 was for the local share of the SCASDP project, and \$490,637 was an increase due to the accounting of the local share for projects in RKS and GCC. This B-11 was removed due to double counting the of local share.
Beginning Balance:		<u>\$8,293,490.38</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$8,280.00
(Forecasted) Grant Support:		<u>\$2,315,548.52</u>
Carryover Balance:		<u>\$5,969,661.86</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2014			
Standard Budget Appropriations to ASEP:	\$1,500,000.00	Funding Notes:	Standard Budget Appropriation minus a budget cut of 8% for one year.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	(\$120,000.00)	Adjustment Notes:	8% Budget reduction for the year.
Beginning Balance:			<u>\$7,349,661.86</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$325,500.00
(Forecasted) Grant Support:			<u>\$1,349,887.72</u>
Carryover Balance:			<u>\$5,674,274.14</u>
2015			
Standard Budget Appropriations to ASEP:	\$1,440,000.00	Funding Notes:	New Standard Budget Appropriation including budget cuts of 8% for two years (2015 and 2016). Also includes Exception request of \$3,798,565 minus \$250,000 legislative cut initiated by JAC.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$3,548,565.00		
Adjustments to ASEP Budget:	\$1,963.00	Adjustment Notes:	\$1,963.83 adjustment made to reconcile with SOF.
Beginning Balance:			<u>\$10,664,802.14</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$10,857.36
(Forecasted) Grant Support:			<u>\$1,618,261.88</u>
Carryover Balance:			<u>\$9,035,682.90</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2016			
Standard Budget Appropriations to ASEP:	\$1,440,000.00	Funding Notes:	New Standard Budget Appropriation including budget cuts of 8% for two years (2015 and 2016).
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00		
	Beginning Balance:		<u>\$10,475,682.90</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$185,735.00
(Forecasted) Grant Support:			<u>\$4,136,803.86</u>
	Carryover Balance:		<u>\$6,153,144.04</u>
2017			
Standard Budget Appropriations to ASEP:	\$1,312,450.00	Funding Notes:	(\$20,397.00) general funds cut per legislature, (\$107,152.50) reduction per Gov.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	N/A
	Beginning Balance:		<u>\$7,465,594.04</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$175,000.00
(Forecasted) Grant Support:			<u>\$1,947,992.72</u>
	Carryover Balance:		<u>\$5,342,601.32</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2018			
Standard Budget Appropriations to ASEP:	\$1,312,450.00	Funding Notes:	(\$20,397.00) general funds cut per legislature, (\$107,152.50) reduction per Gov.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00		
	Beginning Balance:		<u>\$6,655,051.32</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$2,655,184.88</u>
	Carryover Balance:		<u>\$3,849,866.44</u>
2019			
Standard Budget Appropriations to ASEP:	\$1,312,450.00	Funding Notes:	Assumes (\$20,397.00) general funds cut per legislature, (\$107,152.50) reduction per Gov.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	(\$251,746.00)	Adjustment Notes:	One time charge of (251,746.39)Variance between carry forward amount on 09/10 SoF from 03/04 biennium and the correct carry forward amount which was on a B-11 on Jan 4, 2010. Consists of 34,041 consulting fees kept by WBC and \$217,705 funds transferred for ASE admin
	Beginning Balance:		<u>\$4,910,570.44</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$3,959,477.53</u>
	Carryover Balance:		<u>\$801,092.91</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year		
2020		
Standard Budget Appropriations to ASEP:	\$1,312,450.00	Funding Notes: Assumes (\$20,397.00) general funds cut per legislature, (\$107,152.50) reduction per Gov.
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	Adjustment Notes: (11/15) Removed \$1,000,000 for expenditure only in FY 2020 per Senate Enrolled Act 40 (2018)
	Beginning Balance:	<u>\$2,113,542.91</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$150,000.00
(Forecasted) Grant Support:		<u>\$379,702.18</u>
	Carryover Balance:	\$1,583,840.73
2021		
Standard Budget Appropriations to ASEP:	\$1,312,450.00	
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	
	Beginning Balance:	<u>\$2,896,290.73</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$150,000.00
(Forecasted) Grant Support:		<u>\$576,451.48</u>
	Carryover Balance:	\$2,169,839.25
2022		
Standard Budget Appropriations to ASEP:	\$1,312,450.00	
Supplementals to ASEP Budget:	\$.00	
Exceptions to ASEP Budget:	\$.00	
Adjustments to ASEP Budget:	\$.00	
	Beginning Balance:	<u>\$3,482,289.25</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):		\$150,000.00
(Forecasted) Grant Support:		<u>\$881,722.12</u>
	Carryover Balance:	\$2,450,567.13

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2023			
Standard Budget Appropriations to ASEP:	\$1,312,450.00	Funding Notes:	Filler when no fiscal years are determined.
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	2023
	Beginning Balance:		<u>\$3,763,017.13</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$2,142,233.20</u>
	Carryover Balance:		<u>\$1,470,783.93</u>
2024			
Standard Budget Appropriations to ASEP:	\$1,312,450.00		
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	2024
	Beginning Balance:		<u>\$2,783,233.93</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$1,870,000.00</u>
	Carryover Balance:		<u>\$763,233.93</u>
2025			
Standard Budget Appropriations to ASEP:	\$1,312,450.00		
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	2025 Forecast
	Beginning Balance:		<u>\$2,075,683.93</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$1,550,000.00</u>
	Carryover Balance:		<u>\$375,683.93</u>

STATE OF WYOMING
Wyoming Air Service Enhancement Program
Air Service Budget Forecast

Budget Fiscal Year			
2026			
Standard Budget Appropriations to ASEP:	\$1,312,450.00		
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	2026 Forecast
	Beginning Balance:		<u>\$1,688,133.93</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$1,200,000.00</u>
	Carryover Balance:		\$338,133.93
2027			
Standard Budget Appropriations to ASEP:	\$1,312,450.00		
Supplementals to ASEP Budget:	\$.00		
Exceptions to ASEP Budget:	\$.00		
Adjustments to ASEP Budget:	\$.00	Adjustment Notes:	2027 Forecast
	Beginning Balance:		<u>\$1,650,583.93</u>
(Forecasted) Add'l Expenses (Data Purchase, Consulting, Marketing):			\$150,000.00
(Forecasted) Grant Support:			<u>\$.00</u>
	Carryover Balance:		\$1,500,583.93

Wyoming Department of Transportation - Division of Aeronautics
Capacity Purchase Agreement (CPA) Budget Forecast
State Only 60% Match
5/8/2023

FY 2023	FY2022 Ending Balance		\$ 17,069,267.18
		Forecast	Invoiced
	Gillette	\$ (1,596,000.00)	\$ (619,122.35)
	Riverton	\$ (2,202,000.00)	\$ (447,850.50)
	Rock Springs	\$ (2,300,400.00)	\$ (336,054.58)
	Sheridan	\$ (1,643,400.00)	\$ (664,349.42)
	Total State Share	\$ (7,741,800.00)	\$ (2,067,376.85)
	New Ending Balance	\$ 9,327,467.18	\$ 15,001,890.33

FY 2024	Beginning Balance		\$9,327,467.18	\$ 15,001,890.33
		Forecast	Invoiced	
	Gillette	\$ (1,656,000.00)	\$	-
	Riverton	\$ (2,292,000.00)	\$	-
	Rock Springs	\$ (2,383,800.00)	\$	-
	Sheridan	\$ (1,710,000.00)	\$	-
	Total State Share	\$ (8,041,800.00)	\$	-
	New Ending Balance	\$1,285,667.18		

FY 2025	Beginning Balance		\$1,285,667.18	
		Forecast	Invoiced	
	Gillette	\$ (1,728,000.00)	\$	-
	Riverton	\$ (2,395,200.00)	\$	-
	Rock Springs	\$ (2,480,400.00)	\$	-
	Sheridan	\$ (1,789,800.00)	\$	-
	State Share (Forecast)	\$ (8,393,400.00)	\$	-
	New Ending Balance	\$ (7,107,732.82)		

*FY from July 1 through June 30

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Casper						
Finaled	ASE01	2005	2004	Northwest Airlines	1,633,520	0
Finaled	ASE16	2007	2007		6,300	0
Finaled	ASE24	2008	2008	Allegiant Air	26,099	0
Finaled	ASE22	2008	2008	United Airlines	320,000	0
Finaled	ASE17	2008	2008	United Airlines	27,000	0
Closed	ASCPR01	2022	2021	SkyWest - SLC	302,013	276,903
Approved	ASCPR02	2023	2022	SkyWest - SLC	240,000	240,000
Approved	ASCPR03	2023	2023	SkyWest - SLC	352,233	352,233
Sub-total:					\$2,907,165	7.26%
Community: Cheyenne						
Finaled	AMERAIR	2011	2010	American Eagle	1,400,000	0
Finaled	ARASE42	2012	2011	American Eagle	850,000	0
Finaled	ASCYS01	2019	2018	American Airlines	580,000	0
Finaled	ASCYS02	2020	2019	American Airlines	239,702	0
Finaled	ASCYS03	2021	2020	SkyWest - DEN	313,345	0
Closed	ASCYS04	2022	2021	SkyWest - DEN	840,000	0
Approved	ASCYS05	2023	2022	SkyWest - DEN	1,350,000	1,350,000
Sub-total:					\$5,573,047	13.91%

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Cody						
Finaled	ASE06	2004	2004	SkyWest - DEN	190,400	0
Finaled	WBC01	2004	2004	SkyWest - DEN	117,600	0
Finaled	AERE807	2006	2005	SkyWest - DEN	165,600	0
Finaled	ASE07	2005	2005	SkyWest - DEN	114,400	0
Finaled	ASE09	2006	2006	SkyWest - DEN	0	0
Finaled	ASE11	2007	2006	SkyWest - DEN	49,796	0
Finaled	ASE12	2007	2007		31,500	0
Finaled	ASE13	2007	2007	SkyWest - SLC	97,907	0
Finaled	ASE14	2008	2007	SkyWest - DEN	208,551	0
Finaled	ASE25	2009	2008	SkyWest - DEN	320,000	0
Finaled	ASE26	2009	2008	SkyWest - SLC	240,000	0
Finaled	ARASE33	2010	2009	SkyWest - DEN	382,500	0
Finaled	ARASE36	2010	2010		19,599	0
Finaled	ARASE37	2011	2010	SkyWest - DEN	233,978	0
Finaled	ARASE46	2012	2011	SkyWest - DEN	28,764	0
Finaled	ASCOD01	2013	2012	SkyWest - DEN	140,044	0
Finaled	ASCOD02	2014	2014	United Airlines	8,384	0
Finaled	ASCOD03	2015	2015	United Airlines	0	0
Finaled	ASCOD04	2016	2016	United Airlines	53,749	0
Finaled	ASCOD05	2017	2017	United Airlines	33,864	0
Finaled	ASCOD07	2019	2019	United Airlines	41,250	0
Approved	ASCOD08	2021	2021	United Airlines	63,106	63,106
Sub-total:					\$2,540,993	6.34%
						\$63,106

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Gillette						
Finaled	ASE04	2005	2005	Great Lakes Airlines	128,127	0
Finaled	ARASE20	2009	2008	SkyWest - SLC	799,036	0
Finaled	ASE18	2008	2009		64,000	0
Finaled	ARASE28	2010	2009	SkyWest - SLC	771,445	0
Finaled	ARASE31	2010	2009		64,000	0
Finaled	ARASE40	2011	2010	SkyWest - SLC	615,398	0
Finaled	ARASE44	2011	2011	SkyWest - SLC	619,996	0
Finaled	ARASE45	2012	2011	SkyWest - SLC	1,186,230	0
Finaled	ASGCC01	2013	2012	SkyWest - SLC	1,052,480	0
Finaled	ASGCC02	2014	2013	SkyWest - SLC	836,812	0
Finaled	ASGCC03	2015	2014	SkyWest - SLC	641,581	0
Finaled	ASGCC04	2016	2015	SkyWest - SLC	1,104,000	0
Sub-total:					\$7,883,106	19.68%
						0

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Jackson						
Finaled	ASE02	2005	2004	American Airlines	125,000	0
Finaled	AERE505	2006	2005	American Airlines	100,000	0
Finaled	ASE10	2007	2006	American Airlines	117,828	0
Finaled	ASE15	2008	2007	American Airlines	200,000	0
Finaled	ASE23	2009	2008	American Airlines	200,000	0
Finaled	ARASE27	2010	2009	American Airlines	200,000	0
Finaled	ARASE35	2011	2010	American Airlines	150,000	0
Finaled	ARASE41	2012	2011	American Airlines	168,515	0
Finaled	ARASE47	2013	2012	United Airlines	90,677	0
Finaled	ASJAC01	2014	2013	United Airlines	0	0
Finaled	ASJAC02	2015	2014	United Airlines	100,373	0
Finaled	ASJAC03	2016	2015	United Airlines	111,063	0
Finaled	ASJAC05	2017	2016	United Airlines	94,169	0
Finaled	ASJAC06	2018	2017	United Airlines	170,509	0
Closed	ASJAC07	2019	2019	American Airlines	180,000	0
Finaled	ASJAC10	2021	2020	Delta Airlines	60,000	0
Closed	ASJAC08	2020	2020	American Airlines	140,000	0
Closed	ASJAC09	2021	2020	American Airlines	140,000	0
Closed	ASJAC11	2022	2021	American Airlines	140,000	0
Closed	ASJAC12	2022	2021	Delta Airlines	60,000	0
Approved	ASJAC14	2023	2022	Delta Airlines	60,000	60,000
Approved	ASJAC13	2023	2022	American Airlines	140,000	140,000
Sub-total:					\$2,748,134	6.86%
						\$200,000
Community: Laramie						
Finaled	ASE30	2009	2009		186,045	0
Sub-total:					\$186,045	0.46%
						0

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Riverton						
Finaled	CASE03	2005	2005	Great Lakes Airlines	128,934	0
Finaled	ASRIW01	2017	2016	Key Lime Airlines (d	1,193,090	0
Finaled	ASRIW02	2018	2017	Key Lime Airlines (d	1,019,986	0
Finaled	ASRIW03	2019	2018	Key Lime Airlines (d	1,220,194	0
Sub-total:					\$3,562,204	8.89% 0
Community: Rock Springs						
Finaled	ASE03	2005	2004	Great Lakes Airlines	99,086	0
Finaled	ARASE21	2009	2008	SkyWest - SLC	709,568	0
Finaled	ARASE32	2009	2009		64,000	0
Finaled	ASE19	2008	2009		63,953	0
Finaled	ARASE29	2010	2009	SkyWest - SLC	570,847	0
Finaled	ARASE38	2010	2010	SkyWest - SLC	613,084	0
Finaled	ARASE39	2010	2010		64,000	0
Finaled	ARASE43	2011	2010	SkyWest - SLC	1,177,342	0
Finaled	ARASE48	2012	2012	SkyWest - SLC	1,233,452	0
Finaled	ASRKS01	2013	2013	SkyWest - SLC	1,032,347	0
Finaled	ASRKS02	2014	2014	SkyWest - SLC	504,692	0
Finaled	ASRKS03	2015	2014	SkyWest - SLC	876,308	0
Finaled	ASRKS04	2016	2015	SkyWest - DEN	540,780	0
Finaled	ASRKS05	2017	2016	SkyWest - DEN	626,870	0
Finaled	ASRKS06	2018	2017	SkyWest - DEN	444,704	0
Finaled	ASRKS07	2019	2019	SkyWest - DEN	715,514	0
Sub-total:					\$9,336,546	23.31% 0
Community: Sheridan						
Closed	CSSHR01	2016	2015	Key Lime Airlines (d	2,327,212	0
Finaled	CSSHR02	2018	2017	Key Lime Airlines (d	1,019,986	0
Finaled	CSSHR03	2019	2018	Key Lime Airlines (d	1,222,520	0
Sub-total:					\$4,569,718	11.41% 0

STATE OF WYOMING

Wyoming Air Service Enhancement Program

Percent of Grant Projects by City

Status	Project Number	Start FY	Start CY	Airline	Maximum State Share	Project Recoveries
Community: Statewide						
Finaled	SHE	2003	2004		34,000	0
Finaled	SCAS205	2007	2007		715,860	0
Sub-total:					\$749,860	1.87%
Grand Totals:					\$40,056,818	100.00%
						\$2,482,243



Change Orders Report

WACIP Construction Projects

Change Order Entry Date: 03/02/2023 - 05/05/2023

Change Order Date	Change Order Number	Supplemental Agreement Number	Document Upload Date	Change Order Explanation	Change Order Amount	Revised Contract Amount
Airport: Jackson Hole Airport			State Project Number: AJA012A		Project Description: Acquire ARFF Truck	
4/7/2023	1		4/10/2023	After award the airport negotiated with manufacturer and added and deleted items from original spec to make truck more efficient and prepared.	\$101,934.00	\$1,030,449.00
Airport: Pinedale - Ralph Wenz Field			State Project Number: APN001		Project Description: Rehabilitate R/W	
10/5/2021	1		10/5/2021	While milling the blasting pads it was discovered that the asphalt thickness was not consistent. The 2" designed mill removed all asphalt in some areas and leaving micro thin asphalt in other areas. The decision to remove all asphalt and place a new homogeneous layer was discussed and agreed upon with contractor.	\$7,920.00	\$2,433,589.00
3/16/2023	2		4/11/2023	Final Quantity Reconciliation Adjustment B.S. 1	(\$61,178.69)	\$2,316,510.31
Airport: Pinedale - Ralph Wenz Field			State Project Number: APN013		Project Description: Expand E GA Apron	
12/22/2020		1	1/11/2021	APN013A - Revised retainage from 10% to 5% to align with statute updates that were made before the project was bid.	\$0.00	\$2,425,669.00
6/16/2021	1		10/4/2021	Changed location of fuel farm for safety.	\$55,190.00	\$288,000.00
7/19/2021	1		7/19/2021	Hand hole boxes to access existing power/communication lines and to extend new conduit lines to new self serve fuel farm.	\$8,479.80	\$38,584.80
11/17/2021	3		11/17/2021	Unclassified excavation not suffice. Need to bring in base material for structure.	\$20,444.50	\$0.00
3/17/2023	4		3/17/2023	End of project quantity adjustments and raising of taxi lighting.	\$32,630.27	\$2,499,390.62



Statewide Line Item Balances

Fiscal Year: 2023

Execution Date: 03/02/2023 - 05/02/2023

	Aviation Encouragement	Marketing	Marking Equipment	NAVAID
Beginning Balance:	\$0.00	\$0.00		\$0.00
Recovered Funds:				
Transferred Funds:	\$50,000.00	\$450,000.00		\$152,500.00
Carryover Funds:	\$0.00	\$0.00		\$0.00
Balance on WACIP:	\$50,000.00	\$450,000.00		\$152,500.00
Allocated to Projects:	\$27,500.00	\$50,000.00		\$105,505.00
Balance Remaining:	\$22,500.00	\$400,000.00	\$0.00	\$46,995.00

Airport	Project Number	WACIP Description	Aviation Encouragement	Marketing	Marking Equipment	NAVAID
Afton - Lincoln County Municipal Airport	AAF028X	2023 NAVAID Maintenance				\$4,754.00
Big Piney - Miley Memorial Field	ABP017X	2023 Aviation Encouragement	\$2,500.00			
Casper - Natrona County International Airport	ACP054X	2023 Aviation Encouragement - 5K Runway Run	\$2,500.00			
Cody - Yellowstone Regional Airport	ACO027X	Santa Fly-In 2023 Marketing/Aviation Encouragement	\$2,500.00			
Cody - Yellowstone Regional Airport	ACO034X	2023 MARKETING		\$50,000.00		
Dixon Airport - Carbon County	ADW020X	2023 NAVAID Maintenance				\$4,754.00
Dixon Airport - Carbon County	ADW021X	2023 NAVAID Maintenance-AWOS Repair				\$8,282.00
Dubois Municipal Airport	ADU021X	2023 NAVAID Maintenance				\$4,754.00



Airport	Project Number	WACIP Description	Aviation Encouragement	Marketing	Marking Equipment	NAVAID
Dubois Municipal Airport	ADU026X	2023 Airport Encouragement Day	\$2,500.00			
Evanston - Uinta County Airport - Burns Field	AEV018X	2023 Aviation Encouragement	\$2,500.00			
Fort Bridger Airport	AFB008X	2023 NAVAID Maintenance				\$4,754.00
Gillette - Northeast Wyoming Regional Airport	AGC035X	2023 NAVAID Maintenance				\$20,804.00
Greater Green River Intergalactic Spaceport	A48010X	2023 Aviation Encouragement	\$2,500.00			
Hulett Municipal Airport	AW4023X	2023 NAVAID Maintenance				\$4,754.00
Kemmerer Municipal Airport	AEM023X	2023 NAVAID Maintenance				\$4,754.00
Kemmerer Municipal Airport	AEM024X	2023 NAVAID Maint. - AWOS Repair				\$1,413.00
Kemmerer Municipal Airport	AEM028X	2023 Aviation Encouragement	\$2,500.00			
Lusk Municipal Airport	ALS018X	2023 NAVAID Maintenance				\$4,754.00
Newcastle - Mondell Field	AEC027X	2023 NAVAID Maintenance				\$4,754.00
Pine Bluffs Municipal Airport	A82016X	2023 NAVAID Maintenance				\$4,754.00
Pinedale - Ralph Wenz Field	APN024X	2023 NAVAID Maintenance				\$6,575.00
Powell Municipal Airport	APO020X	2022 Aviation Encouragement	\$2,500.00			
Powell Municipal Airport	APO026X	2023 NAVAID Maintenance				\$6,575.00
Powell Municipal Airport	APO027X	2023 Aviation Encouragement	\$2,500.00			
Saratoga - Shively Field	ASA023X	2023 NAVAID Maintenance				\$2,988.00
Thermopolis - Hot Springs County Airport	AHS026X	2023 NAVAID Maintenance				\$4,754.00

Statewide Line Item Balances, Fiscal Year: 2023, Execution Date: 03/02/2023 - 05/02/2023



Airport	Project Number	WACIP Description	Aviation Encouragement	Marketing	Marking Equipment	NAVAID
Torrington Municipal Airport	ATO020X	2023 NAVAID Maintenance				\$3,586.00
Wheatland - Phifer Airfield	AEA025X	2023 NAVAID Maintenance				\$4,754.00
Total Granted to Projects:			\$22,500.00	\$50,000.00		\$102,517.00



Bid Results Report

03/02/2023 - 05/05/2023

Airport Name:	Lusk Municipal Airport	Project Description:	Acquire SRE
State Project Number:	ALS012A	Federal Project Number:	3-56-0018-019-2023
Bid Description:	Acquire SRE - Truck and Plow	Engineer's Estimate:	\$185,000.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Jack's Truck	\$324,223.00	75.26%	\$0.00

Airport Name:	Riverton - Central Wyoming Regional Airport	Project Description:	Seal Coat and Mark Pavements
State Project Number:	ARI005A	Federal Project Number:	N/A
Bid Description:	Seal Coat & Mark	Engineer's Estimate:	\$660,937.80
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$437,111.50	-33.86%	\$21,855.58
Straight Stripe Painting, Inc. - UT	\$509,841.75	-22.86%	\$25,492.09

Airport Name:	Cody - Yellowstone Regional Airport	Project Description:	Seal Coat and Mark Pavements - FY23
State Project Number:	ACO008A	Federal Project Number:	N/A
Bid Description:	Seal Coat & Mark	Engineer's Estimate:	\$499,070.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$585,855.00	17.39%	\$29,292.75
Straight Stripe Painting, Inc. - UT	\$637,908.00	27.82%	\$31,895.40



Airport Name:	Gillette - Northeast Wyoming Regional Airport	Project Description:	Rehabilitate GA Apron
State Project Number:	AGC014A	Federal Project Number:	3-56-0012-054-2023
Bid Description:	Rehab GA Apron	Engineer's Estimate:	\$903,210.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Powder River Construction, Inc.	\$765,904.00	-15.20%	\$0.00
S&S Builders, LLC	\$1,005,550.00	11.33%	\$0.00

Airport Name:	Jackson Hole Airport	Project Description:	Rehabilitate Taxiway A - North, Deice Pad Improvements, and Bypass Taxilane
State Project Number:	AJA024A	Federal Project Number:	3-56-0014-071-2022
Bid Description:	Deice Access Taxilane and North TW A Rehab - Sch I	Engineer's Estimate:	\$3,115,892.45
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Knife River Mountain West	\$4,980,690.00	59.85%	\$0.00

Airport Name:	Greybull - South Big Horn County Airport	Project Description:	Seal Coat and Mark Pavements
State Project Number:	AGE004A	Federal Project Number:	N/A
Bid Description:	Seal Coat & Mark	Engineer's Estimate:	\$336,007.30
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$213,565.65	-36.44%	\$10,678.28
Straight Stripe Painting, Inc. - UT	\$270,532.34	-19.49%	\$13,526.62

Airport Name:	Powell Municipal Airport	Project Description:	Seal Coat and Mark Pavements
State Project Number:	APO004A	Federal Project Number:	N/A
Bid Description:	Seal Coat & Mark	Engineer's Estimate:	\$179,933.75
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$92,051.00	-48.84%	\$4,602.55
Straight Stripe Painting, Inc. - UT	\$115,714.00	-35.69%	\$5,785.70



Airport Name:	Rawlins Municipal Airport - Harvey Field	Project Description:	Acquire Mowing Equipment
State Project Number:	ARW009A	Federal Project Number:	N/A
Bid Description:	Acquire Mowing Equipment	Engineer's Estimate:	\$110,000.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Stotz Equipment	\$121,400.00	10.36%	\$0.00

Airport Name:	Fort Bridger Airport	Project Description:	Reconstruct Taxiway A and SE Apron
State Project Number:	AFB014B, AFB014C	Federal Project Number:	3-56-0042-018-2022, TBD
Bid Description:	Base Bid 1	Engineer's Estimate:	\$574,780.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Staker & Parson Companies	\$746,465.00	29.87%	\$0.00
Kilgore Companies dba Lewis and Lewis, Inc.	\$820,772.00	42.80%	\$0.00

Airport Name:	Worland Municipal Airport	Project Description:	Seal Coat and Mark Pavements
State Project Number:	AWR004A	Federal Project Number:	N/A
Bid Description:	Seal Coat & Mark	Engineer's Estimate:	\$297,373.80
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$212,398.40	-28.58%	\$10,619.92
Straight Stripe Painting, Inc. - UT	\$250,737.04	-15.68%	\$12,536.85

Airport Name:	Lander - Hunt Field	Project Description:	Acquire SRE
State Project Number:	ALN011A	Federal Project Number:	TBD
Bid Description:	Acquire SRE - Loader and Attachments	Engineer's Estimate:	\$345,000.00
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Honnen Equipment Co.	\$321,468.05	-6.82%	\$0.00
Komatsu America Corp.	\$325,180.00	-5.74%	\$0.00



Airport Name: Thermopolis - Hot Springs County Airport		Project Description: Seal Coat and Mark Pavements	
State Project Number: AHS010A		Federal Project Number: N/A	
Bid Description: Seal Coat & Mark		Engineer's Estimate: \$185,529.50	
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$145,196.55	-21.74%	\$7,259.83
Straight Stripe Painting, Inc. - UT	\$181,555.55	-2.14%	\$9,077.78

Airport Name: Lander - Hunt Field		Project Description: Seal Coat and Mark Pavements	
State Project Number: ALN004A		Federal Project Number: N/A	
Bid Description: Seal Coat & Mark		Engineer's Estimate: \$170,552.45	
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$117,766.00	-30.95%	\$5,888.30
Straight Stripe Painting, Inc. - UT	\$160,742.98	-5.75%	\$8,037.15

Airport Name: Cowley - North Big Horn County Airport		Project Description: Seal Coat and Mark Pavements	
State Project Number: AU6003A		Federal Project Number: N/A	
Bid Description: Seal Coat & Mark		Engineer's Estimate: \$56,698.25	
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$41,154.00	-27.42%	\$2,057.70
Straight Stripe Painting, Inc. - UT	\$75,276.00	32.77%	\$3,763.80



Airport Name: Sheridan County Airport		Project Description: Seal Coat and Mark Pavements - FY23	
State Project Number: ASH027A		Federal Project Number: N/A	
Bid Description: Seal Coat & Mark		Engineer's Estimate: \$607,570.00	
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
American Road Maintenance - AZ	\$666,285.00	9.66%	\$33,314.25
Straight Stripe Painting, Inc. - UT	\$745,090.00	22.63%	\$37,254.50

Airport Name: Casper - Natrona County International Airport		Project Description: Rehabilitate Access Road	
State Project Number: ACP026C		Federal Project Number: 3-56-0004-072-2023	
Bid Description: Rehabilitate Access Rd.		Engineer's Estimate: \$990,895.00	
Bidder	Bid Amount	% Difference	Wyoming Preference Adjustment
Ramshorn Construction	\$731,886.00	-26.14%	\$0.00
Wayn Coleman Construction, Inc.	\$845,307.00	-14.69%	\$0.00

Bid Results Report, 03/02/2023 - 05/05/2023



Administrative Approvals Report
Fiscal Year(s): 2023
3/3/2023 - 5/2/2023

Fiscal Year	Airport	Project Number	Grant Description	State Funds	Federal Funds
Total:					

Administrative Approvals Report, Fiscal Year(s): 2023, 3/3/2023 - 5/2/2023

Data Source: BlackCat Aviation Data Management System

Printed: 5/2/2023 1:32:12 PM



Recovered Funds Report

Fiscal Year 2023

Recovered Date: 03/01/2023 - 04/30/2023

Date Recovered	State Facility Name	State Project Number	Original FY	Project Description	State Funds		Federal Funds
					Transportation Funds	General Funds	Total State Funds
				Beginning Balance	\$8,611,072.00		\$8,611,072.00
				Transferred Funds	\$0.00		\$0.00
				Carryover Funds	\$0.00		\$0.00
				Total Funds	\$8,611,072.00		\$8,611,072.00
1/9/2023	Thermopolis - Hot Springs County Airport	AHS016X	2021	AWOS Repair	\$1,160.80		\$1,160.80
1/10/2023	Gillette - Northeast Wyoming Regional Airport	AGC027X	2021	2021 Marketing and Promotions	\$73.00		\$73.00
1/18/2023	Greater Green River Intergalactic Spaceport	A48008X	2022	2022 Aviation Encouragement	\$400.00		\$400.00
1/18/2023	Pine Bluffs Municipal Airport	A82003A	2022	Seal Coat and Mark Pavements	\$3,932.00		\$3,932.00
1/20/2023	Gillette - Northeast Wyoming Regional Airport	AGC033X	2022	2022 Aviation Encouragement	\$33.00		\$33.00
1/20/2023	Torrington Municipal Airport	ATO019X	2022	2022 Aviation Encouragement - Fly-In	\$1,259.00		\$1,259.00
3/1/2023	Torrington Municipal Airport	ATO003A	2022	Seal Coat and Mark Pavements	\$4,847.00		\$4,847.00
3/16/2023	Pinedale - Ralph Wenz Field	APN003A	2021	Seal Coat and Mark Pavements	\$21,892.00		\$21,892.00
3/17/2023	Rock Springs - Southwest Wyoming Regional Airport	ARK007A	2021	Rehabilitate and Expand Commercial Terminal	\$0.33		\$0.33
3/23/2023	Laramie Regional Airport	ALA021A	2021	Install ARFF Building Backup Generator	\$102,600.00		\$102,600.00
4/3/2023	Big Piney - Miley Memorial Field	ABP005A	2022	Recon W Apron and Rehab S Apron	\$80,000.00		\$80,000.00



Date Recovered	State Facility Name	State Project Number	Original FY	Project Description	State Funds			Federal Funds
					Transportation Funds	General Funds	Total State Funds	
4/4/2023	Worland Municipal Airport	AWRL13C	2020	Widen Taxilane C			\$0.00	\$464.00
Total Funds Recovered this Period 03/01/2023 - 04/30/2023					\$209,339.33	\$0.00	\$209,339.33	\$464.00
Total Funds Recovered for Fiscal Year					\$216,197.13		\$216,197.13	\$464.00
Available balance for Fiscal Year					\$8,827,269.13		\$8,827,269.13	\$54,506,255.00



STATE OF WYOMING
Wyoming Aviation Capital Improvement Program Modifications
Fiscal Year(s): 2023
03/03/2023 - 05/02/2023

Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
2023								
Cheyenne Regional Airport - Jerry Olson Field*	ACY001G	Reconstruct RW 9/27 and associated work	88	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$7,110,114	\$0	\$0	\$7,110,114	
Revised Total:				\$7,110,114	\$0	\$0	\$7,110,114	100.00 / 0.00 / 0.00
Comments								
Worland Municipal Airport*	AWR002B	Reconstruct Wildlife Fence, Gate, and associated work	80	\$85,000	\$5,667	\$3,778	\$94,445	90.00 / 6.00 / 4.00
Changed Amount:				\$43,096	\$2,873	\$1,915	\$47,884	
Revised Total:				\$128,096	\$8,540	\$5,693	\$142,329	90.00 / 6.00 / 4.00
Comments								
1) Per FAA, increase to match actual funding.								
Cody - Yellowstone Regional Airport*	ACO008A	Seal Coat and Mark Pavements	75	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$0	\$189,900	\$21,100	\$211,000	
Revised Total:				\$0	\$189,900	\$21,100	\$211,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manager, increase to accommodate bids.								
Riverton - Central Wyoming Regional Airport*	ARI005A	Seal Coat and Mark Pavements	73	\$0	\$688,500	\$76,500	\$765,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$166,500)	(\$18,500)	(\$185,000)	
Revised Total:				\$0	\$522,000	\$58,000	\$580,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manger, reduce to match bids.								



Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Sheridan County Airport*	ASH027A	Seal Coat and Mark Pavements	71	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$0	\$3,600	\$400	\$4,000	
Revised Total:				\$0	\$3,600	\$400	\$4,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manager, increase to accommodate bids.								
Cody - Yellowstone Regional Airport*	ACO025B	Rehabilitate and Expand Commercial Terminal	70	\$2,053,458	\$64,846	\$43,230	\$2,161,534	95.00 / 3.00 / 2.00
Changed Amount:				(\$320)	(\$10)	(\$7)	(\$337)	
Revised Total:				\$2,053,138	\$64,836	\$43,223	\$2,161,197	95.00 / 3.00 / 2.00
Comments								
1) Per FAA, reduce to match federal grant amount and revise federal match percentage.								
Worland Municipal Airport*	AWR004A	Seal Coat and Mark Pavements	69	\$0	\$360,000	\$40,000	\$400,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$106,200)	(\$11,800)	(\$118,000)	
Revised Total:				\$0	\$253,800	\$28,200	\$282,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manger, reduce to match bids.								
Greybull - South Big Horn County Airport*	AGE004A	Seal Coat and Mark Pavements	68	\$0	\$442,800	\$49,200	\$492,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$186,300)	(\$20,700)	(\$207,000)	
Revised Total:				\$0	\$256,500	\$28,500	\$285,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manger, reduce to match bids.								



Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Jackson Hole Airport*	AJA025A	Terminal Improvements, TSA Screening Area; construction and associated work	68	\$7,028,730	\$281,149	\$187,433	\$7,497,312	93.75 / 3.75 / 2.50
Changed Amount:				(\$2,652,750)	(\$106,110)	(\$70,740)	(\$2,829,600)	
Revised Total:				\$4,375,980	\$175,039	\$116,693	\$4,667,712	93.75 / 3.75 / 2.50
Comments								
1) Per FAA, reduce to match federal grant amount.								
Powell Municipal Airport*	APO004A	Seal Coat and Mark Pavements	67	\$0	\$208,800	\$23,200	\$232,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$82,800)	(\$9,200)	(\$92,000)	
Revised Total:				\$0	\$126,000	\$14,000	\$140,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manger, reduce to match bids.								
Lander - Hunt Field*	ALN011A	Acquire SRE	66	\$400,000	\$26,667	\$17,778	\$444,445	90.00 / 6.00 / 4.00
Changed Amount:				(\$75,061)	(\$5,004)	(\$3,336)	(\$83,401)	
Revised Total:				\$324,939	\$21,663	\$14,442	\$361,044	90.00 / 6.00 / 4.00
Comments								
1) Per FAA, reduce to match grant amount.								
Cowley - North Big Horn County Airport*	AU6003A	Seal Coat and Mark Pavements	65	\$0	\$162,900	\$18,100	\$181,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$63,000)	(\$7,000)	(\$70,000)	
Revised Total:				\$0	\$99,900	\$11,100	\$111,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manager, reduce to match bids.								
Lander - Hunt Field*	ALN004A	Seal Coat and Mark Pavements	65	\$0	\$202,500	\$22,500	\$225,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$47,700)	(\$5,300)	(\$53,000)	
Revised Total:				\$0	\$154,800	\$17,200	\$172,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manger, reduce to match bids.								

Wyoming Aviation Capital Improvement Program Reconciliation, Fiscal Year(s): 2023, 03/03/2023 - 05/02/2023



Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Thermopolis - Hot Springs County Airport*	AHS010A	Seal Coat and Mark Pavements	65	\$0	\$327,600	\$36,400	\$364,000	0.00 / 90.00 / 10.00
Changed Amount:				\$0	(\$147,600)	(\$16,400)	(\$164,000)	
Revised Total:				\$0	\$180,000	\$20,000	\$200,000	0.00 / 90.00 / 10.00
Comments								
1) Per Program Manager, reduce to match bids.								
Rock Springs - Southwest Wyoming Regional Airport*	ARK019A	Conduct Planning Study, Master Plan	63	\$700,000	\$28,000	\$18,667	\$746,667	93.75 / 3.75 / 2.50
Changed Amount:				\$155,748	\$6,230	\$4,153	\$166,131	
Revised Total:				\$855,748	\$34,230	\$22,820	\$912,798	93.75 / 3.75 / 2.50
Comments								
1) Per sponsor request and FAA, increase federal grant amount.								
Hulett Municipal Airport*	AW4022A	Rehabilitate TW A: Design, Construction, and Associated work (Phase 1)	62	\$150,000	\$10,000	\$6,667	\$166,667	90.00 / 6.00 / 4.00
Changed Amount:				(\$150,000)	(\$10,000)	(\$6,667)	(\$166,667)	
Revised Total:				\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Comments								
1) Per FAA, move funds from FY23 to FY24.								
Sheridan County Airport*	ASH026E	Expand and Rehabilitate Terminal Building, acquire AFFF testing equipment, construct RW 33 PAPI & REIL, and associated work.	59	\$1,007,095	\$40,284	\$26,856	\$1,074,235	93.75 / 3.75 / 2.50
Changed Amount:				(\$38,859)	(\$1,554)	(\$1,036)	(\$41,449)	
Revised Total:				\$968,236	\$38,730	\$25,820	\$1,032,786	93.75 / 3.75 / 2.50
Comments								
1) Per FAA, reduce to match federal funds.								



Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Saratoga - Shively Field*	ASA019A	Conduct Planning Study, Master Plan	57	\$198,244	\$13,216	\$8,811	\$220,271	90.00 / 6.00 / 4.00
Changed Amount:				(\$198,244)	(\$13,216)	(\$8,811)	(\$220,271)	
Revised Total:				\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Comments								
1) Per FAA and Sponsor request, move Entitlement funds from FY23 to FY24.								
Saratoga - Shively Field*	ASA019B	Conduct Planning Study, Master Plan	57	\$113,000	\$7,533	\$5,022	\$125,555	90.00 / 6.00 / 4.00
Changed Amount:				(\$113,000)	(\$7,533)	(\$5,022)	(\$125,555)	
Revised Total:				\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Comments								
1) Per FAA and Sponsor request, move IIJA funds from FY23 to FY24.								
Total Changed Amount:				\$4,080,724	(\$740,924)	(\$156,951)	\$3,182,849	
Non-Budgeted Total:				(\$2,652,750)	\$0	(\$156,951)	(\$2,809,701)	
Modification Total:				\$6,733,474	(\$740,924)	\$0	\$5,992,550	

Note: This document represents the state funding plan for airports as approved by the Wyoming Aeronautics Commission. Amounts on this report do not imply a guarantee of funding from federal, state, or local sources. Project(s) with asterisk (*) indicates non-budgeted value for Federal amount. Although decreases are included in this report, they do not require commission approval, and are only included for balancing purposes. All approved amounts represent the maximum available for the grant.

Note: Nonstandard Matches will be highlighted in red



STATE OF WYOMING
Wyoming Aviation Capital Improvement Program
FY 2023 Budget

Available Budgets			
Program Identifier	Federal	State	Local
Federal Discretionary	\$11,732,246	\$0	\$0
Federal State Apportionment	\$3,500,000	\$0	\$0
Federal Entitlement	\$13,500,464	\$0	\$0
State Transportation Fund	\$0	\$6,934,769	\$0
Statewide Programs	\$0	\$652,500	\$480,500
Crack Seal (GMP)	\$0	\$1,240,000	\$0
Federal IJJA Funds	\$21,432,051	\$0	\$0
Federal CARES Act	\$4,341,494	\$0	\$0
Total	\$54,506,255	\$8,827,269	\$480,500

Statewide Projects			
Program Identifier	Federal	State	Local
Aviation Encouragement	\$0	\$50,000	\$0
Crack Seal (AGMP35)	\$0	\$1,240,000	\$269,050
Design Standards Update (ADSI22)	\$0	\$5,000	\$0
Marketing & Promotions	\$0	\$450,000	\$450,000
Mountain AWOS	\$0	\$100,000	\$0
NAVAID Maintenance	\$0	\$152,500	\$30,500
Windssocks	\$0	\$7,500	\$0
Total	\$0	\$2,005,000	\$749,550

Note: This document represents the state funding plan for airports as approved by the Wyoming Aeronautics Commission. It does not imply guarantee of funding from federal, state, or local sources. All approved amounts represent the maximum available for the grant. Additional Commission approval is required for all amount increases or changes in scope.

Note: Project(s) with asterisk (*) indicates non-budgeted value for Federal amount

Note: Original FY2023 projects were approved by the Wyoming Aeronautics Commission on March 15, 2022 unless otherwise noted on a Modification report and will have there own associated date.

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Casper - Natrona County International Airport	ACP029C	Rehabilitate RW 8/26 and associated work	Security, Maintenance	88	\$5,175,000	\$207,000	\$138,000	\$5,520,000	93.75 / 3.75 / 2.50
Casper - Natrona County International Airport	ACP029D	Rehabilitate RW 8/26 and associated work	Security, Maintenance	88	\$660,353	\$26,414	\$17,609	\$704,376	93.75 / 3.75 / 2.50
Cheyenne Regional Airport - Jerry Olson Field	ACY001G	Reconstruct RW 9/27 and associated work	Security, Maintenance	88	\$7,110,114	\$0	\$0	\$7,110,114	100.00 / 0.00 / 0.00
Cheyenne Regional Airport - Jerry Olson Field	ACY001H	Reconstruct Runway 9/27: Construction and Associated work	Security, Maintenance	88	(\$509,535)	(\$20,381)	(\$13,588)	(\$543,504)	0 / 0 / 0
Cheyenne Regional Airport - Jerry Olson Field	ACY001J	Reconstruct R/W 9/27	Security, Maintenance	88	\$2,000,000	\$80,000	\$53,333	\$2,133,333	93.75 / 3.75 / 2.50
Riverton - Central Wyoming Regional Airport	ARI001D	Rehabilitate T/W A, D, C1 design and construction, and associated work	Security, Maintenance	85	\$3,428,266	\$137,131	\$91,420	\$3,656,817	93.75 / 3.75 / 2.50
Riverton - Central Wyoming Regional Airport	ARI001E	Rehabilitate T/W A, B, C1 construction and associated work	Security, Maintenance	85	\$1,482,850	\$59,314	\$39,543	\$1,581,707	93.75 / 3.75 / 2.50
Jackson Hole Airport *	AJA024B	Rehabilitate Taxiway A - North, Deice Pad Improvements, and Bypass Taxiway; and associated work *	Security, Maintenance	84	\$2,700,000	\$108,000	\$72,000	\$2,880,000	93.75 / 3.75 / 2.50
Worland Municipal Airport	AWR002B	Reconstruct Wildlife Fence, Gate, and associated work	Safety	80	\$128,096	\$8,540	\$5,693	\$142,329	90.00 / 6.00 / 4.00
Douglas - Converse County Airport	ADG006A	Rehabilitate RW 11/29 and Relocate TW A 2	Security, Maintenance	79	\$2,922,957	\$194,863	\$129,909	\$3,247,729	90.00 / 6.00 / 4.00
Lander - Hunt Field	ALN003D	Relocate TW A (RW 22 End) - 15' - 50' design, construction, and associated work.	Safety	77	\$0	\$164,000	\$41,000	\$205,000	0.00 / 80.00 / 20.00
Torrington Municipal Airport	ATO011A	Construct PAPIs, REILs, Beacon, and Electrical Vault: design, construction, and associated work	Safety	76	\$450,000	\$30,000	\$20,000	\$500,000	90.00 / 6.00 / 4.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Cody - Yellowstone Regional Airport	ACO008A	Seal Coat and Mark Pavements	Security, Maintenance	75	\$0	\$189,900	\$21,100	\$211,000	0.00 / 90.00 / 10.00
Rock Springs - Southwest Wyoming Regional Airport	ARK006A	Rehabilitate Lighting, RW 3/21 and TW; and associated work	Safety	75	\$300,000	\$12,000	\$8,000	\$320,000	93.75 / 3.75 / 2.50
Riverton - Central Wyoming Regional Airport	ARI021B	Acquire SRE Carrier Loader and Snow Blower Attachment	Safety	74	\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Laramie Regional Airport	ALA023A	Replace Runway and Taxiway Edge Lights; Replace Airfield NAVAIDS; and associated work	Safety	73	\$1,300,000	\$41,053	\$27,368	\$1,368,421	95.00 / 3.00 / 2.00
Riverton - Central Wyoming Regional Airport	ARI005A	Seal Coat and Mark Pavements	Security, Maintenance	73	\$0	\$522,000	\$58,000	\$580,000	0.00 / 90.00 / 10.00
Wheatland - Phifer Airfield	AEA006A	Acquire Hangar Land and associated work	Safety	73	\$300,000	\$20,000	\$13,333	\$333,333	90.00 / 6.00 / 4.00
Wheatland - Phifer Airfield	AEA006B	Acquire Hangar Land	Safety	73	\$0	\$150,000	\$16,667	\$166,667	0.00 / 90.00 / 10.00
Cowley - North Big Horn County Airport	AU6015A	Rehabilitate RW 9/27: Geotech Investigation, Design, Construction, and associated work	Security, Maintenance	72	\$0	\$40,000	\$10,000	\$50,000	0.00 / 80.00 / 20.00
Evanston - Uinta County Airport - Burns Field	AEVW11G	Reconstruct Apron, Phase IV	Security, Maintenance	72	\$92,691	\$6,179	\$4,120	\$102,990	90.00 / 6.00 / 4.00
Lusk Municipal Airport	ALS012A	Acquire SRE	Safety	72	\$180,000	\$12,000	\$8,000	\$200,000	90.00 / 6.00 / 4.00
Laramie Regional Airport	ALA011B	Expand ARFF/SRE Building	Safety	71	\$1,000,000	\$31,579	\$21,053	\$1,052,632	95.00 / 3.00 / 2.00
Laramie Regional Airport	ALA025A	Acquire SRE, Rotary Plow	Safety	71	\$700,000	\$22,105	\$14,737	\$736,842	95.00 / 3.00 / 2.00
Sheridan County Airport	ASH027A	Seal Coat and Mark Pavements	Security, Maintenance	71	\$0	\$3,600	\$400	\$4,000	0.00 / 90.00 / 10.00
Cody - Yellowstone Regional Airport	ACO025B	Rehabilitate and Expand Commercial Terminal	Airport Enhancement and Planning	70	\$2,053,138	\$64,836	\$43,223	\$2,161,197	95.00 / 3.00 / 2.00
Rock Springs - Southwest Wyoming Regional Airport	ARK007E	Rehabilitate and Expand Commercial Terminal, construction and associated work	Airport Enhancement and Planning	70	\$1,015,599	\$40,624	\$27,083	\$1,083,306	93.75 / 3.75 / 2.50

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Worland Municipal Airport	AWR004A	Seal Coat and Mark Pavements	Security, Maintenance	69	\$0	\$253,800	\$28,200	\$282,000	0.00 / 90.00 / 10.00
Casper - Natrona County International Airport	ACP026C	Rehab Access Road and associated work	Security, Maintenance	68	\$1,335,665	\$53,427	\$35,618	\$1,424,710	93.75 / 3.75 / 2.50
Gillette - Northeast Wyoming Regional Airport	AGC021A	Acquire SRE, Broom	Safety	68	\$750,000	\$30,000	\$20,000	\$800,000	93.75 / 3.75 / 2.50
Greybull - South Big Horn County Airport	AGE004A	Seal Coat and Mark Pavements	Security, Maintenance	68	\$0	\$256,500	\$28,500	\$285,000	0.00 / 90.00 / 10.00
Jackson Hole Airport *	AJA025A	Terminal Improvements, TSA Screening Area; construction and associated work *	Security, Maintenance	68	\$4,375,980	\$175,039	\$116,693	\$4,667,712	93.75 / 3.75 / 2.50
Buffalo - Johnson County Airport	ABY013A	Replace Runway 31 REILS and associated work	Safety	67	\$0	\$76,500	\$8,500	\$85,000	0.00 / 90.00 / 10.00
Gillette - Northeast Wyoming Regional Airport	AGC014A	Rehabilitate GA Apron	Security, Maintenance	67	\$2,000,000	\$80,000	\$53,334	\$2,133,334	93.75 / 3.75 / 2.50
Laramie Regional Airport	ALA012A	Acquire ARFF Vehicle	Safety	67	\$757,120	\$23,909	\$15,939	\$796,968	95.00 / 3.00 / 2.00
Powell Municipal Airport	APO004A	Seal Coat and Mark Pavements	Security, Maintenance	67	\$0	\$126,000	\$14,000	\$140,000	0.00 / 90.00 / 10.00
Lander - Hunt Field	ALN011A	Acquire SRE	Safety	66	\$324,939	\$21,663	\$14,442	\$361,044	90.00 / 6.00 / 4.00
Cheyenne Regional Airport - Jerry Olson Field	ACY026A	Install Passenger Boarding Bridge and associated work	Safety	65	\$2,021,652	\$80,866	\$53,911	\$2,156,429	93.75 / 3.75 / 2.50
Cowley - North Big Horn County Airport	AU6003A	Seal Coat and Mark Pavements	Security, Maintenance	65	\$0	\$99,900	\$11,100	\$111,000	0.00 / 90.00 / 10.00
Lander - Hunt Field	ALN004A	Seal Coat and Mark Pavements	Security, Maintenance	65	\$0	\$154,800	\$17,200	\$172,000	0.00 / 90.00 / 10.00
Thermopolis - Hot Springs County Airport	AHS010A	Seal Coat and Mark Pavements	Security, Maintenance	65	\$0	\$180,000	\$20,000	\$200,000	0.00 / 90.00 / 10.00
Rock Springs - Southwest Wyoming Regional Airport	ARK019A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	63	\$855,748	\$34,230	\$22,820	\$912,798	93.75 / 3.75 / 2.50
Wheatland - Phifer Airfield	AEA020A	Acquire SRE: carrier vehicle with snow plow	Safety	63	\$200,700	\$13,380	\$8,920	\$223,000	90.00 / 6.00 / 4.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Casper - Natrona County International Airport	ACP018A	Repair Terminal Roof, Area D and C over IT room	Security, Maintenance	61	\$0	\$58,800	\$14,700	\$73,500	0.00 / 80.00 / 20.00
Casper - Natrona County International Airport	ACP019A	Repair Terminal Roof, Area C	Security, Maintenance	61	\$0	\$440,000	\$110,000	\$550,000	0.00 / 80.00 / 20.00
Fort Bridger Airport	AFB014B	Reconstruct Apron and associated work	Security, Maintenance	61	\$555,230	\$37,015	\$24,677	\$616,922	90.00 / 6.00 / 4.00
Fort Bridger Airport	AFB014C	Reconstruct TW A and SE Apron, and associated work	Security, Maintenance	61	\$220,000	\$14,667	\$9,778	\$244,445	90.00 / 6.00 / 4.00
Riverton - Central Wyoming Regional Airport	ARI008A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	61	\$400,000	\$16,000	\$10,667	\$426,667	93.75 / 3.75 / 2.50
Casper - Natrona County International Airport	ACP001E	Conduct ARFF Training	Safety	59	\$0	\$54,000	\$6,000	\$60,000	0.00 / 90.00 / 10.00
Cheyenne Regional Airport - Jerry Olson Field	ACY002A	Acquire SRE, Blower	Safety	59	\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Rawlins Municipal Airport - Harvey Field	ARW002A	Construct GA Terminal Building, and associated work.	Airport Enhancement and Planning	59	\$573,379	\$38,225	\$25,484	\$637,088	90.00 / 6.00 / 4.00
Sheridan County Airport	ASH026E	Expand and Rehabilitate Terminal Building, acquire AFFF testing equipment, construct RW 33 PAPI & REIL, and associated work.	Airport Enhancement and Planning	59	\$968,236	\$38,730	\$25,820	\$1,032,786	93.75 / 3.75 / 2.50
Cowley - North Big Horn County Airport	AU6021A	Construct Pilot's Lounge: Construction and associated work	Airport Enhancement and Planning	56	\$538,000	\$35,867	\$23,911	\$597,778	90.00 / 6.00 / 4.00
Evanston - Uinta County Airport - Burns Field	AEV005A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	56	\$167,665	\$11,177	\$7,452	\$186,294	90.00 / 6.00 / 4.00
Evanston - Uinta County Airport - Burns Field	AEV005B	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	56	\$220,000	\$14,667	\$9,778	\$244,445	90.00 / 6.00 / 4.00
Greybull - South Big Horn County Airport	AGE006A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	56	\$300,000	\$20,000	\$13,333	\$333,333	90.00 / 6.00 / 4.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Pinedale - Ralph Wenz Field	APN009A	Acquire SRE (Loader)	Safety	56	\$0	\$337,500	\$112,500	\$450,000	0.00 / 75.00 / 25.00
Powell Municipal Airport	APO003A	Conduct Planning Study, Master Plan and associated work	Airport Enhancement and Planning	55	\$300,000	\$20,000	\$13,333	\$333,333	90.00 / 6.00 / 4.00
Douglas - Converse County Airport	ADG015A	Develop GA Hangar Area	Airport Enhancement and Planning	50	\$318,000	\$21,200	\$14,133	\$353,333	90.00 / 6.00 / 4.00
Cowley - North Big Horn County Airport	AU6007A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	49	\$200,000	\$13,333	\$8,889	\$222,222	90.00 / 6.00 / 4.00
Lander - Hunt Field	ALN014A	Upgrade Terminal and associated work	Airport Enhancement and Planning	49	\$190,000	\$12,667	\$8,444	\$211,111	90.00 / 6.00 / 4.00
Lander - Hunt Field	ALN014B	Upgrade Terminal and associated work	Airport Enhancement and Planning	49	\$78,000	\$5,200	\$3,467	\$86,667	90.00 / 6.00 / 4.00
Jackson Hole Airport *	AJA027A	Expand Stormwater detention and filtration System: Design, Construction, and associated work. *	Airport Enhancement and Planning	48	\$700,000	\$28,000	\$18,666	\$746,666	93.75 / 3.75 / 2.50
Big Piney - Miley Memorial Field	ABPI11A	Land & Easement Acquisition: Associated ALP Update	Airport Enhancement and Planning	45	\$0	\$3,000	\$2,000	\$5,000	0.00 / 60.00 / 40.00
Newcastle - Mondell Field	AEC008A	Construct Hangar	Airport Enhancement and Planning	41	\$630,705	\$42,047	\$28,031	\$700,783	90.00 / 6.00 / 4.00
Newcastle - Mondell Field	AEC008B	Construct Hangar; and associated work	Airport Enhancement and Planning	41	\$220,000	\$14,667	\$9,778	\$244,445	90.00 / 6.00 / 4.00
Dubois Municipal Airport	ADU003F	Construct Taxilane: Design, Construction, and associated work.	Airport Enhancement and Planning	40	\$220,000	\$14,666	\$9,778	\$244,444	90.00 / 6.00 / 4.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Cody - Yellowstone Regional Airport	ACO021A	CARES Development funds for the following projects: Construct Rental Car Quick-Turn Around Facility; Install Runway 4/22 Visual Guidance System; Construct General Aviation Taxiways; Install Hangar		20	\$4,341,494	\$0	\$0	\$4,341,494	100.00 / 0.00 / 0.00
Total					\$58,252,042	\$5,182,199	\$1,901,133	\$65,335,374	
Non-Budgeted Airport Projects Total					(\$7,775,980)	\$0	\$0	(\$7,775,980)	
Budgeted Airport Projects Total					\$50,476,062	\$5,182,199	\$1,901,133	\$57,559,394	
Total Statewide Projects					\$0	\$2,005,000	\$749,550	\$2,754,550	
Total Allocated					\$50,476,062	\$7,187,199	\$2,650,683		
Total Available					\$54,506,255	\$8,827,269			
Remaining Balance					\$4,030,193	\$1,640,070			

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Wyoming Aviation Capital Improvement Program



STATE OF WYOMING
Wyoming Aviation Capital Improvement Program Modifications
Fiscal Year(s): 2024
03/03/2023 - 05/02/2023

Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
2024								
Rock Springs - Southwest Wyoming Regional Airport*	ARK006B	Rehabilitate Lighting, RW 3/21 and TW; and associated work	75	\$1,000,000	\$340,000	\$60,000	\$1,400,000	71.50 / 24.25 / 4.25
Changed Amount:				\$0	(\$300,000)	(\$33,333)	(\$333,333)	
Revised Total:				\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Comments								
1) Per Program Manager, separate out State and Local only funding from overall Federal grant and associated matches.								
Rock Springs - Southwest Wyoming Regional Airport*	ARK006C	Rehabilitate Lighting, RW 3/21 and TW; and associated work	75	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$0	\$300,000	\$33,333	\$333,333	
Revised Total:				\$0	\$300,000	\$33,333	\$333,333	0.00 / 90.00 / 10.00
Comments								
2) Per Program Manager, separate State and Local only funding from overall Federal grant and associated matches.								
Hulett Municipal Airport*	AW4022A	Rehabilitate Taxiway A - Design & Phase 1	62	\$450,000	\$30,000	\$20,000	\$500,000	90.00 / 6.00 / 4.00
Changed Amount:				\$150,000	\$10,000	\$6,667	\$166,667	
Revised Total:				\$600,000	\$40,000	\$26,667	\$666,667	90.00 / 6.00 / 4.00
Comments								
1) Per FAA, move funds from FY23 to FY24.								
Saratoga - Shively Field*	ASA019A	Conduct Planning Study, Master Plan	57	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$198,244	\$13,216	\$8,811	\$220,271	
Revised Total:				\$198,244	\$13,216	\$8,811	\$220,271	90.00 / 6.00 / 4.00
Comments								
2) Per FAA and Sponsor request, move Entitlement funds from FY23 to FY24								



Airport Name	State Project Number	Project Description	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Saratoga - Shively Field*	ASA019B	Conduct Planning Study, Master Plan	57	\$0	\$0	\$0	\$0	0.00 / 0.00 / 0.00
Changed Amount:				\$226,000	\$15,067	\$10,044	\$251,111	
Revised Total:				\$226,000	\$15,067	\$10,044	\$251,111	90.00 / 6.00 / 4.00
Comments								
2) Per FAA and Sponsor request, move IIJA funds from FY23 to FY24.								
Total Changed Amount:				\$574,244	\$38,283	\$25,522	\$638,049	
Non-Budgeted Total:				\$0	\$0	\$25,522	\$25,522	
Modification Total:				\$574,244	\$38,283	\$0	\$612,527	

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Note: Nonstandard Matches will be highlighted in red



STATE OF WYOMING
Wyoming Aviation Capital Improvement Program
FY 2024 Budget

Available Budgets			
Program Identifier	Federal	State	Local
Federal Discretionary	\$6,112,500	\$0	\$0
Federal State Apportionment	\$3,500,000	\$0	\$0
Federal Entitlement	\$13,000,000	\$0	\$0
State Transportation Fund	\$0	\$6,798,572	\$0
Statewide Programs	\$0	\$522,500	\$350,500
Crack Seal (GMP)	\$0	\$1,290,000	\$0
Federal IIJA Funds	\$11,746,840	\$0	\$0
Total	\$34,359,340	\$8,611,072	\$350,500

Statewide Projects			
Program Identifier	Federal	State	Local
Aviation Encouragement	\$0	\$50,000	\$0
Crack Seal (AGMP37A)	\$0	\$1,290,000	\$261,500
Marketing & Promotions	\$0	\$320,000	\$320,000
Mountain AWOS	\$0	\$100,000	\$0
NAVAID Maintenance	\$0	\$152,500	\$30,500
Total	\$0	\$1,912,500	\$612,000

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Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Gillette - Northeast Wyoming Regional Airport	AGC011B	Rehabilitate RW 16/34 and RW 3	Security, Maintenance	87	\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Jackson Hole Airport *	AJA024C	Rehabilitate Taxiway A - North, Deice Pad Improvements, and Bypass Taxiway; and associated work. *	Security, Maintenance	84	\$3,376,980	\$135,079	\$90,053	\$3,602,112	93.75 / 3.75 / 2.50
Jackson Hole Airport *	AJA024D	Rehabilitate Taxiway A - North, Deice Pad Improvements, and Bypass Taxiway; and associated work. *	Security, Maintenance	84	\$13,000,000	\$520,000	\$346,667	\$13,866,667	93.75 / 3.75 / 2.50
Laramie Regional Airport	ALA015B	Rehabilitate TW A	Security, Maintenance	80	\$5,500,000	\$173,684	\$115,789	\$5,789,473	95.00 / 3.00 / 2.00
Laramie Regional Airport	ALA015C	Reconstruct Commercial Apron and associated work	Security, Maintenance	80	\$1,000,000	\$31,579	\$21,053	\$1,052,632	95.00 / 3.00 / 2.00
Casper - Natrona County International Airport	ACP040A	Rehabilitate TW A and associated work	Security, Maintenance	77	\$1,175,000	\$47,000	\$31,333	\$1,253,333	93.75 / 3.75 / 2.50
Worland Municipal Airport	AWR005A	Rehabilitate TW A and Construct Taxilane D	Security, Maintenance	76	\$2,300,000	\$153,333	\$102,222	\$2,555,555	90.00 / 6.00 / 4.00
Casper - Natrona County International Airport	ACP020A	Seal Coat and Mark Pavements	Security, Maintenance	75	\$0	\$1,000,000	\$111,111	\$1,111,111	0.00 / 90.00 / 10.00
Rock Springs - Southwest Wyoming Regional Airport	ARK006B	Rehabilitate Lighting, RW 3/21 and TW; and associated work	Safety	75	\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Rock Springs - Southwest Wyoming Regional Airport	ARK006C	Rehabilitate Lighting, RW 3/21 and TW; and associated work	Safety	75	\$0	\$300,000	\$33,333	\$333,333	0.00 / 90.00 / 10.00
Douglas - Converse County Airport	ADG007A	Seal Coat and Mark Pavements	Security, Maintenance	72	\$0	\$247,500	\$27,500	\$275,000	0.00 / 90.00 / 10.00
Rock Springs - Southwest Wyoming Regional Airport	ARK018A	Acquire SRE (Broom)	Safety	72	\$0	\$450,000	\$150,000	\$600,000	0.00 / 75.00 / 25.00
Buffalo - Johnson County Airport	ABY007A	Seal Coat and Mark Pavements	Security, Maintenance	70	\$0	\$190,000	\$21,111	\$211,111	0.00 / 90.00 / 10.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

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Riverton - Central Wyoming Regional Airport	ARI007B	Rehabilitate North GA Apron: Design, Construction, and associated work	Security, Maintenance	69	\$1,004,482	\$40,179	\$26,786	\$1,071,447	93.75 / 3.75 / 2.50
Riverton - Central Wyoming Regional Airport	ARI007C	Rehabilitate North GA Apron: Design, Construction, and associated work	Security, Maintenance	69	\$1,000,000	\$40,000	\$26,667	\$1,066,667	93.75 / 3.75 / 2.50
Sheridan County Airport	ASH012A	Relocate East End TW A, A-2	Safety	69	\$600,000	\$24,000	\$16,000	\$640,000	93.75 / 3.75 / 2.50
Lusk Municipal Airport	ALS014A	Rehabilitate Security Fence and associated work	Safety	68	\$110,000	\$7,333	\$4,889	\$122,222	90.00 / 6.00 / 4.00
Pinedale - Ralph Wenz Field	APN014A	Rehabilitate TW	Security, Maintenance	68	\$1,150,000	\$76,667	\$51,111	\$1,277,778	90.00 / 6.00 / 4.00
Dubois Municipal Airport	ADU022A	Automatic Vehicle Gate Replacement and Associated Work	Security, Maintenance	67	\$110,000	\$7,333	\$4,889	\$122,222	90.00 / 6.00 / 4.00
Jackson Hole Airport	AJA012A	Acquire ARFF Truck	Safety	67	\$0	\$1,000,000	\$111,111	\$1,111,111	0.00 / 90.00 / 10.00
Wheatland - Phifer Airfield	AEA002A	Reconstruct GA Apron: design, construction, and associated work	Security, Maintenance	67	\$800,000	\$53,333	\$35,556	\$888,889	90.00 / 6.00 / 4.00
Buffalo - Johnson County Airport	ABY009A	Rehabilitate Apron	Security, Maintenance	66	\$300,000	\$20,000	\$13,334	\$333,334	90.00 / 6.00 / 4.00
Buffalo - Johnson County Airport	ABY009B	Rehabilitate Apron and associated work	Security, Maintenance	66	\$387,252	\$25,817	\$17,211	\$430,280	90.00 / 6.00 / 4.00
Hulett Municipal Airport	AW4022A	Rehabilitate Taxiway A - Design & Phase 1	Security, Maintenance	62	\$600,000	\$40,000	\$26,667	\$666,667	90.00 / 6.00 / 4.00
Newcastle - Mondell Field	AEC007A	Seal Coat and Mark Pavements	Security, Maintenance	62	\$0	\$180,000	\$20,000	\$200,000	0.00 / 90.00 / 10.00
Dubois Municipal Airport	ADU005A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	61	\$300,000	\$20,000	\$13,333	\$333,333	90.00 / 6.00 / 4.00
Lusk Municipal Airport	ALS005A	Seal Coat and Mark Pavements	Security, Maintenance	61	\$0	\$180,000	\$20,000	\$200,000	0.00 / 90.00 / 10.00
Pine Bluffs Municipal Airport	A82017A	Replace AWOS	Safety	61	\$330,000	\$22,000	\$14,667	\$366,667	90.00 / 6.00 / 4.00
Cheyenne Regional Airport - Jerry Olson Field	ACY027A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	60	\$675,000	\$27,000	\$18,000	\$720,000	93.75 / 3.75 / 2.50

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Note: Project(s) with asterisk (*) indicates non-budgeted value for Federal amount

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Hulett Municipal Airport	AW4008A	Seal Coat and Mark Pavements	Security, Maintenance	60	\$0	\$262,440	\$29,160	\$291,600	0.00 / 90.00 / 10.00
Casper - Natrona County International Airport	ACP001F	Conduct ARFF Training	Safety	59	\$0	\$54,000	\$6,000	\$60,000	0.00 / 90.00 / 10.00
Gillette - Northeast Wyoming Regional Airport	AGC015A	Mark Pavements	Security, Maintenance	59	\$0	\$270,000	\$30,000	\$300,000	0.00 / 90.00 / 10.00
Sheridan County Airport	ASH030A	Expand GA Apron: design, construction, and associated work	Airport Enhancement and Planning	58	\$1,400,000	\$56,000	\$37,333	\$1,493,333	93.75 / 3.75 / 2.50
Sheridan County Airport	ASH030B	Expand GA Apron, and associated work.	Airport Enhancement and Planning	58	\$1,007,095	\$40,284	\$26,856	\$1,074,235	93.75 / 3.75 / 2.50
Saratoga - Shively Field	ASA019A	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	57	\$198,244	\$13,216	\$8,811	\$220,271	90.00 / 6.00 / 4.00
Saratoga - Shively Field	ASA019B	Conduct Planning Study, Master Plan	Airport Enhancement and Planning	57	\$226,000	\$15,067	\$10,044	\$251,111	90.00 / 6.00 / 4.00
Casper - Natrona County International Airport	ACP038A	Expand SRE Building and associated work	Safety	56	\$1,335,665	\$89,044	\$59,363	\$1,484,072	90.00 / 6.00 / 4.00
Big Piney - Miley Memorial Field	ABP005E	Reconstruct W Apron and Rehabilitate S Apron: Geotechnical Investigation, Design, and Associated Work	Security, Maintenance	55	\$0	\$80,000	\$20,000	\$100,000	0.00 / 80.00 / 20.00
Dixon Airport - Carbon County	ADW009A	Acquire Hangars, Remove North Apron; and associated work.	Safety	55	\$210,900	\$14,060	\$9,373	\$234,333	90.00 / 6.00 / 4.00
Dixon Airport - Carbon County	ADW009B	Acquire Hangars, Remove North Apron; and associate work.	Safety	55	\$243,600	\$16,240	\$10,827	\$270,667	90.00 / 6.00 / 4.00
Afton - Lincoln County Municipal Airport	AAF025A	Construct Hangar Taxilane and associated work	Airport Enhancement and Planning	54	\$150,000	\$10,000	\$6,667	\$166,667	90.00 / 6.00 / 4.00
Cody - Yellowstone Regional Airport	ACO030A	Expand GA Apron West End and associated work	Airport Enhancement and Planning	50	\$1,000,000	\$31,579	\$21,053	\$1,052,632	95.00 / 3.00 / 2.00

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Wyoming Aviation Capital Improvement Program

Airport Projects

Airport Name	State Project Number	Project Description	Purpose of Project	State Priority Rating (PRM)	Federal	State	Local	Total	Match (F/S/L)
Cody - Yellowstone Regional Airport	ACO030B	Expand GA Apron West End; and associated work	Airport Enhancement and Planning	50	\$1,026,729	\$32,423	\$21,615	\$1,080,767	95.00 / 3.00 / 2.00
Kemmerer Municipal Airport	AEM025A	Construct Hangar Taxilanes and Relocate Taxilane B	Airport Enhancement and Planning	38	\$108,855	\$7,257	\$4,838	\$120,950	90.00 / 6.00 / 4.00
Thermopolis - Hot Springs County Airport	AHS023B	Construct County Hangar	Airport Enhancement and Planning	36	\$416,381	\$27,759	\$18,506	\$462,646	90.00 / 6.00 / 4.00
Thermopolis - Hot Springs County Airport	AHS023C	Construct County Hangar	Airport Enhancement and Planning	36	\$330,000	\$22,000	\$14,667	\$366,667	90.00 / 6.00 / 4.00
Total					\$43,372,183	\$6,133,206	\$1,858,840	\$51,364,229	
Non-Budgeted Airport Projects Total					(\$16,376,980)	\$0	\$0	(\$16,376,980)	
Budgeted Airport Projects Total					\$26,995,203	\$6,133,206	\$1,858,840	\$34,987,249	
Total Statewide Projects					\$0	\$1,912,500	\$612,000	\$2,524,500	
Total Allocated					\$26,995,203	\$8,045,706	\$2,470,840		
Total Available					\$34,359,340	\$8,611,072			
Remaining Balance					\$7,364,137	\$565,366			

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Note: Project(s) with asterisk (*) indicates non-budgeted value for Federal amount

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Wyoming Aviation Capital Improvement Program

WYOMING AERONAUTICS COMMISSION
AIR SERVICE ENHANCEMENT PROGRAM GRANT REQUEST

INITIAL PROJECT SUMMARY

ORGANIZATION NAME: Jackson Hole Air Improvement Resources (JH AIR)
SCOPE: Seasonal service with American Airlines (AA)

REQUEST DATE: 3/24/2023
AIRPORT: Jackson Hole Airport

PROVIDER/HUB: American Airlines
TYPE OF CONTRACT: Minimum Revenue Guarantee (MRG)
New request for continuing and expanding seasonal winter service to
Dallas/Ft. Worth (DFW)
NEW OR EXISTING: Dallas/Ft. Worth (DFW)
PRIORITY RATING 1340/1415
MODEL SCORE:

PROJECT NO: ASJAC15
CONTRACT TERM: December 2023 - April 2024

STAFF RECOMMENDATION: Approve at a state match of 40% with a dollar amount not to exceed \$140,000

INTENDED BENEFITS:

Primary Air Service: This does not meet the Commission's definition of Primary Air Service.

Economic Benefit: The potential economic impact of this service would be \$36,764,189 in additional visitor spend, tax collection, and supported payroll.

Enplanements: Anticipated enplanements would be 22,568.

Passengers Under Contract: The passengers under contract for this service would account for 11% of the airports scheduled service during this time period.

Passenger Retention: Passenger retention for the 2019/2020 winter season averaged 79%. Continuation of this service will help retain passengers in Wyoming.

Capacity: The proposed service would provide 28,032 seats.

Air Fares: Jackson's fares are typically the highest in the state of Wyoming. The air fares being charged are comparable to other ski resort destinations across the country. JHAIR continually evaluates booking volume and fares, and holds weekly conference calls with its airline partners to review air fares being charged.

BASELINE: December 2021 - April 2022 (Cumulative Airport Figures)

Enplanements: 181,550

Passengers Under Contract: 22,656

Passenger Retention: 63.1%

Capacity: 260,291

Air Fares: \$284

	THIS APPLICATION			PREVIOUS APPLICATION (2022)		
	STATE	LOCAL	TOTAL	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%	40.0%	60.0%	100.0%
AMOUNT:	\$140,000.00	\$210,000.00	\$350,000.00	\$140,000.00	\$210,000.00	\$350,000.00

NEGOTIATIONS: Negotiations for this contract were conducted in their entirety by JHAIR and American Airlines. Contract numbers provided by American appear reasonable to the division staff.

FLIGHT SCHEDULE: Attached from Aeronautics

CONNECTION TIMES MAXIMIZED: Yes - Flights under this agreement have historically been well timed for connections.

BEGIN SERVICE: 12/1/2023

AIRCRAFT: A319

OPERATIONAL RESTRICTIONS: None

MARKETING FOR THIS SERVICE: Winter marketing budget of \$2 million through collaboration with JH AIR, Jackson Hole Chamber of Commerce, Jackson Hole Mountain Resort, Jackson Hole Travel & Tourism, and Jackson Hole Central Reservations. Well developed marketing mixes, strategies and goals.

LOCAL DOLLARS FOR MARKETING: \$2,000,000 for all airlines

STANDARDIZED AIRLINE PROFIT %: 10%

ADDITIONAL/VETTING NOTES: This project is one of two requests by JHAIR for this season. This grant would be similar to the winter 2022/2023 requests. Staff regards this project as a good use of state funds under the intended benefits of the ASEP.

	RECOMMENDATION		
	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%
AMOUNT:	\$140,000.00	\$210,000.00	\$350,000.00

Wyoming Air Service Enhancement Program Priority Rating Scorecard

Community Sponsor: Jackson Hole Air Improvement Resources (JH AIR)

Project No: ASJAC15

Scope: Continue winter air service on American Airlines to Dallas-Fort Worth (DFW)

Final Score: 1340

Criteria	Priority	Definition	Qualification						Scoring Value	Score	Points Awarded
Statutory Benefit	20	Increasing the number of enplanements at airports facing a possible loss of federal AIP funding	Brings total above 10,000 during first calendar year of contract						5	0	0
			Brings total above 10,000 by second calendar year of contract						3		
			Does not bring above 10,000 but improves						1		
			Airport will already achieve 10,000 enplanements for any calendar year during proposed service						0		
		Increasing passenger enplanements at commercial airports in Wyoming	Year-round, annual service level	Increase in enplanements of $\geq 75\%$	Or	Forecasted increase in $\geq 5,000$ but $< 10,000$	Seasonal / leisure or recreation oriented service	Increase $\geq 6\%$	5	5	100
				Increase $\geq 50\%$, but $< 75\%$				Increase $\geq 4\%$ but $< 6\%$	3		
				Increase $\geq 25\%$ but $< 50\%$				Increase $\geq 2\%$ but $< 4\%$	2		
				Increase $< 25\%$				Increase $< 2\%$	1		
		Increasing flight frequency or sustaining flight operations to regional airport hubs	Year-round, annual service level	≥ 12 flights / week			Seasonal / leisure or recreation oriented service	≥ 4 flights / week	5	5	100
				≥ 10 flights, but < 12				≥ 3 but < 4 flights	3		
				≥ 6 flights, but < 10				≥ 2 but < 3 flights	2		
				≥ 1 flights, but < 6				≥ 1 but < 2 flights	1		
		Reducing passenger leakage to out of state airports	Project introduces carrier which is projected to be responsible for at least 90% of all capacity						5	2	40
			Project introduces at least once daily jet service to airport						5		
			Project introduces a new marketing carrier with at least once daily, year-round service to a second hub airport						5		
			Project introduces a new carrier with at least once daily, year-round service to a third hub airport						3		
			Project introduces a second or third hub by the same marketing carrier						2		
			Project introduces additional capacity to same hub (Upgrading or additional flights)						2		
			Project introduces at least 2x weekly leisure service						1		
		Increasing the reliability of service	Reliability of airline is \geq industry standard						6	12	240
			Reliability of airline is $<$ industry standard, but $\geq 95\%$						3		
			Reliability of airline is $< 95\%$						1		
		Increasing the on-time performance of service	On-time performance of airline is \geq industry standard						6		
			On-time performance of airline is $<$ industry standard, but $\geq 75\%$						3		
			On-time performance of airline is $< 75\%$						1		
		Lowers air fares	Project introduces a U/LCC airline						2	1	20
			Project would increase monthly capacity/population ratio above .22						2		
			Project would increase monthly capacity/population ratio above .13						1		
			Project would improve monthly capacity/population ratio but not above .13						1		
Total Points Statutory Benefit										500	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Economic Benefit	15	Economic impact from proposed air service	2020 ASEP ROI ≥ 50	14	14	210
			2020 ASEP ROI ≥ 21, but < 50	10		
			2020 ASEP ROI ≥ 10, but < 21	6		
			2020 ASEP ROI ≥ 4, but < 10	2		
		Total economic impact number calculated from 2020 ASEP ROI study / state dollars requested	Increase in excess of 400%	14	14	210
			Increase ≥ 300%, but < 400%	10		
			Increase ≥ 200%, but < 300%	6		
			Increase ≥ 200%	2		
Total Points Economic Benefit					420	
Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
		Community lead task force	Yes	5	5	50
			No	0		
		Market specific marketing plan for proposed service	Yes	3	3	30
			No	0		

Community Involvement	10	Historic involvement in air aervice	Yes	2	2	20
			No	0		
		Demonstrated community involvement with airline partner	Yes	2	2	20
			No	0		
		The applicant airport has fully pursued available federal funds for air service	Yes	4	4	40
			No	0		
		Community efforts to secure cash contribution as a match for air service MRG	Three (3) or more sources	8	8	80
			Two (2) or more sources	5		
			One (1) source	2		
		In-kind contributions as a percent of the total MRG	≥10%	5	5	50
			≥5% but <10%	3		
			≥0% but <5%	1		
			No in-kind contributions	0		
Max dollar contribution		# of dollars committed to service				
Total Points Community Involvement					290	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Differentiating Characteristics	5	Core-Based Statistical Area (CBSA) population	Greater than or equal to 45,000	4	1	5
			Greater than or equal to 35,000 but less than 45,000	2		
			Less than 35,000	1		
		Drive time to largest leaked out of state market	In excess of 280 miles	4	4	20
			≥ 130 miles, but < 280 miles	2		
			< 130 miles	1		
		Proposed airline includes connective opportunities on airline branded and/or code-share flights at the destination	Yes	6	6	30
			No	0		
		Airline interline/baggage agreement	Yes	2	2	10
			No	0		
		Community engagement on, and periodic review of, pricing	Yes	3	3	15
			No	0		
		Community engagement on scheduling	Yes	3	3	15
			No	0		
		Scheduled times are ideal for type of service	Yes	2	2	10
			No	0		
		State cost (MRG required) per available seat	< \$30	5	5	25
			≥ \$30 but < \$50	2		
			≥ \$50	1		
		Total Points Differentiating Characteristics				
Total Points					1340	

Air Service Enhancement Program (ASEP) Grant Application

1. Name of the community sponsor applying for the ASEP grant;

Jackson Hole Air Improvement Resources (JH AIR)

2. Please provide the funds sought from the ASEP as well as other sources of funding for the MRG;

	\$ Amount	% of Total
Local Contribution	\$210,000	60%
Sought from ASEP	\$140,000	40%
Total MRG required	\$350,000	100%

Additional Comments:

JH AIR is requesting an ASEP Grant to support a contract with American Airlines for Winter 2023-24. This contract will complement MRG service provided by Delta and United Airlines.

American DFW will provide 219 operations utilizing A319 aircraft. We are working with American to replace the MIA-JAC non-stop (49% LF for season) - markets under consideration include Charlotte and/or JFK/New York. American will fly non-stop Jackson service from DFW (MRG), Chicago, Los Angeles and Phoenix.

3. Name of the marketing and operating airline(s) or prospective airline(s);

Ex: United Express operated by SkyWest Airlines

American Airlines

4. Schedule Information;

- a. Is this year-round or seasonal service?

☐ Year-round ☒ Seasonal

- b. Schedule specifics: Please attach as much flight schedule information as available at the time of application either separately or with the attached table, include effective and discontinue dates. This information may be updated with future addendums. Note: If this is for an incumbent ASEP supported projected and there are no changes to the schedule then please indicate "No Change" below.

☒ Attached ☐ No Change

5. Please provide by attachment the anticipated or forecasted levels of enplanements at the airport before or without the proposed service and the additional enplanements the proposed service would bring:

Ex: 1st month of service: 1,200, 2nd month: 1,250

6. Please provide the anticipated increased capacity (seats available) associated with the proposed service and specify one-way or the bi-directional total;

We anticipate increasing overall American Airline seats from 59,695 Winter 2022-23 to 57,647 seats Winter 2023-24

7. What is the passenger facility charge (PFC) at the airport?

\$4.50

8. Please provide an attachment with any additional revenue the airport may receive as a result of the additional service excluding PFCs

9. Please indicate whether the community has a task force dedicated to air service development and briefly explain its role.

The Jackson business community created JHAPL, a not for profit 501(c)(3) organization for the sole purpose of contracting air service to Jackson Hole, WY. The JHAPL Board represents community leadership including hospitality, resorts, banks, real estate company and our local hospital (see attached newsletter).

10. Does the airport or community sponsor have a marketing plan to coincide with the proposed service?

☒ Yes ☐ No

- a. If no, **will** the airport or community sponsor have a marketing plan ready to be executed two (2) months before the proposed start date?

☐ Yes ☐ No

- b. If yes, please attach all supporting information and include a budgeted list of expected expenditures:

Ex: Television: \$10,000, Newspapers: \$5,000, etc.

11. Has the airport sought or **will** seek funds from the WYDOT marketing grant match to coincide with the service?

☐ Yes ☒ No

12. Please provide examples of community or airport involvement with air service development in the past two (2) years from the time of this application.

Ex: Attending ACI JumpStart events, Routes, airline visits or other conferences for air service development.

REMAINS UNCHANGED: JH AIR operates as the contractor for airline service on behalf of the community. JH Chamber of Commerce, JH Travel & Tourism, JH Central Reservations and JH Mountain Resort collaborate with JH AIR on our marketing approach to support air service to Jackson Hole. Approximate winter community spend on marketing support for airlines: \$2,000,000. This includes traditional marketing, social, print and data based communication.

13. Please indicate and provide brief examples if the airport or the community sponsor has shown a level of involvement with the participating airline.

Ex: In-person meetings with airline staff, seeking cooperative promotional efforts with the airline.

REMAINS UNCHANGED: The JH AIR Board/ED is very engaged with our airline partners as exemplified by the Airline Rendezvous - an event to which we invite our airline partners, WYDOT/Aeronautics leadership, legislators, WY airport directors and local leadership.

The 2023 Airline Rendezvous is scheduled to take place September 5 & 6. In order to manage the cost of this event, local businesses provide complimentary lodging, activities and reduction in cost of meals, etc.

The Exec Committee Members, ED and Airport Director meet with each of the airline network planning teams at their HQ (AA/DFW, DL/ATL, UA/ORD and AS/SEA).

We track advance booking reports weekly and overlay with a third party that tracks 20 hotelier/property management companies. We also work with Mead & Hunt on a fareshop report that is supported by WYDOT/Aeronautics. These are critical tools as we navigate supply/demand peaks and valleys.

14. Please indicate if the airport has been granted a Small Community Air Service Development (SCASD) grant that will be used with the proposed service or will apply within a year after the ASEP application year.

☐ Yes

☒ No

15. Airline code share and interline agreement;

- a. Does the participating airline have a code-share, interline or baggage agreement with a carrier at the destination hub? If yes, please indicate what airline and/or airline alliance. If no, please elaborate why.

REMAINS UNCHANGED: Three of the four airlines flying winter service to Jackson Hole are considered legacy carriers (American, Delta and United), with all three flying service to international destinations, and when code share partners are involved (example American & British Air) a seamless guest experience is provided.

Alaska Airlines (our 4th carrier) is lock step with American (sharing loyalty points/fare agreements etc).

We are working to bring back our international market share. Demand has slowed due to the high US\$, but we expect there will be a rebound of the Euro at some point in time. With our reputation for excellent snow and ease of flight access, Jackson Hole will once again be on the forefront of ski destination choice.

16. Has the community sponsor or airport undertaken efforts previously, or **will** take a progressive role regarding price controls, revenue management or scheduled times for the proposed service? Commitment to a provided example will count towards future efforts. Please provide examples.

Ex: Community sponsor or airport has or will visit in-person with partnering airline and specifically address pricing, revenue management or desired schedule times to improve traffic or connections; Community sponsor or airport has or will have continuous discussions regarding price controls, revenue management, or schedule; airline agrees contractually to maintain competitive fare practices.

REMAINS UNCHANGED: As noted above, we spend time with our airline partners, discussing demand and pricing through our lens. We are seeing a recalibration of timing/demand and how our visitors plan/book their flights to Jackson Hole. It continues to shift; current winter 2022-23 our visiting skiers continue to be high income earners, they are younger than year's past, staying for approximately 5 nights, and spending on average \$462 per person per day (we do not include spend over \$1K/day). Our involvement with RM/Pricing was significant on the outset of season, adjusting pricing to drive demand ensuring JAC was priced competitively with like national ski destinations was a key component to our successful ski season.

17. Signature of the individual completing this application:

Sponsor signature:	Date:
	3/24/23

To the best of my knowledge the above information in this application is true, accurate and complete

Contact Information:

Please provide all pertinent contacts relating to this grant request beginning with the individual who completed the application, followed by airline contacts (Planning, scheduling, pricing), airport contacts, and local supporters.

Name (Signee):	Kari Cooper	Company or Affiliation:	JH AIR
Email:	kari.c.cooper@gmail.com	Phone:	307-690-0397
Address:	PO Box 7767	City:	Jackson
	83002	State:	WY
Zip:			
Name :	Jason Reisinger	Company or Affiliation:	American Airlines
Email:	jason.reisinger@aa.com	Phone:	
Address:	1 SkyView Drive, MD 5517	City:	Fort Worth
	76155	State:	TX
Zip:			
Name :		Company or Affiliation:	
Email:		Phone:	
Address:		City:	
		State:	
Zip:			
Name :		Company or Affiliation:	
Email:		Phone:	
Address:		City:	
		State:	
Zip:			
Name :		Company or Affiliation:	
Email:		Phone:	
Address:		City:	
		State:	
Zip:			
Name :		Company or Affiliation:	
Email:		Phone:	
Address:		City:	
		State:	
Zip:			

Winter Inbound Non-Stop Jet Service

December 2023 through January 7 2024

AIRLINE	PLANE	DEPARTS	ARRIVES	FREQUENCY	DATES
Atlanta					
Delta	B752	11:07 AM	1:19 PM	Daily	12/16/23 - 1/7/24
Chicago					
American	A319	9:55 AM	12:07 PM	Daily	12/21/23 - 1/7/24
United	B737	9:15 AM	11:38 AM	Daily	12/14/23 - 1/7/24
Dallas / Fort Worth					
American	A319	10:30 AM	12:33 PM	Daily	12/1/23 - 12/20/23
American	A319	8:25 AM	10:28 AM	Daily	12/21/23 - 1/7/24
American	A319	12:20 PM	2:17 PM	Daily	12/21/23 - 1/7/24 No 12/24 S
Denver					
United	A319	11:35 AM	1:14 PM	Daily	12/1/23 - 1/7/24
United	E75L	3:40 PM	5:19 PM	Daily	12/1/23 - 1/7/24
United	A319	7:15 PM	8:45 PM	Daily	12/1/23 - 1/7/24
Houston					
United	B737	9:35 AM	12:08 PM	Daily	12/14/23 - 1/7/24
Los Angeles					
American	CRJ7	10:39 AM	2:02 PM	Daily	12/21/23 - 1/7/24
United	E75L	10:37 AM	2:02 PM	Daily	12/14/23 - 1/7/24
Newark					
United	B737	9:50 AM	12:51 PM	Daily	12/14/23 - 1/7/24
Phoenix					
American	CRJ7	9:30 AM	11:27 AM	Daily	12/21/23 - 1/7/24
Salt Lake City					
Delta	A319	11:20 AM	12:20 PM	Daily	12/1/23 - 1/7/24
Delta	A319	4:10 PM	5:14 PM	Daily	12/1/23 - 1/7/24
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Winter Outbound Non-Stop Jet Service

December 2023 through January 7 2024

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WYOMING AERONAUTICS COMMISSION
AIR SERVICE ENHANCEMENT PROGRAM GRANT REQUEST

INITIAL PROJECT SUMMARY

ORGANIZATION NAME: Jackson Hole Air Improvement Resources (JH AIR)
SCOPE: Seasonal service with Delta Airlines (DL)

REQUEST DATE: 3/24/2023
AIRPORT: Jackson Hole Airport

PROVIDER/HUB: Delta Airlines
TYPE OF CONTRACT: Minimum Revenue Guarantee (MRG)
New request for continuing and expanding seasonal winter service to
NEW OR EXISTING: Atlanta (ATL)
PRIORITY RATING
MODEL SCORE: 1340/1415

PROJECT NO: ASJAC16
CONTRACT TERM: December 2023 - April 2024

STAFF RECOMMENDATION: Approve at a state match of 40% with a dollar amount not to exceed \$60,000

INTENDED BENEFITS:

Primary Air Service: This does not meet the Commission's definition of Primary Air Service

Economic Benefit: The potential economic impact of this service would be \$23,380,509 in additional visitor spend, tax collection, and supported payroll.

Enplanements: 14,352

Passengers Under Contract: The passengers under contract for this service would account for 7% of the airports scheduled service during this time period.

Passenger Retention: Passenger retention for the 2019/2020 winter season averaged 79%. Continuation of this service will help retain passengers in Wyoming.
Capacity: 18,905

Air Fares: Jackson's fares are typically the highest in the state of Wyoming. The air fares being charged are comparable to other ski resort destinations across the country. JHAIR continually evaluates booking volume and fares, and holds weekly conference calls with its airline partners to review air fares being charged.

BASELINE: December 2021 - April 2022 (Cumulative Airport Figures)

Enplanements: 181,550

Passengers Under Contract: 18,706

Passenger Retention: 63.1%

Capacity: 260,291

Air Fares: \$284

	THIS APPLICATION			PREVIOUS APPLICATION (2022)		
	STATE	LOCAL	TOTAL	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%	40.0%	60.0%	100.0%
AMOUNT:	\$60,000.00	\$90,000.00	\$150,000.00	\$60,000.00	\$90,000.00	\$150,000.00

NEGOTIATIONS: Negotiations for this contract were conducted in their entirety by JHAIR and American Airlines. Contract numbers provided by American appear reasonable to the division staff.

FLIGHT SCHEDULE: Attached from Aeronautics

CONNECTION TIMES MAXIMIZED: Yes - Flights under this agreement have historically been well timed for connections.

BEGIN SERVICE: 12/16/2023

AIRCRAFT: B757

OPERATIONAL RESTRICTIONS: None with this aircraft type.

MARKETING FOR THIS SERVICE: Winter marketing budget of \$2 million through collaboration with JH AIR, Jackson Hole Chamber of Commerce, Jackson Hole Mountain Resort, Jackson Hole Travel & Tourism, and Jackson Hole Central Reservations. Well developed marketing mixes, strategies and goals.

LOCAL DOLLARS FOR MARKETING: \$2 million for all airline service

STANDARDIZED AIRLINE PROFIT %: 10%

ADDITIONAL/VETTING NOTES: This project is one of two requests by JHAIR for this season and similar to the 2022/2023 requests. Staff regards this project as a good use of state funds under the intended benefits of the ASEP.

	RECOMMENDATION		
	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%
AMOUNT:	\$60,000.00	\$90,000.00	\$150,000.00

Wyoming Air Service Enhancement Program Priority Rating Scorecard

Community Sponsor: Jackson Hole Air Improvement Resources (JH AIR)
 Scope: Continue winter service on Delta Airlines to Atlanta (ATL)

Project No: ASJAC16
 Final Score: 1340

Criteria	Priority	Definition	Qualification						Scoring Value	Score	Points Awarded
Statutory Benefit	20	Increasing the number of enplanements at airports facing a possible loss of federal AIP funding	Brings total above 10,000 during first calendar year of contract						5	0	0
			Brings total above 10,000 by second calendar year of contract						3		
			Does not bring above 10,000 but improves						1		
			Airport will already achieve 10,000 enplanements for any calendar year during proposed service						0		
		Increasing passenger enplanements at commercial airports in Wyoming	Year-round, annual service level	Or	Increase in enplanements of $\geq 75\%$	Forecasted increase in $\geq 5,000$ but $< 10,000$	Seasonal / leisure or recreation oriented service	Increase $\geq 6\%$	5	5	100
					Increase $\geq 50\%$, but $< 75\%$			Increase $\geq 4\%$ but $< 6\%$	3		
					Increase $\geq 25\%$ but $< 50\%$			Increase $\geq 2\%$ but $< 4\%$	2		
					Increase $< 25\%$			$< 3,000$	Increase $< 2\%$		
		Increasing flight frequency or sustaining flight operations to regional airport hubs	Year-round, annual service level	≥ 12 flights / week			Seasonal / leisure or recreation oriented service	≥ 4 flights / week	5	5	100
				≥ 10 flights, but < 12				≥ 3 but < 4 flights	3		
				≥ 6 flights, but < 10				≥ 2 but < 3 flights	2		
				≥ 1 flights, but < 6				≥ 1 but < 2 flights	1		
		Reducing passenger leakage to out of state airports	Project introduces carrier which is projected to be responsible for at least 90% of all capacity						5	2	40
			Project introduces at least once daily jet service to airport						5		
			Project introduces a new marketing carrier with at least once daily, year-round service to a second hub airport						5		
			Project introduces a new carrier with at least once daily, year-round service to a third hub airport						3		
			Project introduces a second or third hub by the same marketing carrier						2		
			Project introduces additional capacity to same hub (Upgrading or additional flights)						2		
			Project introduces at least 2x weekly leisure service						1		
		Increasing the reliability of service	Reliability of airline is \geq industry standard						6	12	240
			Reliability of airline is $<$ industry standard, but $\geq 95\%$						3		
			Reliability of airline is $< 95\%$						1		
		Increasing the on-time performance of service	On-time performance of airline is \geq industry standard						6	1	20
			On-time performance of airline is $<$ industry standard, but $\geq 75\%$						3		
			On-time performance of airline is $< 75\%$						1		
		Lowers air fares	Project introduces a U/LCC airline						2	1	20
			Project would increase monthly capacity/population ratio above .22						2		
			Project would increase monthly capacity/population ratio above .13						1		
			Project would improve monthly capacity/population ratio but not above .13						1		
Total Points Statutory Benefit										500	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Economic Benefit	15	Economic impact from proposed air service	2020 ASEP ROI ≥ 50	14	14	210
			2020 ASEP ROI ≥ 21, but < 50	10		
			2020 ASEP ROI ≥ 10, but < 21	6		
			2020 ASEP ROI ≥ 4, but < 10	2		
		Total economic impact number calculated from 2020 ASEP ROI study / state dollars requested	Increase in excess of 400%	14	14	210
			Increase ≥ 300%, but < 400%	10		
			Increase ≥ 200%, but < 300%	6		
			Increase ≥ 200%	2		
Total Points Economic Benefit					420	
Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
		Community lead task force	Yes	5	5	50
			No	0		
		Market specific marketing plan for proposed service	Yes	3	3	30
			No	0		

Community Involvement	10	Historic involvement in air aervice	Yes	2	2	20
			No	0		
		Demonstrated community involvement with airline partner	Yes	2	2	20
			No	0		
		The applicant airport has fully pursued available federal funds for air service	Yes	4	4	40
			No	0		
		Community efforts to secure cash contribution as a match for air service MRG	Three (3) or more sources	8	8	80
			Two (2) or more sources	5		
			One (1) source	2		
		In-kind contributions as a percent of the total MRG	≥10%	5	5	50
			≥5% but <10%	3		
			≥0% but <5%	1		
			No in-kind contributions	0		
Max dollar contribution		# of dollars committed to service				
Total Points Community Involvement					290	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Differentiating Characteristics	5	Core-Based Statistical Area (CBSA) population	Greater than or equal to 45,000	4	1	5
			Greater than or equal to 35,000 but less than 45,000	2		
			Less than 35,000	1		
		Drive time to largest leaked out of state market	In excess of 280 miles	4	4	20
			≥ 130 miles, but < 280 miles	2		
			< 130 miles	1		
		Proposed airline includes connective opportunities on airline branded and/or code-share flights at the destination	Yes	6	6	30
			No	0		
		Airline interline/baggage agreement	Yes	2	2	10
			No	0		
		Community engagement on, and periodic review of, pricing	Yes	3	3	15
			No	0		
		Community engagement on scheduling	Yes	3	3	15
			No	0		
		Scheduled times are ideal for type of service	Yes	2	2	10
			No	0		
		State cost (MRG required) per available seat	< \$30	5	5	25
			≥ \$30 but < \$50	2		
			≥ \$50	1		
		Total Points Differentiating Characteristics				
Total Points					1340	

Air Service Enhancement Program (ASEP) Grant Application

1. Name of the community sponsor applying for the ASEP grant;

Jackson Hole Air Improvement Resources (JH AIR)

2. Please provide the funds sought from the ASEP as well as other sources of funding for the MRG;

	\$ Amount	% of Total
Local Contribution	\$90,000	60%
Sought from ASEP	\$60,000	40%
Total MRG required	\$150,000	100%

Additional Comments:

JH AIR is requesting an ASEP Grant to support a Minimum Revenue Guarantee contract with Delta Air Lines for Winter 2023-24. This contract will complement MRG service provided by American and United Airlines.

Delta will provide 95 operations ATL-JAC utilizing the B757 aircraft. We are working with Delta on their Salt Lake City service, and we hope to bring back some service to support a MSP non-stop (reminder; Winter 2022-23, DL struggled with their equipment and pilot union contract consequently reduced the number of non-stop cities but maintained overall capacity with 69,851 seats to Jackson between December 2022 and March 2023.

3. Name of the marketing and operating airline(s) or prospective airline(s);

Ex: United Express operated by SkyWest Airlines

Delta Air Lines

4. Schedule Information;

- a. Is this year-round or seasonal service?

☒ Year-round ☒ Seasonal

- b. Schedule specifics: Please attach as much flight schedule information as available at the time of application either separately or with the attached table, include effective and discontinue dates. This information may be updated with future addendums. Note: If this is for an incumbent ASEP supported projected and there are no changes to the schedule then please indicate "No Change" below.

☒ Attached ☐ No Change

5. Please provide by attachment the anticipated or forecasted levels of enplanements at the airport before or without the proposed service and the additional enplanements the proposed service would bring:

Ex: 1st month of service: 1,200, 2nd month: 1,250

6. Please provide the anticipated increased capacity (seats available) associated with the proposed service and specify one-way or the bi-directional total;

We anticipate increasing overall Delta seats from 69,851 Winter 2022-23 to 77,929 seats Winter 2023-24.

7. What is the passenger facility charge (PFC) at the airport?

\$4.50

8. Please provide an attachment with any additional revenue the airport may receive as a result of the additional service excluding PFCs

9. Please indicate whether the community has a task force dedicated to air service development and briefly explain its role.

The Jackson business community created JH AIR, a not for profit 501(c)(6) organization for the sole purpose of contracting air service to Jackson Hole, WY. The JH AIR Board represents community leadership including hospitality, resorts, hotels, real estate company and our local hospital (see attached boardlist).

10. Does the airport or community sponsor have a marketing plan to coincide with the proposed service?

☒ Yes ☐ No

- a. If no, **will** the airport or community sponsor have a marketing plan ready to be executed two (2) months before the proposed start date?

☐ Yes ☐ No

- b. If yes, please attach all supporting information and include a budgeted list of expected expenditures:

Ex: Television: \$10,000, Newspapers: \$5,000, etc.

11. Has the airport sought or **will** seek funds from the WYDOT marketing grant match to coincide with the service?

☐ Yes ☒ No

12. Please provide examples of community or airport involvement with air service development in the past two (2) years from the time of this application.

Ex: Attending ACI JumpStart events, Routes, airline visits or other conferences for air service development.

REMAINS UNCHANGED: JH AIR operates as the contractor for airline service on behalf of the community. JH Chamber of Commerce, JH Travel & Tourism, JH Central Reservations and JH Mountain Resort collaborate with JH AIR on our marketing approach to support air service to Jackson Hole. Approximate winter community spend on marketing support for airlines: \$2,000,000. This includes traditional marketing, social, print and data based communication.

13. Please indicate and provide brief examples if the airport or the community sponsor has shown a level of involvement with the participating airline.

Ex: in-person meetings with airline staff, seeking cooperative promotional efforts with the airline.

REMAINS UNCHANGED: The JH AIR Board/ED is very engaged with our airline partners as exemplified by the Airline Rendezvous - an event to which we invite our airline partners, WYDOT/Aeronautics leadership, legislators, WY airport directors and local leadership.

The 2023 Airline Rendezvous is scheduled to take place September 5 & 6. In order to manage the cost of this event, local businesses provide complimentary lodging, activities and reduction in cost for meals, etc.

The Exec Committee Members, ED and Airport Director meet with each of the airline network planning teams at their HQ (AA/DFW, DL/ATL, UA/ORD and AS/SEA).

We track advance booking reports weekly and overlay with a third party that tracks 20 hotelier/property management companies. We also work with Mead & Hunt on a fareshop report that is supported by WYDOT/Aeronautics. These are critical tools as we navigation supply/demand peaks and valleys.

14. Please indicate if the airport has been granted a Small Community Air Service Development (SCASD) grant that will be used with the proposed service or will apply within a year after the ASEP application year.

☐ Yes

☒ No

15. Airline code share and interline agreement;

- a. Does the participating airline have a code-share, interline or baggage agreement with a carrier at the destination hub? If yes, please indicate what airline and/or airline alliance. If no, please elaborate why.

REMAINS UNCHANGED: Three of the four airlines flying winter service to Jackson Hole are considered legacy carriers (American, Delta and United), with all three flying service to international destinations, and when code share partners are involved (example Delta & Qantas Airlines) a seamless guest experience is provided.

Alaska Airlines (our 4th carrier) is lock step with American (sharing loyalty points/fare agreements).

We are working to bring back our international market share. Demand has slowed due to the high US\$, but we expect there will be a rebound of the Euro at some point in time. With our reputation for excellent snow and ease of flight access, Jackson Hole will once again be on the front of destination choice.

16. Has the community sponsor or airport undertaken efforts previously, or will take a progressive role regarding price controls, revenue management or scheduled times for the proposed service? Commitment to a provided example will count towards future efforts. Please provide examples.

Ex: Community sponsor or airport has or will visit in-person with partnering airline and specifically address pricing, revenue management or desired schedule times to improve traffic or connections; Community sponsor or airport has or will have continuous discussions regarding price controls, revenue management, or schedule; airline agrees contractually to maintain competitive fare practices.

REMAINS UNCHANGED: As noted above, we spend time with our airline partners, discussing demand and pricing through our lens. We are seeing a recalibration of timing/demand and how our visitors plan/book their flights to Jackson Hole. It continues to shift; current winter 2022-23 our visiting skiers are continue to be high income earners, are younger than year's past, staying for approximately 5 nights, and spending on average \$462 per person per day. Our involvement with RM/Pricing was significant on the outset of season, adjusting pricing to drive demand ensuring JAC was priced competitively with like national ski destinations we believe was a key component to our successful ski season.

17. Signature of the individual completing this application:

Sponsor signature:	Date:
	3/24/23

To the best of my knowledge the above information in this application is true, accurate and complete

Contact Information:

Please provide all pertinent contacts relating to this grant request beginning with the individual who completed the application, followed by airline contacts (Planning, scheduling, pricing), airport contacts, and local supporters.

Name (Signee):	Kari Cooper		Company or Affiliation:	JH AIR
Email:	kari.c.cooper@gmail.com		Phone:	307-690-0397
Address:	PO Box 7767	City:	Jackson	State: WY
Zip:	83001			
Name :	Kristal Vaughn		Company or Affiliation:	Delta Air Lines
Email:	kristal.vaughn@delta.com		Phone:	
Address:	Deptment 661, PO Box 20706	City:	Atlanta	State: GA
Zip:				
Name :			Company or Affiliation:	
Email:			Phone:	
Address:		City:		State:
Zip:				
Name :			Company or Affiliation:	
Email:			Phone:	
Address:		City:		State:
Zip:				
Name :			Company or Affiliation:	
Email:			Phone:	
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JH AIR/JAC Airport

Winter 2022/23 Passenger Research Economic Summary | April 2023



Prepared for:



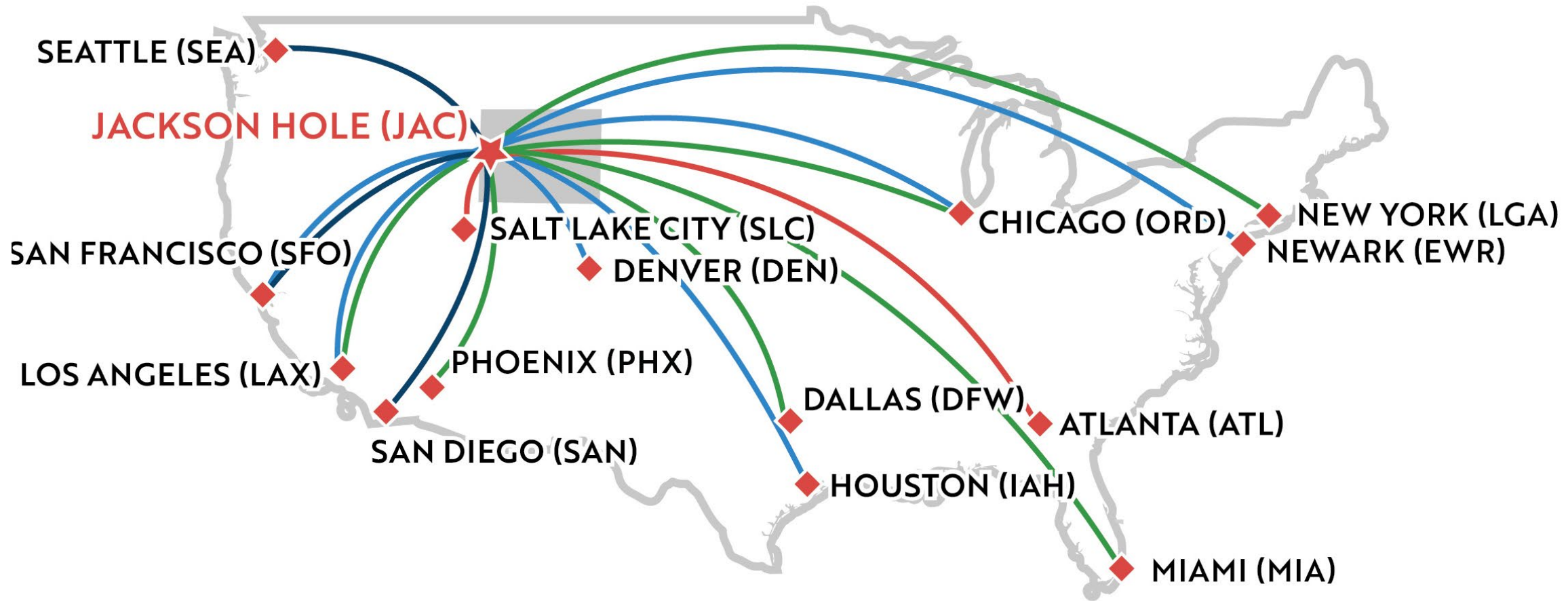
Prepared by:



Business Measures



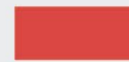
WINTER 2022-2023 FLIGHT MAP



ALASKA



AMERICAN



DELTA



UNITED



RRC



JH



FUNDING BY LOCAL BUSINESS COMMUNITY

In addition to critical support by JH Mountain Resort, Grand Targhee Resort, Snow King Resort, over 200 businesses support air service to JAC Airport



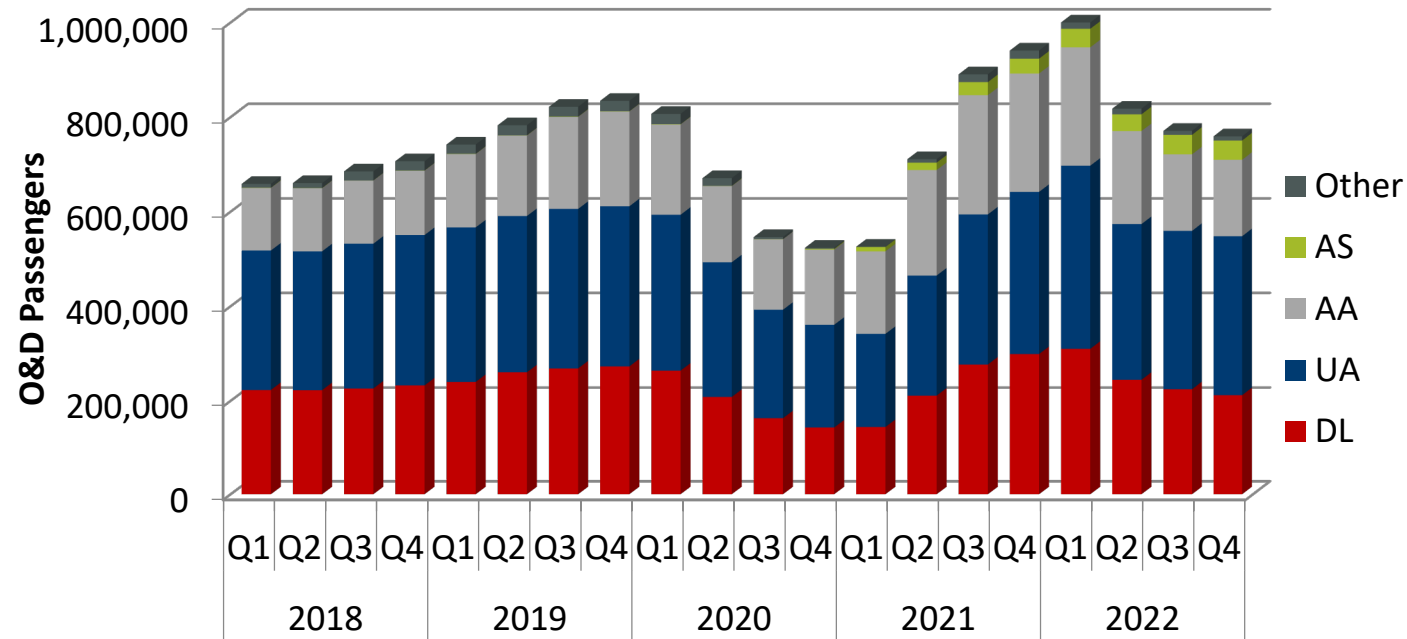
AIR. IMPROVEMENT. RESOURCES.



ALASKA AMERICAN DELTA UNITED

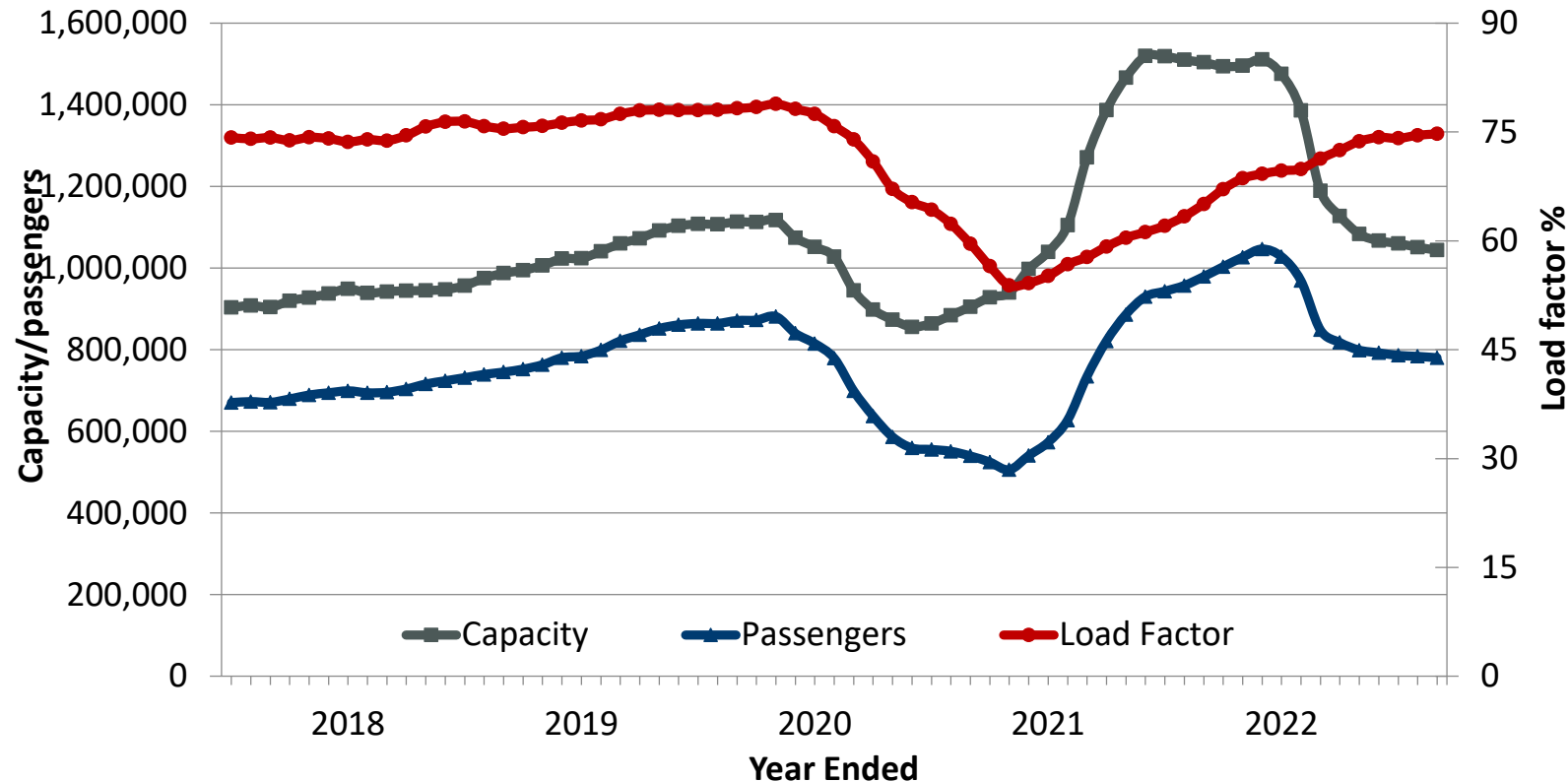
SPECIAL THANKS <ul style="list-style-type: none"> JACKSON HOLE MOUNTAIN RESORT GRAND TARGHEE RESORT SNOW KING MOUNTAIN RESORT TETON COUNTY TOWN OF JACKSON WYDOT / AERONAUTICS 	PLATINUM PARTNERS <ul style="list-style-type: none"> AMANGANI / SPRING CREEK RANCH BANK OF JACKSON HOLE CLOUDVEIL CONTINUUM FINE DINING RESTAURANT GROUP FOUR SEASONS RESORT HOTEL TERRA JACKSON HOLE RESORT LODGING JH CENTRAL RESERVATIONS LODGE AT JACKSON HOLE MOUNTAIN MODERN OUTPOST RENDEZVOUS MOUNTAIN RENTALS SNAKE RIVER LODGE & SPA SNOW KING HOTEL & LODGE SPRINGHILL SUITES ST. JOHN'S HEALTH TETON MOUNTAIN LODGE TOWN SQUARE INNS WYOMING INN
MERCHANT PARTNERS <ul style="list-style-type: none"> 460 BREAD A TOUCH OF CLASS ALPINE HOUSE ALPENHOF LODGE AMANGANI GRILL ANVIL HOTEL PARTNERS ARTISAN KITCHEN ASPENS MARKET BAR ENOTECA BASECAMP / RATIONS BENTWOOD INN BIN 22 BISTRO CATERING BLACK DIAMOND RETAIL BLACK TIE SKI RENTALS BLUE COLLAR RESTAURANT GROUP BLUE SPRUCE CLEANERS BODEGA BOREAL PROPERTY MGMT. BOVINE AND SWINE BOYER'S INDIAN ARTS BUBBA'S BAR-B-QUE BUDGET RENT A CAR CAFÉ GENEVIEVE CALDERA HOUSE CALICO ITALIAN RESTAURANT CARNEY LOGAN BURKE ARCHITECTS CLEAR CREEK GROUP COLTER BAY VILLAGE AND MARINA COMPASS COWBOY COFFEE CO. CREAM + SUGAR DESIGN ASSOCIATES ARCHITECTS DOLLAR THRIFTY RENT A CAR DORNAN'S CW BAR DORNAN'S MOOSE ENTERPRISES ENERGY - 1, LLC ENTERPRISE RENT A CAR FIGHTING BEAR ANTIQUES FIRESIDE RESORT FIREWISE LANDSCAPES FIRST INTERSTATE BANK FLAGG RANCH RESORT FLAT CREEK INN GAMEFISH GATHER JACKSON HOLE GLORIETTA TRATTORIA GRAND TARGHEE RESORT GRAND TETON LODGE COMPANY GREAT NORTHERN COFFEE GUN BARREL STEAK AND GAME HOUSE HAAGEN DAZS HAND FIRE PIZZA HAMPTON INN HEADWALL SPORTS HEALING WATERS HIGH COUNTRY LINEN SERVICE HIGH COUNTRY OUTFITTERS HOLLAND & HART HOMWOOD SUITES BY HILTON HOTEL JACKSON HOSTEL HUFF HOUSE INN AND CABINS IL OSTERIA VILLAGGIO INVERSION JACK DENNIS SPORTS JACKSON DRUG JACKSON HOLE GOLF AND TENNIS JACKSON LUMBER JENNY LAKE LODGE JH SKIS JOHN COLTER RANCH HOUSE RESTAURANT JORGENSEN ASSOCIATES JOHNSON RESORT PROPERTIES KAMPAI LEE'S TEES LEXINGTON @ JACKSON HOLE LIBERTY BURGER LIQUOR STORE OF JACKSON HOLE LOCAL RESTAURANT AND BAR LONG REIMER WINEGAR LLP LOWER VALLEY ENERGY MANGY MOOSE MILLION DOLLAR COWBOY BAR MOE'S ORIGINAL BBQ MOUNTAIN PROPERTY MANAGEMENT MURAL DINING ROOM JACKSON LAKE LODGE NAT'L MUSEUM OF WILDLIFE ART NATIVE NOODLE KITCHEN ORION COMPANIES OSPREY BEVERAGES PALATE PEARL ST. BAGELS PEARL ST. MARKET PERSEPHONE BAKERY PINKY C'S PIZZERIA REI CO-OP JACKSON HOLE RENDEZVOUS BISTRO SCENIC SAFARIS SHAW CONSTRUCTION OF WYOMING SIDEWINDERS SIDEWINDERS WINE SHOP SIGNAL MOUNTAIN LODGE SILVER DOLLAR BAR AND GRILL SKI BUTLERS SNAKE RIVER BREWING CO. SNAKE RIVER GRILL SNAKE RIVER SPORTING CLUB SOLITUDE CABIN SLEIGH RIDE DINNER SPENCE LAW FIRM SPRINGHILL SUITES BY MARRIOTT STILLWEST BREWERY AND GRILL STIO TERRA CAFÉ TETON CLUB TETON DATA SYSTEMS TETON HERITAGE LANDSCAPING TETON PINES COUNTRY CLUB TETON RENTALS TETON THAI TETON TIGER THE GRANARY THE PINES RESTAURANT TRIO AMERICAN BISTRO VACASA VIRGINIAN LODGE WRJ DESIGN ASSOCIATES WEST LIVES ON GALLERY WESTSIDE WINE AND SPIRITS WHITE BUFFALO CLUB WILD SAGE RESTAURANT WORT HOTEL WYOMING INN YARROW GROUP ZAIST CONSTRUCTION MANAGEMENT JACKSON HOLE MOUNTAIN RESORT CAFÉ 6311 CASPER RESTAURANT HOBACK SPORTS HOLE IN THE WALL JACKSON HOLE BACK COUNTRY YURT JACKSON HOLE JSHOP JACKSON HOLE KIDS RANCH JACKSON HOLE RESORT LODGING JACKSON HOLE RESORT STORE JACKSON HOLE SPORTS JACKSON HOLE SPORTS JR. RPK3 OFF PISTE MARKET PISTE MOUNTAIN BISTRO RENDEZVOUS LODGE RODEO TETON VILLAGE SPORTS TOP OF THE WORLD WAFFLES GRAND TARGHEE RESORT BRANDING IRON GRILL THE BOARD SHOP GRAND TARGHEE GENERAL STORE GRAND TARGHEE RESORT WEDDINGS HABITAT IN DRIGGS HAPPY HUNTING GROUNDS SIOUX LODGE SNORKELS TARGHEE LODGE TETON MOUNTAIN OUTFITTERS TEEWINOT LODGE TOWER RESIDENCE TRAP BAR AND GRILL WILD BILL'S GRILL 	

O&D Passenger Market Share



Year	Quarter	Airline Market Share (12 Months Ended)				
		UA	DL	AA	AS	Other
2021	Q1	38%	27%	33%	2%	0%
	Q3	36%	30%	31%	2%	1%
	Q3	36%	31%	28%	3%	2%
	Q4	36%	32%	27%	3%	2%
2022	Q1	39%	31%	25%	4%	2%
	Q2	40%	30%	24%	4%	1%
	Q3	43%	29%	21%	5%	1%
	Q4	44%	28%	21%	5%	1%

JAC Traffic/Capacity Trends



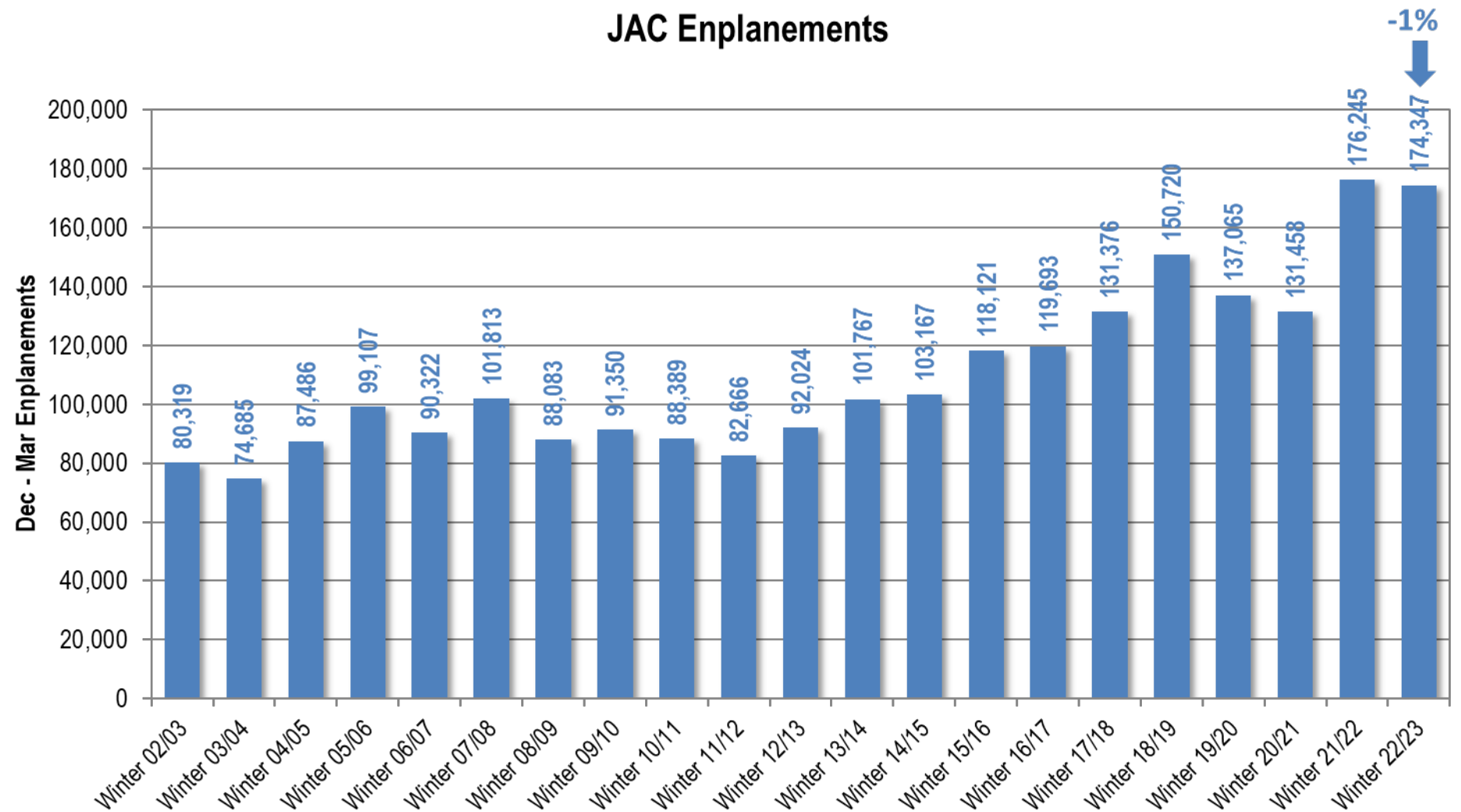
YE December 2022 capacity was down 31%, driven by the 11-week runway closure April through June. Excluding that period, capacity is down 12%, but passengers were flat, year-over-year with a 9-point improvement in load factor

Source: Diio Mi T-100 Seats/Onboards 12-month non-directional, one-way rolling average; LF=RPMS/ASMs

JAC Enplanements

Winter
December – March
21-year history

JAC Enplanements



- JAC enplanements remain among the highest in years, ranking #2 out of 33 years on record (winter enplanements back to 1990/91 season).
- While slightly down from Winter 21/22, this number is only a 1.1% YOY decrease.
- This number also illustrates the staying power of post-COVID travel, as enplanements in 22/23 were still 15.7% higher than the next highest winter for enplanements in 18/19.

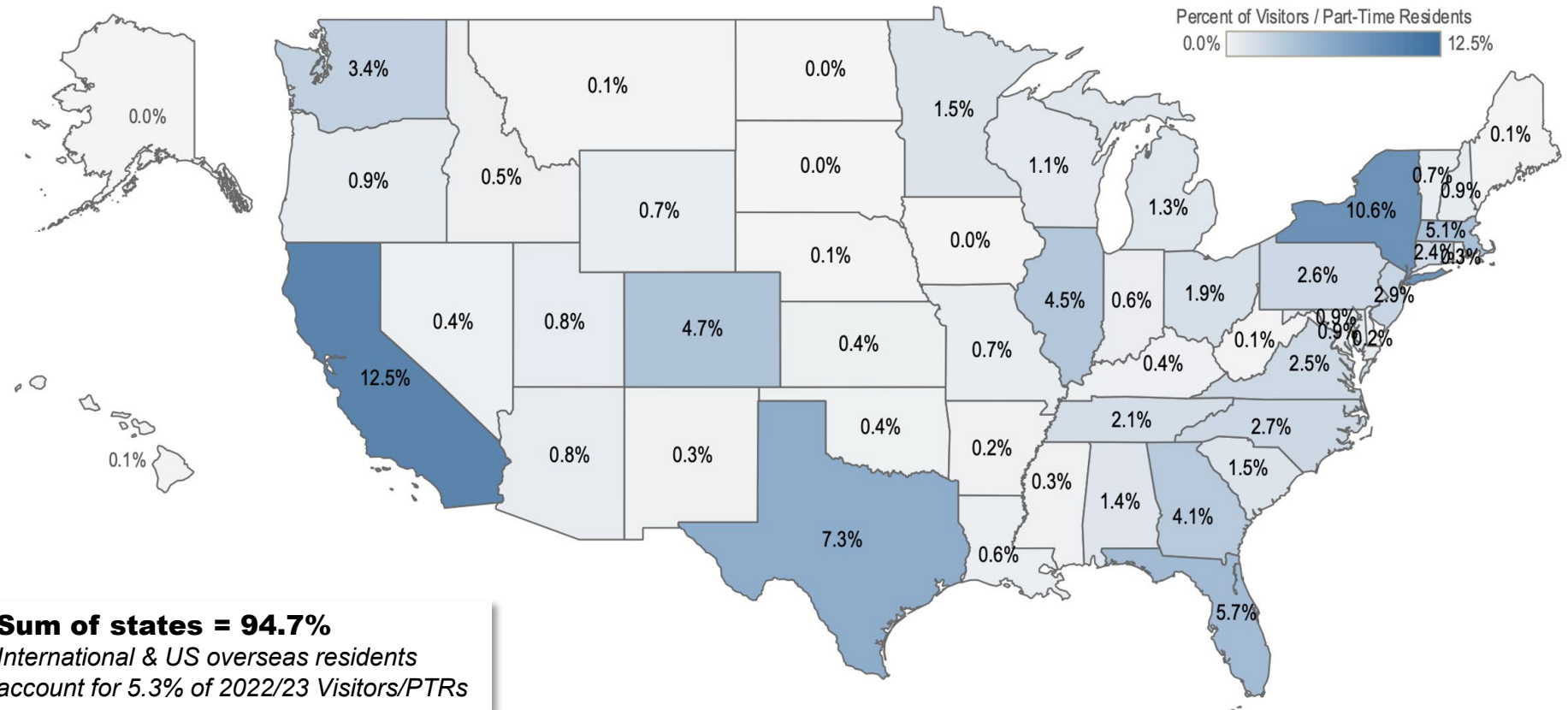
Top O&D Markets – 1Q 2022

Rank	Destination	O&D Passengers	O&D Revenue (\$)	Average Fare (\$)	YOY % Change		
					Pax	Rev	Fare
1	Newark, NJ	18,446	\$6,364,199	\$345	117%	189%	34%
2	Los Angeles, CA	17,350	\$3,377,351	\$195	63%	99%	22%
3	San Francisco, CA	14,147	\$2,817,045	\$199	247%	221%	-7%
4	Denver, CO	12,547	\$2,058,193	\$164	157%	93%	-25%
5	Chicago, IL (ORD)	10,795	\$2,904,722	\$269	26%	96%	56%
6	Boston, MA	10,711	\$3,471,106	\$324	77%	202%	71%
7	Atlanta, GA	10,274	\$2,850,587	\$277	12%	65%	48%
8	New York, NY (JFK)	7,735	\$2,648,432	\$342	293%	758%	118%
9	Dallas/Fort Worth, TX	7,060	\$2,035,065	\$288	-17%	33%	62%
10	San Diego, CA	6,467	\$1,203,359	\$186	28%	77%	38%
11	Seattle, WA	6,455	\$1,043,216	\$162	68%	100%	19%
12	Houston, TX (IAH)	5,404	\$1,486,483	\$275	32%	75%	32%
13	New York, NY (LGA)	4,208	\$1,685,381	\$400	-34%	58%	139%
14	Philadelphia, PA	4,195	\$1,242,681	\$296	24%	132%	87%
15	Minneapolis, MN	4,193	\$910,186	\$217	0%	44%	43%
16	Charlotte, NC	3,830	\$1,174,110	\$307	5%	108%	97%
17	Orlando, FL	3,822	\$1,184,747	\$310	26%	129%	82%
18	Phoenix, AZ	3,703	\$934,522	\$252	22%	87%	53%
19	Austin, TX	3,670	\$908,285	\$247	27%	82%	43%
20	Washington, DC (DCA)	3,554	\$995,227	\$280	19%	78%	50%
21	Detroit, MI	3,225	\$776,508	\$241	31%	124%	71%
22	Tampa, FL	3,191	\$914,693	\$287	1%	80%	78%
23	Miami, FL	3,001	\$1,103,912	\$368	15%	113%	86%
24	Salt Lake City, UT	2,988	\$402,001	\$135	104%	48%	-28%
25	Washington, VA (IAD)	2,849	\$760,805	\$267	15%	71%	49%
50	Mexico City, MX	1,028	\$304,128	\$296	41%	42%	1%
Total All Markets		259,096	\$71,395,823	\$276	33%	104%	53%

- Winter 2022 traffic grew 33% year-over-year.
- Average JAC fare was up 53% driving O&D revenue up 104% over 1Q 2021.
- SFO and JFK traffic more than tripled while EWR, DEN, and SLC more than doubled.
- ATL traffic was up 12% but revenue increased over 65%.

Source: Diio Mi total roundtrip O&D

State of Residence 22/23

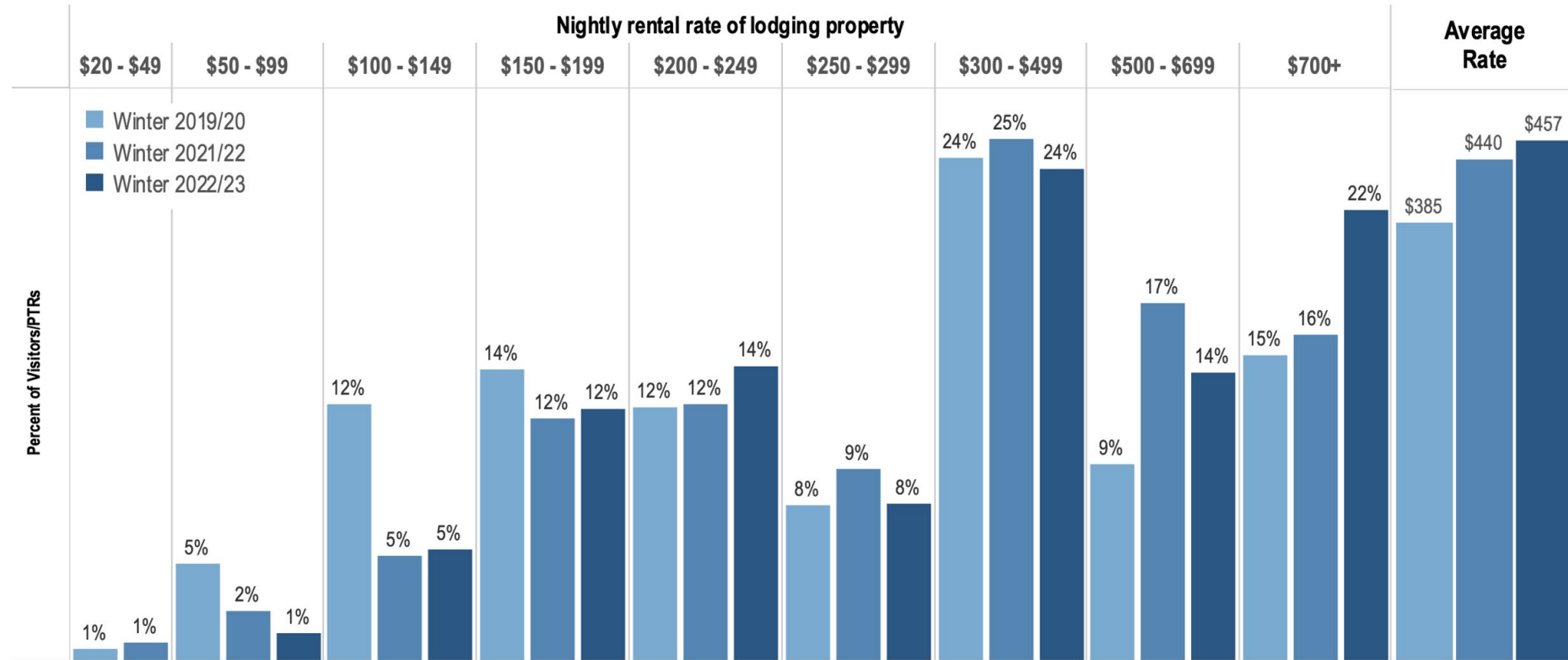


- While California contributes the largest share of out-of-state visitors (12.5%), JAC's visitor draw is highly widespread throughout the country and continues to be less dominated by California visitors each season.
- Residents from the South accounted for the largest share of visitors (31%), followed by Western (26%) and Northeastern (26%) states.
 - Two of the top 5 states were in the South this winter, including Texas (7.3%) and Florida (5.7%)
 - The last of the top 5 states were in the Northeast, including New York (10.6%) and Massachusetts (5.1%)
 - Slightly behind these were Colorado (4.7%), Illinois (4.5%), and Georgia (4.1%).
- Altogether, the top 5 states accounted for 41.2% of visitors, and the top 10 states accounted for 60.8%.

Spend & Economic Impact



Lodging Nightly Rate

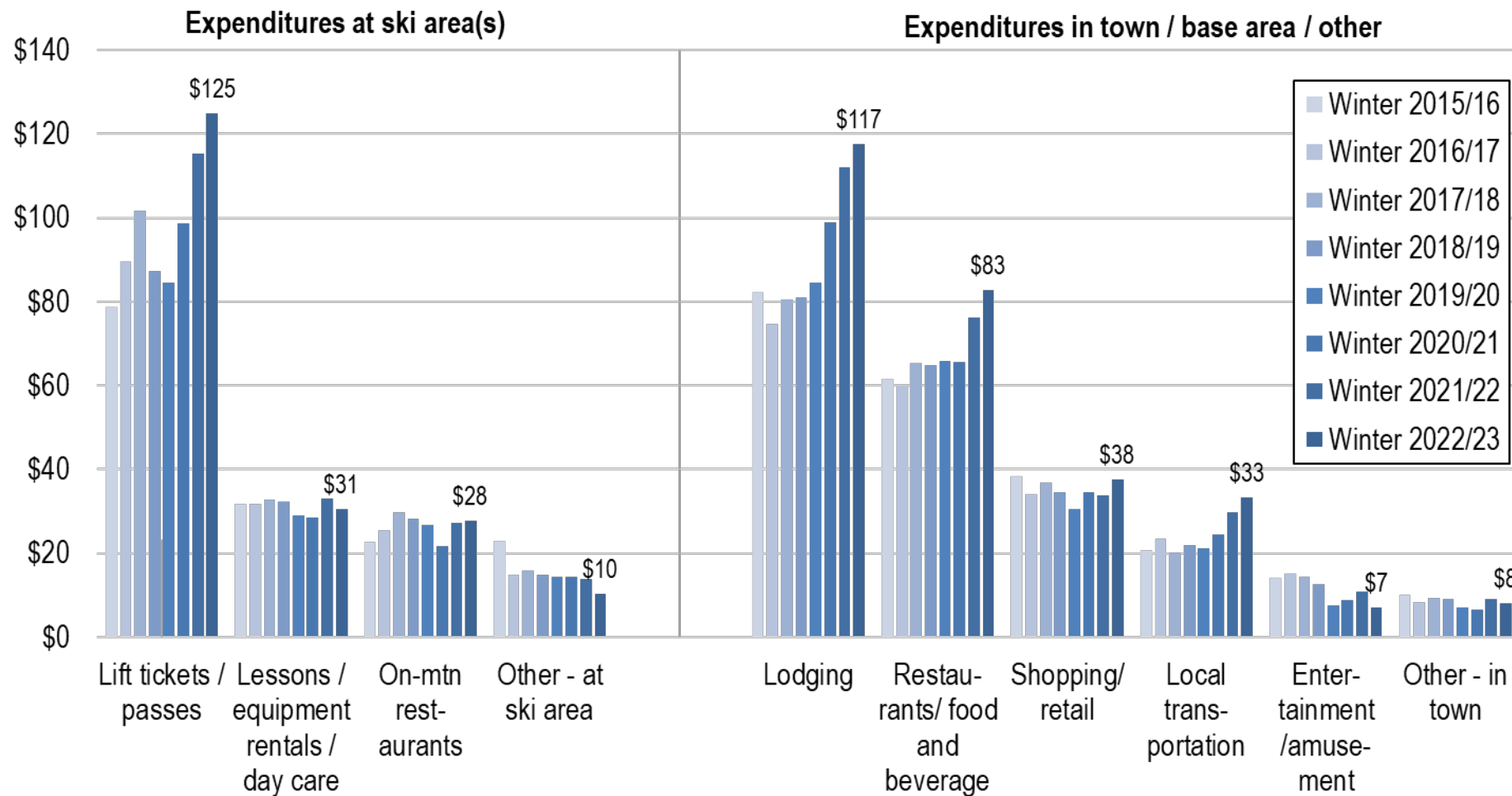


- While visitation was slightly down this winter, lodging prices rose slightly.
- The average nightly rate paid this winter exceeded last winter by \$17, while the median rate rose \$40 to \$340 in 22/23.
- The share of visitors/PTRs who paid over \$300 per night for lodging increased by 2 ppt YOY.

Per Capita Daily Spend

Winter Trends

Self-Reported Per Capita Daily Spending

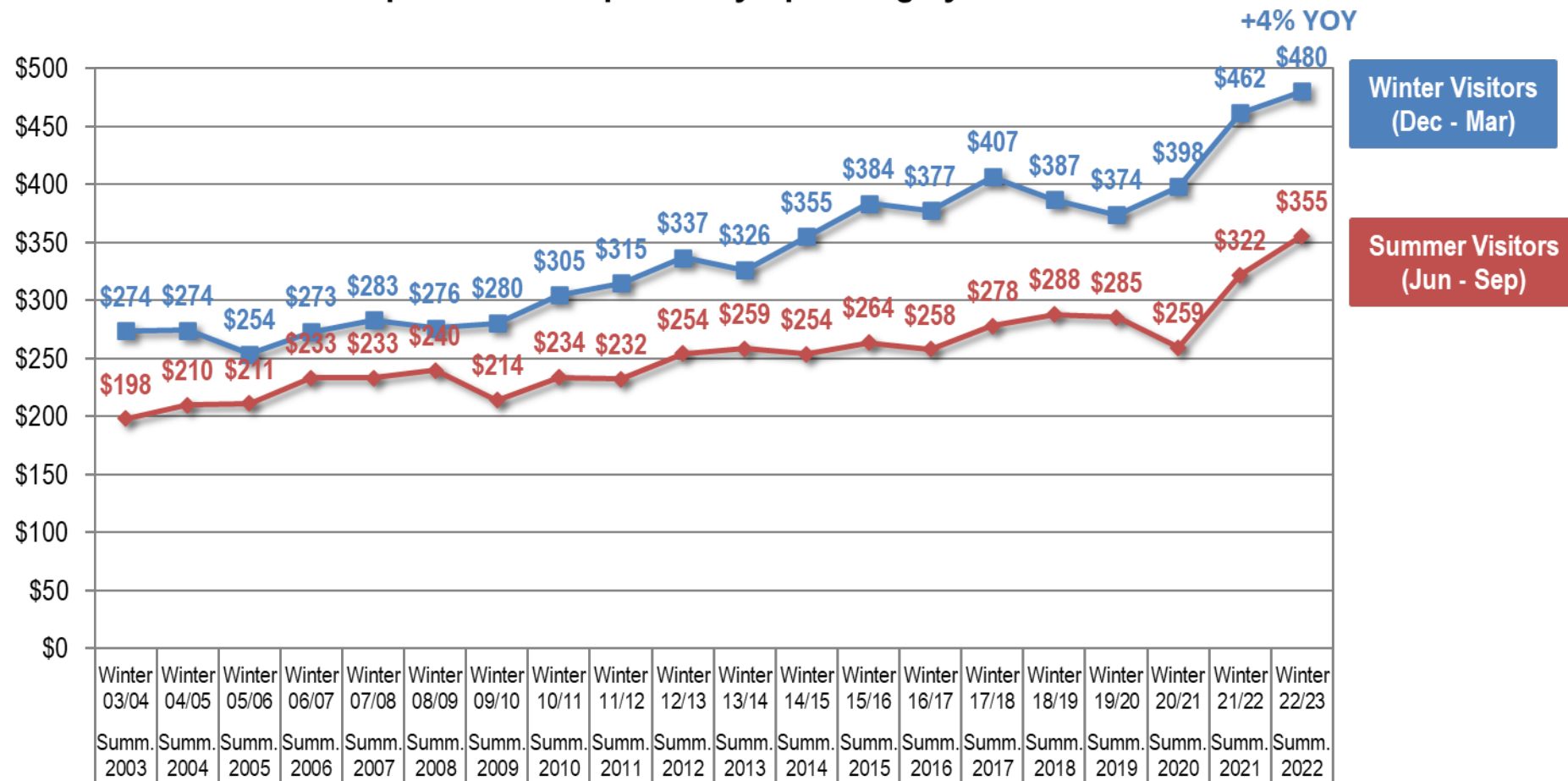


- Self-reported per capita daily spending rose 4.0% this winter in total.
 - Spending rose for lift tickets/passes, lodging, restaurants, shopping/retail, and local transportation.
 - Spending dipped for “other” spend at ski areas and entertainment/amusement, and fluctuated slightly for other items

Per Capita Daily Spend

Seasonal Trends

Self-Reported Per Capita Daily Spending by JAC Visitors



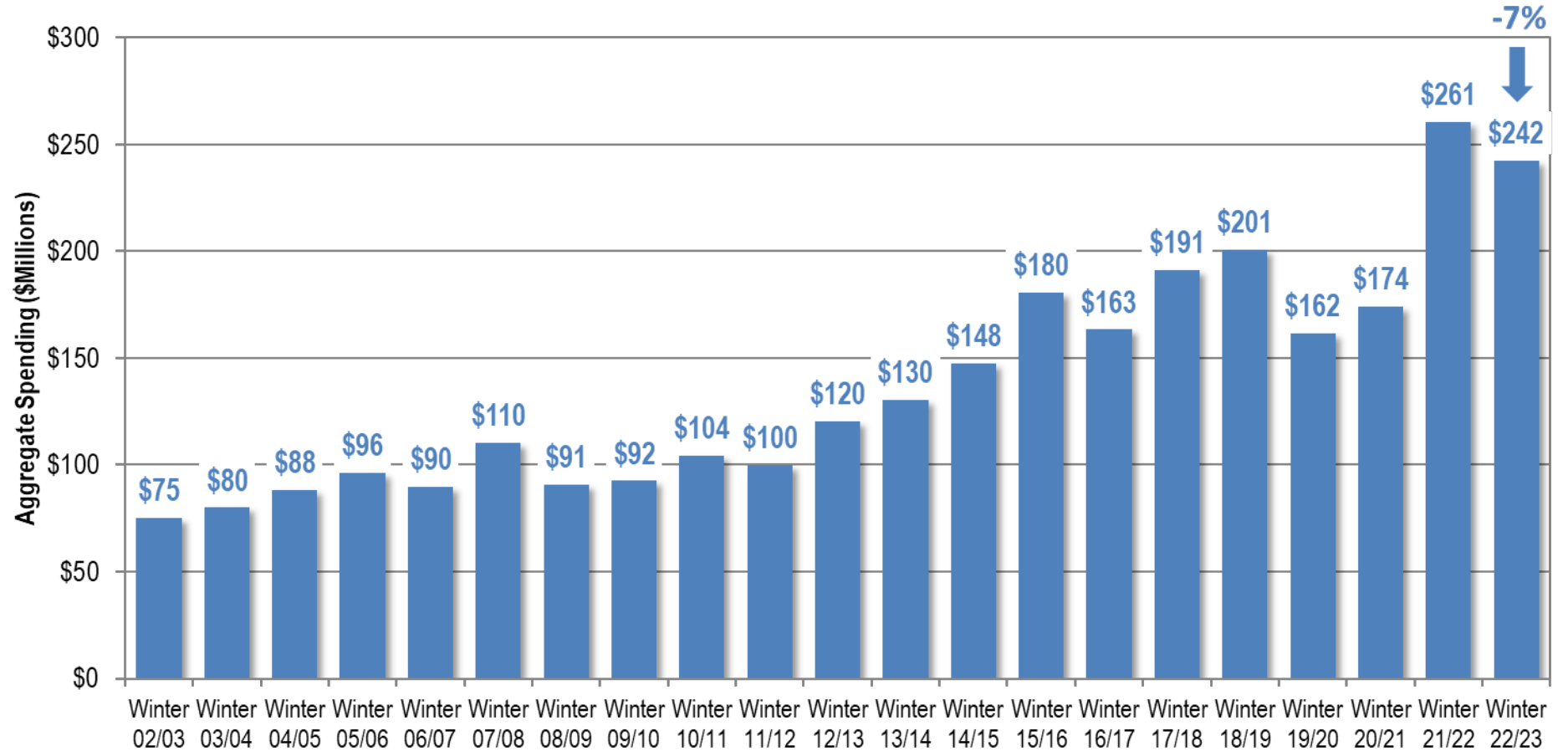
Note: Persons spending in excess of \$1000 per day on non-lodging items excluded.

- Self-reported per capita daily spending rose 4.0% this winter in total.
- Per capita daily spending has been elevated the past two winters and summers.

Economic Impact

Winter Trends

Aggregate Expenditures by JAC Visitors



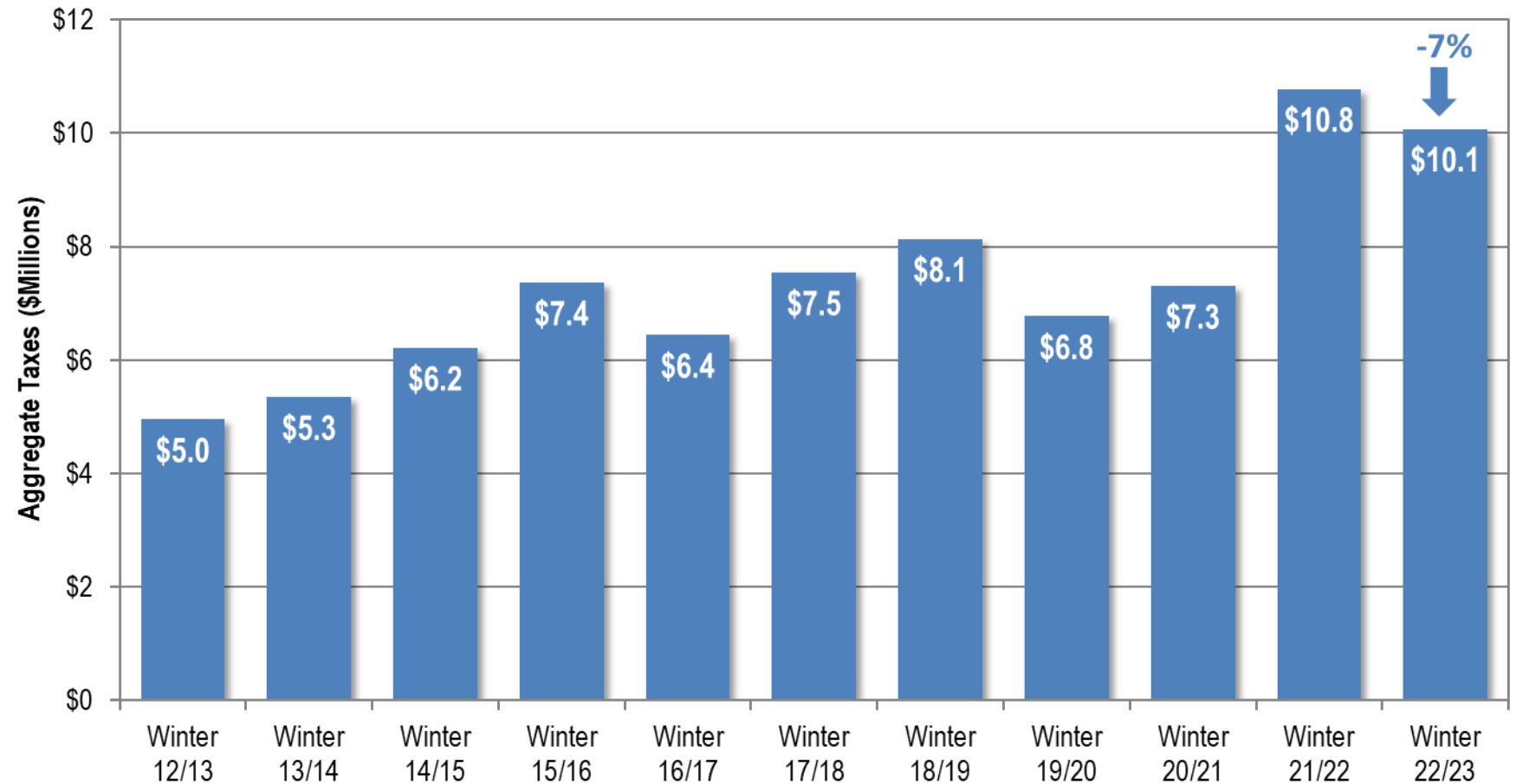
- Aggregate spending by JAC visitors fell 7% to \$242 million this winter.
 - Per capita daily spend rose 4.0%, but this was more than offset by a 10.9% decline in visitor days.
 - Visitor days declined due to a 3.3% drop in unique individual visitors and a 7.9% decline in average length of stay.

Tax Impact

Winter Trends

Aggregate Taxes* Attributable by JAC Visitors

*Wyoming sales tax, Teton County sales tax, Teton County lodging tax



- Aggregate tax collections attributable to JAC visitors fell 7% this winter, paralleling the 7% drop in total spend.

Wyoming Sales Tax

State of Wyoming Sales Taxes Generated by JAC Visitors (Excluding WY state taxes rebated to counties) 2022/23 Summer/Winter 8-Month Estimate

Measure	Summer 2022	Winter 22/23	8-Mo. Total
Aggregate spending by JH Airport visitors ¹	\$317,282,442	\$242,306,966	\$559,589,408
x Share of spending in WY ²	95%	96%	95%
= Spending in WY	\$301,418,320	\$232,614,687	\$534,033,007
x Share of spending which is taxable ³	77%	63%	71%
= Taxable spending in WY	\$232,455,584	\$146,953,975	\$379,409,560
x Net WY sales tax distribution (4% collection minus 1.24% county rebates)	2.76%	2.76%	2.76%
= WY sales tax rev. attrib. to JHA visitors	\$6,415,774	\$4,055,930	\$10,471,704

Notes:

¹Based on airport user survey research regarding enplanements, passenger mix, length of stay, and per capita daily spending.

²Based on airport visitor survey research regarding location of accommodations.

³Rough estimate, taking into account exclusions for ski lift tickets, grocery food, guide services, park entrance fees, etc.

Note: Calculations exclude:

- Sales taxes attributable to shoulder-season Airport visitors (April/May, October/November).
- Sales taxes resulting from multiplier effects of visitor spending.
- Sales taxes resulting from second homeowner investment decisions influenced by availability of air service.
- Sales taxes resulting from jet fuel taxes (if applicable), air crew expenditures, and other airport operations.
- Sales taxes resulting from businesses enabled to operate in the Jackson Hole area due to the availability of air service.

Teton County Sales Tax

Teton County Sales Taxes Generated by JAC Visitors

(Including WY state taxes rebated to counties)

2022/23 Summer/Winter 8-Month Estimate

Measure		Summer 2022	Winter 22/23	8-Mo. Total
	Aggregate spending by JH Airport visitors ¹	\$317,282,442	\$242,306,966	\$559,589,408
x	Share of spending in Teton County ²	80%	96%	87%
=	Spending in Teton County	\$253,825,953	\$232,614,687	\$486,440,641
x	Share of spending which is taxable ³	77%	63%	70%
=	Taxable spending in Teton County	\$195,752,071	\$146,953,975	\$342,706,046
x	2% Teton County local option taxes, plus 1.24% of 4% WY state tax rebated to Teton Co.	3.24%	3.24%	3.24%
= Teton Co. sales tax attrib. to JHA visitors		\$6,342,367	\$4,761,309	\$11,103,676

¹Based on airport user survey research regarding enplanements, passenger mix, length of stay, and per capita daily spending.

²Based on airport visitor survey research regarding location of accommodations.

³Rough estimate, taking into account exclusions for ski lift tickets, grocery food, guide services, park entrance fees, etc.

Note: Calculations exclude:

- Sales taxes attributable to shoulder-season Airport visitors (April/May, October/November).
- Sales taxes resulting from multiplier effects of visitor spending.
- Sales taxes resulting from second homeowner investment decisions influenced by availability of air service.
- Sales taxes resulting from jet fuel fees (if applicable), air crew expenditures, and other airport operations.
- Sales taxes resulting from businesses enabled to operate in the Jackson Hole area due to the availability of air service.

Teton County Lodging Tax

Teton County Lodging Taxes Generated by JAC Visitors 2022/23 Summer/Winter 8-Month Estimate

Measure	Summer 2022	Winter 22/23	8-Mo. Total
Aggregate lodging spend by JH Airport visitors ¹	\$86,028,456	\$68,831,972	\$154,860,428
x Share of lodging spend which is taxable (assumption)	95%	95%	95%
= Taxable lodging spend by JH Airport visitors	\$81,727,033	\$65,390,373	\$147,117,406
x Share of taxable lodging spend in Teton County ²	80%	96%	87%
= Taxable lodging spend in Teton County	\$65,381,627	\$62,774,758	\$128,156,385
x Teton County lodging tax rate	2%	2%	2%
= Teton Co. lodging taxes attrib. to JHA visitors	\$1,307,633	\$1,255,495	\$2,563,128

¹Based on airport user survey research regarding enplanements, passenger mix, length of stay, and per capita daily spending.

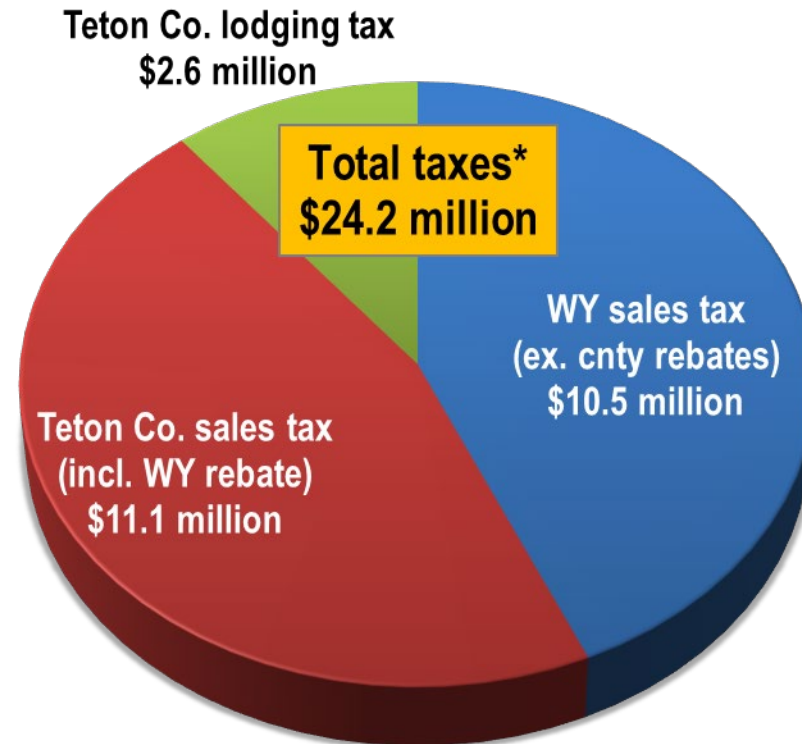
²Based on airport visitor survey research regarding location of accommodations.

Note: Calculations exclude:

- Lodging taxes resulting from air crew overnight stays.
- Lodging taxes resulting from multiplier effects of visitor spending.

Aggregate Taxes

Total Sales/Lodging Taxes Generated by JAC Visitors 2022/23 Summer/Winter 8-Month Estimate



*Note: Tax estimates exclude:

- 2% sales tax collected by Teton Village Resort District
- County sales and lodging taxes for Wyoming counties other than Teton County.
- Sales and lodging taxes collected on visitor expenditures made outside of Wyoming (i.e. in Idaho, Montana, etc.)
- Sales/lodging taxes attributable to shoulder-season Airport visitors (April/May, October/November).
- Sales/lodging taxes resulting from multiplier effects of visitor spending.
- Sales/lodging taxes resulting from second homeowner investment decisions influenced by availability of air service.
- Sales/lodging taxes resulting from jet fuel taxes (if applicable), air crew expenditures, and other airport operations.
- Sales/lodging taxes resulting from businesses enabled to operate in the Jackson Hole area due to the availability of air service.

Source: Jackson Hole Airport passenger surveys; RRC Associates.

Tax estimates derived from enplanements, passenger mix, length of stay, per capita daily spending, accommodations location, and sales tax rates and regulations.



JAC Passenger Survey

Winter 2022/23

Economic Summary



Photo from JacksonHoleAir.org

**Thank
You**



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RRC Associates
4770 Baseline Road, Suite 360
Boulder, CO 30303
RRCAssociates.com

WYOMING AERONAUTICS COMMISSION
AIR SERVICE ENHANCEMENT PROGRAM GRANT REQUEST

INITIAL PROJECT SUMMARY

ORGANIZATION NAME: Cheyenne Regional Air Focus Team (CRAFT) SCOPE: 2x daily service to Denver (DEN) PROVIDER/HUB: SkyWest Airlines marketed as United Express TYPE OF CONTRACT: Minimum Revenue Guarantee (MRG) NEW OR EXISTING: New request for continuing service to Denver (DEN) PRIORITY RATING MODEL SCORE: 1215/1415	REQUEST DATE: 5/8/2023 AIRPORT: Cheyenne Regional Airport (CYS) PROJECT NO: ASCYS06 CONTRACT TERM: September 2023 through June 30, 2024 STAFF RECOMMENDATION: Approve at a state match of 60% not to exceed \$1,350,000.00
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INTENDED BENEFITS:

Primary Air Service: Yes, this service would be considered primary air service
Economic Benefit: The potential economic impact of this service is \$4,389,620 in visitor spending.
Enplanements: This service is estimated to generate 15,281 enplanements over the contract term.
Passengers Under Contract: The passengers under contract for this service will account for 100% of the airport's scheduled commercial service.
Passenger Retention: Passenger retention has been near 11% and we would expect this number to remain stable over the term of this agreement.
Capacity: The proposed service would provide about 30,100 seats to the market.

Air Fares: Local air fares will be managed by SkyWest airlines and onward fares will be managed by United Airlines. This is a similar arrangement to SkyWest/United services in Laramie, Riverton, Rock Springs, Gillette and Sheridan. Fares will be comparable to similar sized markets.

BASELINE: 9/1/2021 - 6/30/2022

Enplanements: 10,763
Passengers Under Contract: 20,292
Passenger Retention: 8.0%
Capacity: 19,400
Air Fares: \$224

	THIS APPLICATION			PREVIOUS APPLICATION (2008)		
	STATE*	LOCAL	TOTAL	STATE	LOCAL	TOTAL
PERCENTAGE:	60.0%	40.0%	100.0%	54.0%	46.0%	100.0%
AMOUNT:	\$1,350,000.00	\$1,150,000.00	\$2,500,000.00	\$1,350,000.00	\$1,150,000.00	\$2,500,000.00

**The state portion of this request is 54% instead of 60% due to additional local funds being contributed beyond 40%.*

NEGOTIATIONS: Negotiations for this contract were conducted by CRAFT, airport staff, and aeronautics staff

FLIGHT SCHEDULE: Attached from Aeronautics

CONNECTION TIMES MAXIMIZED: Yes, arrival and departure times in DEN will be maximized with hubbed carriers in order to facilitate connections. An overnight flight is scheduled and provides good connectivity for local originating passengers.

BEGIN SERVICE: September 2023 (exact date dependant on completion of runway construction)

AIRCRAFT: 50 seat CRJ-200

OPERATIONAL RESTRICTIONS: Some restrictions are expected in extreme cold or active precipitation events with cold temperatures.

MARKETING FOR THIS SERVICE: A marketing plan is currently being executed by the airport and CRAFT and will continue with the service.

LOCAL DOLLARS FOR MARKETING: \$50,000

STANDARDIZED AIRLINE PROFIT %: 10%

ADDITIONAL/VETTING NOTES: The proposed service would meet all six (6) of the statutorily mandated benefits, and Division staff regard the project as a good use of funding for the Air Service Enhancement Program's intended benefits.

	RECOMMENDATION		
	STATE*	LOCAL	TOTAL
PERCENTAGE:	60.0%	40.0%	100.0%
AMOUNT:	\$1,350,000.00	\$1,150,000.00	\$2,500,000.00

**The state portion of this request is 54% instead of 60% due to additional local funds being contributed beyond 40%.*

Wyoming Air Service Enhancement Program Priority Rating Scorecard

Community Sponsor: Cheyenne Regional Air Focus Team (CRAFT)

Project No: ASCYS06

Scope: Twice daily service to Denver (DEN)

Final Score: 1215

Criteria	Priority	Definition	Qualification						Scoring Value	Score	Points Awarded
Statutory Benefit	20	Increasing the number of enplanements at airports facing a possible loss of federal AIP funding	Brings total above 10,000 during first calendar year of contract						5	5	100
			Brings total above 10,000 by second calendar year of contract						3		
			Does not bring above 10,000 but improves						1		
			Airport will already achieve 10,000 enplanements for any calendar year during proposed service						0		
		Increasing passenger enplanements at commercial airports in Wyoming	Year-round, annual service level	Increase in enplanements of $\geq 75\%$	Or	Forecasted increase in $\geq 5,000$ but $< 10,000$	Seasonal / leisure or recreation oriented service	Increase $\geq 6\%$	5	5	100
				Increase $\geq 50\%$, but $< 75\%$				Increase $\geq 4\%$ but $< 6\%$	3		
				Increase $\geq 25\%$ but $< 50\%$				Increase $\geq 2\%$ but $< 4\%$	2		
				Increase $< 25\%$				Increase $< 2\%$	1		
		Increasing flight frequency or sustaining flight operations to regional airport hubs	Year-round, annual service level	≥ 12 flights / week			Seasonal / leisure or recreation oriented service	≥ 4 flights / week	5	5	100
				≥ 10 flights, but < 12				≥ 3 but < 4 flights	3		
				≥ 6 flights, but < 10				≥ 2 but < 3 flights	2		
				≥ 1 flights, but < 6				≥ 1 but < 2 flights	1		
		Reducing passenger leakage to out of state airports	Project introduces carrier which is projected to be responsible for at least 90% of all capacity						5	5	100
			Project introduces at least once daily jet service to airport						5		
			Project introduces a new marketing carrier with at least once daily, year-round service to a second hub airport						5		
			Project introduces a new carrier with at least once daily, year-round service to a third hub airport						3		
			Project introduces a second or third hub by the same marketing carrier						2		
			Project introduces additional capacity to same hub (Upguaging or additional flights)						2		
			Project introduces at least 2x weekly leisure service						1		
		Increasing the reliability of service	Reliability of airline is \geq industry standard						6	12	240
			Reliability of airline is $<$ industry standard, but $\geq 95\%$						3		
			Reliability of airline is $< 95\%$						1		
		Increasing the on-time performance of service	On-time performance of airline is \geq industry standard						6		
			On-time performance of airline is $<$ industry standard, but $\geq 75\%$						3		
			On-time performance of airline is $< 75\%$						1		
		Lowers air fares	Project introduces a U/LCC airline						2	2	40
			Project would increase monthly capacity/population ratio above .22						2		
			Project would increase monthly capacity/population ratio above .13						1		
			Project would improve monthly capacity/population ratio but not above .13						1		
Total Points Statutory Benefit										680	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Economic Benefit	15	Economic impact from proposed air service	2020 ASEP ROI ≥ 50	14	2	30
			2020 ASEP ROI ≥ 21, but < 50	10		
			2020 ASEP ROI ≥ 10, but < 21	6		
			2020 ASEP ROI ≥ 4, but < 10	2		
		Total economic impact number calculated from 2020 ASEP ROI study / state dollars requested	Increase in excess of 400%	14	10	150
			Increase ≥ 300%, but < 400%	10		
			Increase ≥ 200%, but < 300%	6		
			Increase ≥ 200%	2		
Total Points Economic Benefit					180	
Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
		Community lead task force	Yes	5	5	50
			No	0		
		Market specific marketing plan for proposed service	Yes	3	3	30
			No	0		

Community Involvement	10	Historic involvement in air aervice	Yes	2	2	20
			No	0		
		Demonstrated community involvement with airline partner	Yes	2	2	20
			No	0		
		The applicant airport has fully pursued available federal funds for air service	Yes	4	4	40
			No	0		
		Community efforts to secure cash contribution as a match for air service MRG	Three (3) or more sources	8	8	80
			Two (2) or more sources	5		
			One (1) source	2		
		In-kind contributions as a percent of the total MRG	≥10%	5	0	0
			≥5% but <10%	3		
			≥0% but <5%	1		
			No in-kind contributions	0		
Max dollar contribution		# of dollars committed to service				
Total Points Community Involvement					240	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded		
Differentiating Characteristics	5	Core-Based Statistical Area (CBSA) population	Greater than or equal to 45,000	4	4	20		
			Greater than or equal to 35,000 but less than 45,000	2				
			Less than 35,000	1				
		Drive time to largest leaked out of state market	In excess of 280 miles	4	1	5		
			≥ 130 miles, but < 280 miles	2				
			< 130 miles	1				
		Proposed airline includes connective opportunities on airline branded and/or code-share flights at the destination	Yes	6	6	30		
			No	0				
		Airline interline/baggage agreement	Yes	2	2	10		
			No	0				
		Community engagement on, and periodic review of, pricing	Yes	3	3	15		
			No	0				
		Community engagement on scheduling	Yes	3	3	15		
			No	0				
		Scheduled times are ideal for type of service	Yes	2	2	10		
			No	0				
		State cost (MRG required) per available seat	< \$30	5	2	10		
			≥ \$30 but < \$50	2				
			≥ \$50	1				
		Total Points Differentiating Characteristics					115	
		Total Points					1215	

Air Service Enhancement Program (ASEP) Grant Application

1. Name of the community sponsor applying for the ASEP grant;

Cheyenne Regional Air Focus Team (also known as CRAFT)

2. Please provide the funds sought from the ASEP as well as other sources of funding for the MRG;

	\$ Amount	% of Total
Local Contribution	\$1,150,000	46%
Sought from ASEP	\$1,350,000	54%
Total MRG required	\$2,500,000	100%

Additional Comments:

The Local Contribution to be funded by the following local entities: City of Cheyenne, Laramie County, Visit Cheyenne, Cheyenne LEADS, and the Economic Development Joint Powers Board.

3. Name of the marketing and operating airline(s) or prospective airline(s);

Ex: United Express operated by SkyWest Airlines

United Express operated by SkyWest Airlines

4. Schedule Information;

- a. Is this year-round or seasonal service?

☒ Year-round ☐ Seasonal

- b. Schedule specifics: Please attach as much flight schedule information as available at the time of application either separately or with the attached table, include effective and discontinue dates. This information may be updated with future addendums. Note: If this is for an incumbent ASEP supported projected and there are no changes to the schedule then please indicate "No Change" below.

☒ Attached ☐ No Change

5. Please provide by attachment the anticipated or forecasted levels of enplanements at the airport before or without the proposed service and the additional enplanements the proposed service would bring:

Ex: 1st month of service: 1,200, 2nd month: 1,250

6. Please provide the anticipated increased capacity (seats available) associated with the proposed service and specify one-way or the bi-directional total;

20,000 one-way

7. What is the passenger facility charge (PFC) at the airport?

\$4.50

8. Please provide an attachment with any additional revenue the airport may receive as a result of the additional service excluding PFCs
9. Please indicate whether the community has a task force dedicated to air service development and briefly explain its role.

See Attached Answer.

10. Does the airport or community sponsor have a marketing plan to coincide with the proposed service?

☒ Yes ☐ No

- a. If no, **will** the airport or community sponsor have a marketing plan ready to be executed two (2) months before the proposed start date?

☐ Yes ☐ No

- b. If yes, please attach all supporting information and include a budgeted list of expected expenditures:

Ex: Television: \$10,000, Newspapers: \$5,000, etc.

11. Has the airport sought or **will** seek funds from the WYDOT marketing grant match to coincide with the service?

☒ Yes ☐ No

12. Please provide examples of community or airport involvement with air service development in the past two (2) years from the time of this application.

Ex: Attending ACI JumpStart events, Routes, airline visits or other conferences for air service development.

Examples of community or airport involvement with air service development in the past two years: ongoing meeting with local elected officials; community presentations to civic organizations (Rotary, Kiwanis, Cheyenne Chamber of Commerce, Cheyenne LEADS, Visit Cheyenne, Cheyenne Board of Realtors, Women's Civic League, Laramie County Library Foundation, PEO, Cheyenne Frontier Days, Cheyenne Downtown Development Authority (DDA), #1 Properties, and Wyoming Bank & Trust); submitted ongoing press releases and opinion editorials in the Wyoming Tribune-Eagle; hosted the 12th Annual Feed The Troops Thanksgiving Food Drive; hosted a Greater Cheyenne Chamber of Commerce After-Hours Event; hosted multiple community events on-site; hosted Cheyenne Board of Realtors/Cheyenne Multiple Listing Service Commercial Brokers monthly meetings on-site; generated air service surveys; generated social media engagement campaigns/brochures/banners/billboard advertisements; and networked with airline representatives at industry events.

13. Please indicate and provide brief examples if the airport or the community sponsor has shown a level of involvement with the participating airline.

Ex: In-person meetings with airline staff, seeking cooperative promotional efforts with the airline.

Level of involvement with the participating airline: Ongoing discussions with Sky West's representatives and WYDOT Aeronautics. Additionally United Airlines has made plans to make Cheyenne a full-diversion station for Denver. CRAFT and the Airport Staff continue to work with United in this capacity to ensure the best possible experience.

14. Please indicate if the airport has been granted a Small Community Air Service Development (SCASD) grant that will be used with the proposed service or will apply within a year after the ASEP application year.

☐ Yes

☒ No

15. Airline code share and interline agreement;

- a. Does the participating airline have a code-share, interline or baggage agreement with a carrier at the destination hub? If yes, please indicate what airline and/or airline alliance. If no, please elaborate why.

Yes; full code-share and interline.

16. Has the community sponsor or airport undertaken efforts previously, or will take a progressive role regarding price controls, revenue management or scheduled times for the proposed service? Commitment to a provided example will count towards future efforts. Please provide examples.

Ex: Community sponsor or airport has or will visit in-person with partnering airline and specifically address pricing, revenue management or desired schedule times to improve traffic or connections; Community sponsor or airport has or will have continuous discussions regarding price controls, revenue management, or schedule; airline agrees contractually to maintain competitive fare practices.

CRAFT, the Cheyenne Airport Staff, WYDOT Aeronautics and Sky West have all worked closely together on this item to provide the best and most comprehensive strategies available. We anticipate having to closely monitor the global pandemic and adjust over time as market factors indicate.

17. Signature of the individual completing this application:

Sponsor signature:	Date:
	

To the best of my knowledge the above information in this application is true, accurate and complete

Attachments

1. Schedule

Start Date	End Date	Seats	Equip	Op Days	Mkt AI	Stops	Orig	Dep Time	AIRPORT TIME	Arr Time	Dest	Stops	Mkt AI	Op Days	Equip	Seats	Ops/Week
See Attachment																	

9. Insert Task Force information:

In 2017, CRAFT was created as a 501c4 volunteer organization. We are comprised of Laramie County residents, leaders and business owners joined together for one purpose: to bring more choices and opportunity to this region by working to improve air service.

CRAFT is comprised of community volunteers representing business leaders, economic development, travel and tourism, and local government stakeholders with a diverse array of experience and expertise. Members of our board have individually and collectively helped CRAFT further its mission and to have a substantial impact on the Cheyenne community and surrounding southeast Wyoming region

Our board members included: former Cheyenne Mayor Don Erickson, Lori Schoene of ANB Bank, Betsey Hale of Cheyenne LEADS, Domenic Bravo of Visit Cheyenne, Steve Reynolds business executive formerly of Holly Frontier, Jim Wilkinson of Cheyenne Frontier Days, and Wendy Volk of #1 Properties. In addition, we have the following aviation advisory members: Brian Olsen of WY Dept of Transportation Aeronautics Administrator, Tim Bradshaw of the Cheyenne Airport, and Kim Brokaw Former President of Cheyenne Airport Board.

During the past five years, **Cheyenne's new commercial air services have drawn over 99,000 passengers** at the new, \$18-million Cheyenne Airport Terminal. Our passenger air service exceeded expectations and broke multiple records for the Cheyenne Airport. Cheyenne was recognized as America's **fastest growing small airport in 2019**, just prior to the unprecedented global pandemic.

We also achieved an additional important milestone with more than 10,000 commercial passenger boardings. This elevated Cheyenne Airport to "**Primary Commercial Service**" airport status, as determined by the Federal Aviation Administration. This resulted in \$850,000 of increased federal funding for the airport per year.

The next phase of the **major \$62-million runway infrastructure project** is currently underway at the Cheyenne Airport. Our commercial air service is suspended from April 202k until September 2023. We anticipate service to resume September 10, 2023 with daily flights between

Cheyenne and Denver resumed using a 50-seat regional jet (CRJ-200). There will be two-flights per day with United Express flights to Denver International Airport.

Tickets are available today at [united.com](https://www.united.com). The daily flights, operated by SkyWest Airlines, are onboard a 50-seat jet to the third busiest airport in the world. From Denver, travelers have direct access to hundreds of destinations around the world. And they can fly right over the stress and hassle of driving and checking in through Denver.

CRAFT is actively involved in an ongoing basis the promotion of our local air service as part of our regional economic development efforts. Two years ago CRAFT assisted in advocating for two successful ballot propositions approved by Cheyenne and Laramie County Voters as Specific Purpose Elections regarding air service:

- 2021 6th Penny Ballot Election **\$2.25 million for support of transportation options** over a five-year period including retention and expansion of air service options, airlines and routes using minimum revenue guarantee
- 2021 6th Penny Ballot Election **\$823,361.40** for enhanced parking lot expansion at the Cheyenne Airport

Air service is important to our role as a state capital and our regional economic development efforts. The longevity and success of our air service has been achieved with focused efforts of our key business and governmental stakeholders investing in our local air service for over ninety-years.

10. Yes. Marketing and Promotion Plan:

Cheyenne has a long and proud history of air service. All community outreach and public relations have been handled by CRAFT volunteers and supporters over the past five-years. CRAFT committee members are also continuing to build a public outreach schedule that will include public speaking engagements at different civic and community events. Restoring passenger service to Cheyenne Regional Airport is good for our citizens and our businesses, and it's attractive for the businesses we want to locate and grow in our city. This is going to mean a new level of independence and convenience for us. The grassroots community effort to bring new passenger air service to Cheyenne is an example of making our state capital more business-friendly.

Reliable air service is essential for Wyoming's economic diversification. Air service gives us the key infrastructure and resources to build the future we want for our community. Although much has been accomplished, marketing this new flight and working to find other flights is now more important than ever. For this economic development initiative to continue to be successful, it will take the ongoing support of our residents and businesses. We continue to optimistic of being able to expand our current route and services.

According to a detailed 2022 analysis from Campbell Hill, the catchment area for the Cheyenne and surrounding areas is 590,000 residents, with the core catchment area is 122,000 residents. These people are largely concentrated in Cheyenne and Laramie County. This where the bulk of marketing efforts need to be focused.

Our Marketing Plan will focus on the following objectives:

- Brand recognition in the minds of residents and potential passengers
- Emphasis on the benefits of flying from Cheyenne to Denver vs driving from Cheyenne to Denver
- Primarily targeting Laramie County residents but also regional residents in western Nebraska, northern Colorado
- Realize enough frequency and reach in the marketing place to increase brand awareness and ticket sales

In terms of customer needs and behaviors, our most promising opportunities reside with our primary target, including:

- Regular business travelers (private and both state and local government employees
- Convention business attendees
- Major employers in Laramie County
- Outbound vacation travelers
- Inbound vacation travelers

Our marketing campaign will be focused on delivering facts in the form of customer benefits. This campaign is going to help educate the public and public officials about the economic benefits that air service and the new airport terminal bring to Cheyenne and the region. Creative materials include print, digital, and social videos.

CRAFT will use a mix of owned, earned and paid media to spread the message about the new airport terminal and commercial passenger service. Our marketing budget for 2022-2023 is \$50,000 and includes a combination of the following traditional and digital media:

- Flyers/Brochures
- Signage
- Posters
- Banners
- Billboards
- Radio
- Public Speaking Engagements
- Newspaper Op-Editorials in the Wyoming Tribune-Eagle
- Joint Press Releases with SkyWest Airlines
- Social Media (Google, Facebook, Instagram, Twitter)

WYOMING AERONAUTICS COMMISSION
AIR SERVICE ENHANCEMENT PROGRAM GRANT REQUEST

INITIAL PROJECT SUMMARY

ORGANIZATION NAME: Fly Casper Alliance	REQUEST DATE: 5/5/2023
SCOPE: Continued MRG with Delta Airlines to Salt Lake City (SLC)	AIRPORT: Casper - Natrona County International Airport
PROVIDER/HUB: Delta Connection operated by SkyWest Airlines	PROJECT NO: ASCPR04
TYPE OF CONTRACT: Minimum Revenue Guarantee (MRG)	CONTRACT TERM: 7/1/23 through 6/30/24
NEW OR EXISTING: Existing	STAFF RECOMMENDATION: Approve at a state match of 40% not to exceed \$320,000.00.
PRIORITY RATING MODEL SCORE: 1185/1415	

INTENDED BENEFITS:

Primary Air Service: No. This service would be in addition to primary air service already established.

Economic Benefit: The potential economic impact of this service would be \$5,388,564 in additional visitor spend, tax collection, and supported payroll.

Enplanements: 18,031

Passengers Under Contract: The passengers under contract for this service would account for 26% of the airports scheduled service.

Passenger Retention: Passenger retention for 2019 averaged 67% (unadjusted). Continuation of this service will help retain passengers in Wyoming.

Capacity: The proposed service would operate with a 76 seat CRJ-900, providing 27,740 seats to the market.

Air Fares: Local air fares will be managed by SkyWest airlines and onward fares will be managed by Delta Airlines. This is a similar arrangement to SkyWest/United services in Laramie, Riverton, Rock Springs, Gillette and Sheridan. Fares will be comparable to similar sized markets. Should the service not be retained, air fares would undoubtedly go up.

BASELINE: 7/1/21 - 6/30/22 - All Service

Enplanements: 70,265

Passengers Under Contract: 12,150

Passenger Retention: 67.0%

Capacity: 101,694

Air Fares: \$270

	THIS APPLICATION			PREVIOUS APPLICATION (2023)		
	STATE	LOCAL	TOTAL	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%	40.0%	60.0%	100.0%
AMOUNT:	\$320,000.00	\$480,000.00	\$800,000.00	\$352,233.00	\$528,350.00	\$880,583.00

NEGOTIATIONS: Negotiations for this contract were conducted by the airport.

FLIGHT SCHEDULE: Attached from Aeronautics

CONNECTION TIMES MAXIMIZED: Yes. The arrival and departure times in SLC will be maximized with hubbed carries in order to facilitate connections. While an overnight flight is not scheduled, the proposed schedule would still allow for good connections.

BEGIN SERVICE: 7/1/2023

AIRCRAFT: 76 seat CRJ-900

OPERATIONAL RESTRICTIONS: None

MARKETING FOR THIS SERVICE: The Airport has not developed a specific marketing plan for this service, but has utilized and will continue to utilize, existing marketing while looking at other opportunities.

LOCAL DOLLARS FOR MARKETING: \$15,000

STANDARDIZED AIRLINE PROFIT %: 10%

ADDITIONAL/VETTING NOTES: The proposed service would meet five (5) of the six (6) statutorily mandated benefits, and Division staff regard the project as a good use of funding for the Air Service Enhancement Program's intended benefits.

	RECOMMENDATION		
	STATE	LOCAL	TOTAL
PERCENTAGE:	40.0%	60.0%	100.0%
AMOUNT:	\$320,000.00	\$480,000.00	\$800,000.00

Wyoming Air Service Enhancement Program Priority Rating Scorecard

Community Sponsor: Fly Casper Alliance
 Scope: Continued MRG with Delta Airlines to Salt Lake City (SLC)

Project No: ASCPR04
 Final Score: 1185

Criteria	Priority	Definition	Qualification						Scoring Value	Score	Points Awarded
Statutory Benefit	20	Increasing the number of enplanements at airports facing a possible loss of federal AIP funding	Brings total above 10,000 during first calendar year of contract						5	0	0
			Brings total above 10,000 by second calendar year of contract						3		
			Does not bring above 10,000 but improves						1		
			Airport will already achieve 10,000 enplanements for any calendar year during proposed service						0		
		Increasing passenger enplanements at commercial airports in Wyoming	Year-round, annual service level	Or	Increase in enplanements of $\geq 75\%$	Forecasted increase in $\geq 5,000$ but $< 10,000$	Seasonal / leisure or recreation oriented service	Increase $\geq 6\%$	5	5	100
					Increase $\geq 50\%$, but $< 75\%$			Increase $\geq 4\%$ but $< 6\%$	3		
					Increase $\geq 25\%$ but $< 50\%$			Increase $\geq 2\%$ but $< 4\%$	2		
					Increase $< 25\%$			$< 3,000$	Increase $< 2\%$		
		Increasing flight frequency or sustaining flight operations to regional airport hubs	Year-round, annual service level	≥ 12 flights / week			Seasonal / leisure or recreation oriented service	≥ 4 flights / week	5	2	40
				≥ 10 flights, but < 12				≥ 3 but < 4 flights	3		
				≥ 6 flights, but < 10				≥ 2 but < 3 flights	2		
				≥ 1 flights, but < 6				≥ 1 but < 2 flights	1		
		Reducing passenger leakage to out of state airports	Project introduces carrier which is projected to be responsible for at least 90% of all capacity						5	5	100
			Project introduces at least once daily jet service to airport						5		
			Project introduces a new marketing carrier with at least once daily, year-round service to a second hub airport						5		
			Project introduces a new carrier with at least once daily, year-round service to a third hub airport						3		
			Project introduces a second or third hub by the same marketing carrier						2		
			Project introduces additional capacity to same hub (Upgrading or additional flights)						2		
			Project introduces at least 2x weekly leisure service						1		
		Increasing the reliability of service	Reliability of airline is \geq industry standard						6	12	240
			Reliability of airline is $<$ industry standard, but $\geq 95\%$						3		
			Reliability of airline is $< 95\%$						1		
		Increasing the on-time performance of service	On-time performance of airline is \geq industry standard						6		
			On-time performance of airline is $<$ industry standard, but $\geq 75\%$						3		
			On-time performance of airline is $< 75\%$						1		
		Lowers air fares	Project introduces a U/LCC airline						2	1	20
			Project would increase monthly capacity/population ratio above .22						2		
			Project would increase monthly capacity/population ratio above .13						1		
			Project would improve monthly capacity/population ratio but not above .13						1		
Total Points Statutory Benefit										500	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Economic Benefit	15	Economic impact from proposed air service	2020 ASEP ROI ≥ 50	14	6	90
			2020 ASEP ROI ≥ 21, but < 50	10		
			2020 ASEP ROI ≥ 10, but < 21	6		
			2020 ASEP ROI ≥ 4, but < 10	2		
		Total economic impact number calculated from 2020 ASEP ROI study / state dollars requested	Increase in excess of 400%	14	14	210
			Increase ≥ 300%, but < 400%	10		
			Increase ≥ 200%, but < 300%	6		
			Increase ≥ 200%	2		
Total Points Economic Benefit					300	
Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
		Community lead task force	Yes	5	5	50
			No	0		
		Market specific marketing plan for proposed service	Yes	3	3	30
			No	0		

Community Involvement	10	Historic involvement in air aervice	Yes	2	2	20
			No	0		
		Demonstrated community involvement with airline partner	Yes	2	2	20
			No	0		
		The applicant airport has fully pursued available federal funds for air service	Yes	4	4	40
			No	0		
		Community efforts to secure cash contribution as a match for air service MRG	Three (3) or more sources	8	8	80
			Two (2) or more sources	5		
			One (1) source	2		
		In-kind contributions as a percent of the total MRG	≥10%	5	0	0
			≥5% but <10%	3		
			≥0% but <5%	1		
			No in-kind contributions	0		
Max dollar contribution		# of dollars committed to service				
Total Points Community Involvement					240	

Criteria	Priority	Definition	Qualification	Scoring Value	Score	Points Awarded
Differentiating Characteristics	5	Core-Based Statistical Area (CBSA) population	Greater than or equal to 45,000	4	4	20
			Greater than or equal to 35,000 but less than 45,000	2		
			Less than 35,000	1		
		Drive time to largest leaked out of state market	In excess of 280 miles	4	4	20
			≥ 130 miles, but < 280 miles	2		
			< 130 miles	1		
		Proposed airline includes connective opportunities on airline branded and/or code-share flights at the destination	Yes	6	6	30
			No	0		
		Airline interline/baggage agreement	Yes	2	2	10
			No	0		
		Community engagement on, and periodic review of, pricing	Yes	3	3	15
			No	0		
		Community engagement on scheduling	Yes	3	3	15
			No	0		
		Scheduled times are ideal for type of service	Yes	2	2	10
			No	0		
		State cost (MRG required) per available seat	< \$30	5	5	25
			≥ \$30 but < \$50	2		
			≥ \$50	1		
		Total Points Differentiating Characteristics				
Total Points					1185	

Air Service Enhancement Program (ASEP) Grant Application

1. Name of the community sponsor applying for the ASEP grant;

Fly Casper Alliance

2. Please provide the funds sought from the ASEP as well as other sources of funding for the MRG;

	\$ Amount	% of Total
Local Contribution	\$480,000	60%
Sought from ASEP	\$320,000	40%
Total MRG required	\$800,000	100%

Additional Comments:

This request is based on a larger CRJ-900 starting service in the Casper market in July, 2023, using the forecast MRG requirement for the 3rd quarter, 2023 projected out through the full fiscal year.

3. Name of the marketing and operating airline(s) or prospective airline(s);

Ex: United Express operated by SkyWest Airlines

Delta Connection operated by SkyWest Airlines

4. Schedule Information;

- a. Is this year-round or seasonal service?

☒ Year-round ☐ Seasonal

- b. Schedule specifics: Please attach as much flight schedule information as available at the time of application either separately or with the attached table, include effective and discontinue dates. This information may be updated with future addendums. Note: If this is for an incumbent ASEP supported projected and there are no changes to the schedule then please indicate "No Change" below.

☒ Attached ☐ No Change

5. Please provide by attachment the anticipated or forecasted levels of enplanements at the airport before or without the proposed service and the additional enplanements the proposed service would bring:

Ex: 1st month of service: 1,200, 2nd month: 1,250

6. Please provide the anticipated increased capacity (seats available) associated with the proposed service and specify one-way or the bi-directional total;

27,740 - One way

7. What is the passenger facility charge (PFC) at the airport?

\$4.50

8. Please provide an attachment with any additional revenue the airport may receive as a result of the additional service excluding PFCs

9. Please indicate whether the community has a task force dedicated to air service development and briefly explain its role.

Fly Casper Alliance, a 501(c)(4) organization.

10. Does the airport or community sponsor have a marketing plan to coincide with the proposed service?

☒ Yes ☐ No

- a. If no, **will** the airport or community sponsor have a marketing plan ready to be executed two (2) months before the proposed start date?

☐ Yes ☐ No

- b. If yes, please attach all supporting information and include a budgeted list of expected expenditures:

Ex: Television: \$10,000, Newspapers: \$5,000, etc.

11. Has the airport sought or **will** seek funds from the WYDOT marketing grant match to coincide with the service?

☒ Yes ☐ No

12. Please provide examples of community or airport involvement with air service development in the past two (2) years from the time of this application.

Ex: Attending ACI JumpStart events, Routes, airline visits or other conferences for air service development.

The Airport maintains involvement in air service in several ways. We have annual meetings with United and/or SkyWest to discuss air service, local support, etc. That interaction continues throughout the year. We provide SkyWest with spring break schedules and send them information which can impact their service (conferences, business growth, and the upcoming groundbreaking on a LDS temple in Casper that will stimulate service between CPR and SLC). We have a market analysis/leakage study done every two years. We have attended, and do attend, airline "speed dating" meetings like Network, JumpStart, Routes Americas, TakeOff, and Airport Roundtable. We do an annual "Fly me to the Sun" marketing campaign to support the SkyWest/Delta SLC service. Finally, the Airport currently has an active Small Community Air Service grant for expanded air service.

13. Please indicate and provide brief examples if the airport or the community sponsor has shown a level of involvement with the participating airline.

Ex: In-person meetings with airline staff, seeking cooperative promotional efforts with the airline.

See answer 12.

14. Please indicate if the airport has been granted a Small Community Air Service Development (SCASD) grant that will be used with the proposed service or **will** apply within a year after the ASEP application year.

☐ Yes

☒ No

15. Airline code share and interline agreement;

- a. Does the participating airline have a code-share, interline or baggage agreement with a carrier at the destination hub? If yes, please indicate what airline and/or airline alliance. If no, please elaborate why.

Yes, full code-share with Delta Airlines and SkyTeam partners.

16. Has the community sponsor or airport undertaken efforts previously, or **will** take a progressive role regarding price controls, revenue management or scheduled times for the proposed service? Commitment to a provided example will count towards future efforts. Please provide examples.

Ex: Community sponsor or airport has or will visit in-person with partnering airline and specifically address pricing, revenue management or desired schedule times to improve traffic or connections; Community sponsor or airport has or will have continuous discussions regarding price controls, revenue management, or schedule; airline agrees contractually to maintain competitive fare practices.


The service is not proposed, it is maintenance of existing service. Since the service has been operated at risk by SkyWest for several years without a MRG (except for November, 2021 through the date of this application), we have not exercised any type of price controls other than pointing out fare discrepancies as we see them or as they are brought to our attention. We have been told our flight schedule, starting in July will be:

SLC-CPR 9:35 am -10:47 am

CPR-SLC 11:27 am -12:45 pm

We do not anticipate significant change in the schedule going forward from then.

17. Signature of the individual completing this application:

Sponsor signature:	Date:
	May 4, 2023

To the best of my knowledge the above information in this application is true, accurate and complete

Contact Information:

Please provide all pertinent contacts relating to this grant request beginning with the individual who completed the application, followed by airline contacts (Planning, scheduling, pricing), airport contacts, and local supporters.

Name (Signee): <u>Kaycee Witta</u> Company or Affiliation: <u>Fly Casper Alliance</u> Email: <u>kayceewitta@gmail.com</u> Phone: <u>307-690-1289</u> Address: _____ City: _____ State: _____ Zip: _____
Name: <u>Daniel Belmont</u> Company or Affiliation: <u>SkyWest Airlines/Mgr Planning</u> Email: <u>daniel.belmont@skywest.com</u> Phone: <u>435-634-3534</u> Address: <u>444 South River Rd</u> City: <u>St. George</u> State: <u>UT</u> Zip: <u>84790</u>
Name : _____ Company or Affiliation: _____ Email: _____ Phone: _____ Address: _____ City: _____ State: _____ Zip: _____
Name : _____ Company or Affiliation: _____ Email: _____ Phone: _____ Address: _____ City: _____ State: _____ Zip: _____
Name : _____ Company or Affiliation: _____ Email: _____ Phone: _____ Address: _____ City: _____ State: _____ Zip: _____
Name : _____ Company or Affiliation: _____ Email: _____ Phone: _____ Address: _____ City: _____ State: _____ Zip: _____
Name : _____ Company or Affiliation: _____ Email: _____ Phone: _____ Address: _____ City: _____ State: _____ Zip: _____

**Air Service Enhancement Program (ASEP)
Grant Application (supplemental)
Natrona County Board of County Commissioners**

Question 5

SkyWest is projecting a 48% load factor for the 3rd quarter, 2023 period on a CRJ-900 aircraft configured to 76 seats; however, pre-COVID, SkyWest (Delta) was registering a 75.9% load factor (on two CRJ-200 aircraft), or 76 enplaned passengers per day. Projecting that forward, that would be a 100% load factor on a 76-passenger aircraft. Even looking at October through December, 2022 when SkyWest was flying two CRJ-200 aircraft, loads were running at 64.8%, or 65 passengers per day. Based on a 76-passenger aircraft, that would be loads of 85.5%. Our projection thus would be closer to a 65% load factor, or 18,031 passenger enplanements based upon 27,740 outbound seats.

Question 8

Landing Fees: 75,100 pounds (CRJ 900) @ \$1.31 per thousand = \$98.38 per landing (July 1, 2023 through June 30, 2024).

Passenger Loading Bridge Use: \$54.70 per use (July 1, 2023 through June 30, 2024).

Question 10

The Airport has not developed a specific marketing plan for this service but we have utilized, and will continue to utilize existing marketing while looking at other opportunities.

- When SkyWest added a third flight to SLC with a 6:50 pm departure, out of CPR, the arriving flight into CPR was well received, but the flight was questionable due to low loads going out. In response, the Airport developed a “tear off that tie” campaign promoting leisure travel outbound after the work day was done and that campaign saved that third flight.
- When SkyWest looked at upgrading our SLC service from turboprop aircraft to jets, we promoted the jets through a specific marketing campaign (print media, T-shirts, outfield wall graphics, etc.).



FLY ME TO THE SUN!



While local temperatures are setting new lows and winds are howling, now is the perfect time to fly to a sunny destination beyond all of the bluster and chill.

Temperatures in the mid-70s with a slight breeze are the reality at more than 50 sunny and warm destinations only one connection away when you fly Delta out of Casper/Natrona County International Airport.

Whether you prefer to grill, shop, dine, rest, read or splash on the beach, you can depend on

Delta Airlines as we fly you to the sun.

It's value that will warm your heart.

Call your travel agent today or book directly at Delta.com



casper, natrona county
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- When Allegiant began service to Mesa, AZ, that shifted passengers away from SkyWest/Delta. When the Mesa service did not continue, we developed a "Fly me to the Sun" campaign which, other than last year (COVID), we have run each year. This capitalized on the passengers who used the Allegiant/Mesa service and stimulated SkyWest/Delta service during the winter months.

To support this service from January through June, we have once again running a "Fly me to the Sun" campaign based upon the effectiveness of this campaign in the past. We have also ran a new TV campaign promoting the Airport overall. We have increased our social media presence and on both paid and organic posts. We currently have 6.9K followers on the Airport's Facebook page.



NCIA-1X30-SUNNY
DESTINATIONS-2.10.

TEAR OFF THAT TIE!
RUN to the AIRPORT this EVENING

And
JUMP
into a
FEW
DAYS
OFF!



After a full day's work, Xavier Walton heads for the beach!

SkyWest Airlines 6:50 p.m. flight to Salt Lake City gives Casper travelers the option to work a full day and make their destination tonight.

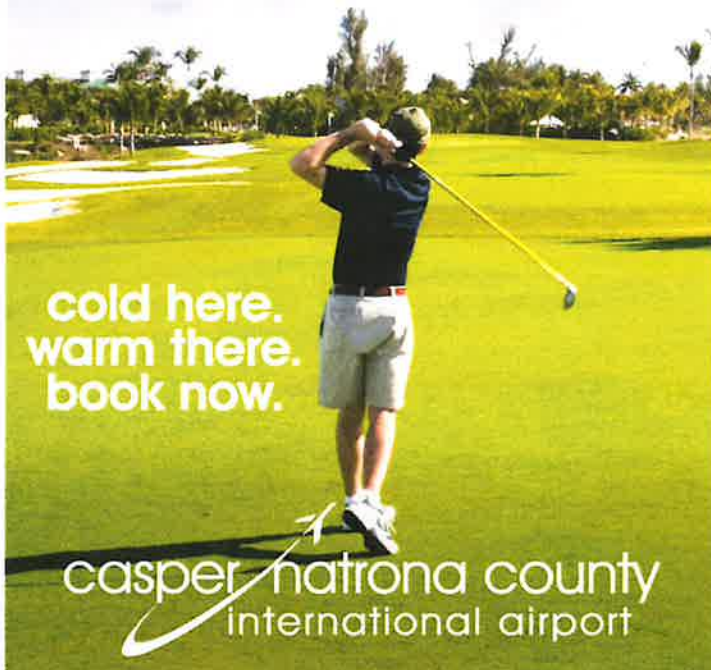
SkyWest service.
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SkyWest **DELTA** casper, natrona county
international airport



FLY ME TO THE SUN



cold here.
warm there.
book now.

casper / natrona county
international airport

FLY ME TO THE SUN

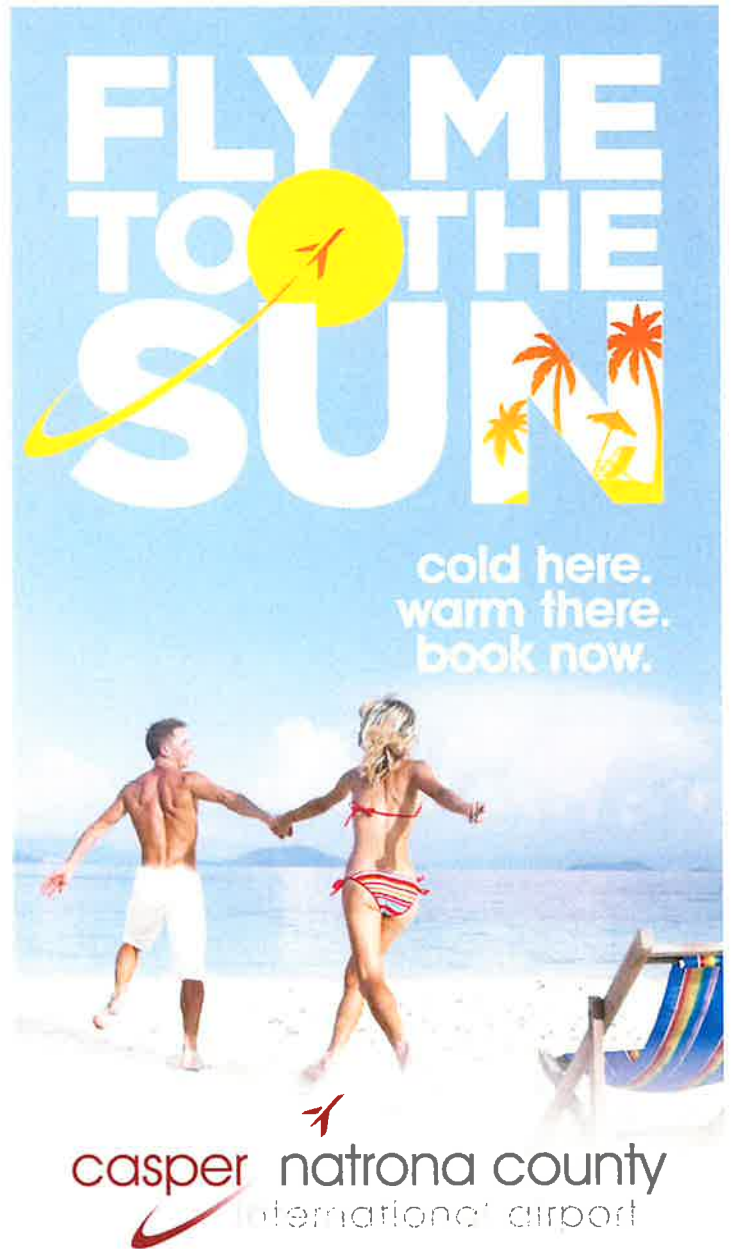
cold here.
warm there.
book now.



casper / natrona county
international airport

Question 14

The Airport currently has a SCASDP grant which has a scope that does not allow those funds to be used for this MRG. Because there is an open grant, we are not able to apply for a SCASDP grant for this purpose.





WYOMING Aeronautics Commission

DEPARTMENT OF TRANSPORTATION

Bruce McCormack, Chairman

(307) 777-4015



PROJECT STATUS REPORT

ENGINEERING: Phillip Hearn

Statewide & General Engineering Projects:

2023 Crack Seal Project: Bid awarded to National Sealant & Concrete. Construction is underway and expected to wrap up at the end of June. Airports included are in the NW quadrant. MP

2023 Seal Coat Project: Bids were opened for this project on April 20th. The low bidder is American Road. Award is pending. Jackson was included as a local only airport and will not be awarding with the project, since the overall low bidder was not the low bidder for that airport. They are rebidding separately. MP

WACIP Equipment, Design & Construction Projects:

Afton – Pivot Gate and Reils: Bids opened late March 2022 and Pavlik Electric was the low bidder. Construction will start spring 2023. TD

Big Piney – SRE Building: Construction is complete and the substantial completion took place in November 2022. Waiting for the project closeout reports from the consultant. TD

Buffalo – Replace RW 31 REILs: This project is currently out to bid. MP

Casper – Access Road: Construction is done pending closeout reports. Second phase of construction in design this winter with a bid opening of spring of 2023. TD

Casper – Lighting Project T/W B&C: Project is in winter shut-down and will commence in the spring of 2023. TD

Casper – Repair Terminal Roof, Area “C”: Scope of work details being generated by consultant and sponsor. TD

Casper – Repair/Rehab Parking Lot: Construction to start in May of 2023 TD

Cheyenne – Reconstruct R/W 9/27, Phase III: Construction to start in spring 2023. Runway closure anticipated April 4th through September 7th of 2023. TD

Cody – Approach Lighting: This is part of the larger CARES Development project for the CARES money awarded to Cody. The approach project low bidder was Modern Electric and construction is nearing completion. There has been another delay - this time with the lamp holders. Hoping to complete a flight check in May. MP

Cody – Terminal Expansion: A portion of the terminal expansion project is funded with CARES money; the rest is using entitlements & IIJA. This project is using the CMAR method. Construction is approximately 60% complete. MP

Cowley – Pilot’s Lounge: ALP changes have been approved regarding the building’s location. Project is in design. Combining Cowley & Greybull’s IIJA funding for the next two years to get that project done. They will likely then attribute the remaining 3 years of IIJA to a project at GEY. Design is underway. MP

Cowley – Runway 9/27 Geotech: This project is in the early stages. Geotech for an upcoming rehabilitation is scheduled for 2025. MP

Dixon – Relocate Fence: Waiting for FAA to approve final payment. TD

Dubois – Apron Expansion, Fence, & Electrical Extension: The fence and electrical extension were funded with a state and local grant. This portion of the project was awarded to O’Neal Fence, Inc. and is complete. The taxilane project was awarded to Panacea. Construction was scheduled to begin in April 2023, but the contractor is having issues acquiring hot mix, so the start date has been delayed. MP

Douglas – Acquire SRE: Notice to Proceed was issued on August 8, 2022 to Floyd’s Truck Center of Gillette, WY. The contract amount is \$279,991. Expected delivery is late 2023. GH

Douglas – Backup Generator: Notice to proceed was submitted and tentative generator delivery is August 9th, 2023. TD

Douglas – Rehab r/w 11/29 and Remove Direct Access from Apron to r/w: Bids came in with high prices. Consultant is repackaging for another bid. TD

Evanston – Rehabilitate Runway: Substantial completion is complete and closeout reports are pending. TD

Fort Bridger – Reconstruct Taxi A and SE Apron: Bids are in and construction will start spring of 2023. TD

Gillette – Construct GA Terminal Building: Schedule 1 and 2 substantial completion certificates issued. The airport has received certificate of occupancy for the new GA terminal. The airport is signing an agreement with a new Fix Base Operator (FBO). This has delayed the demolition of the existing building, phase 3 of contract. The contractor has agreed to the delay. Demolition of the old building will occur this summer. MP

Gillette – Rehabilitate Runway 16/34 and 3/21, Design: The geotech and design/investigation state of this project is underway for scoping. Asphalt overlay was considered but panel replacement is the current eligible option based on PCI. Design is scheduled for 2024 and construction is anticipated for 2025. It is possible that this project will get pushed back a few years until the PCI drops enough to justify an asphalt overlay. MP

Gillette – Rehabilitate Apron: This project is currently out to bid. MP

Gillette – Acquire SRE: Project was awarded to Wyoming Machinery in the amount of \$342,930, with an expected delivery date of fall 2023. GH

Gillette – Acquire Dedicated Broom: Project will acquire a dedicated broom and is out for advertisement now with a bid opening scheduled for May 11, 2023. GH

Hulett – Rehab TW A (Phase 1): This project is being pushed to 2024 because the sponsor needs to go out for consultant selection since there was only one year left on their agreement. MP

Jackson – Rehabilitate and Expand Deice Pad, TW A, and TW Bypass: Bids were opened for this project. There was one bidder and they were about double the

engineer's estimate. Prices were negotiated, including a reduced bid hold, and one federal schedule plus one local schedule will be awarded to Knife River. MP

Jackson – Acquire Rubber Removal Truck: Project was awarded to Waterblasting, LLC (Hog Technologies) for the bid amount of \$666,588. Expected delivery is October 2023. GH

Jackson – Acquire ARFF Truck: Project will acquire a class 5 / 3,000 gallon ARFF vehicle. Award was made to Rosenbauer with a total bid of \$928,515. Expected delivery is spring of 2024. GH

Kemmerer – Acquire Mowing Equipment: Design is almost complete and should have a bid opening of late May or early June. GH

Lander – Relocate TW A (RW 22 End): Construction was resumed following winter shutdown. Anticipated completion is late July 2023 TD

Lander – Acquire SRE: Project will acquire a loader and bucket. Bid was awarded to Honnen Equipment Co. in the amount of \$321,468.05. Notice to proceed was issued and expected delivery is February 2024. GH

Laramie – TW C Replace Signs and Lights: Construction is complete and waiting on final reports. TD

Laramie – Expand SRE Building: No bids received. Engineer to repackage and rebid in spring 2023. TD

Laramie – Replace Runway and Taxiway edge lights: Replace Airfield NAVAIDS: Design is underway and waiting for grant application. TD

Laramie - Acquire ARFF Vehicle: Project bids are being evaluated at the time of this update. GH

Laramie - Acquire Rotary Plow: Project bids are being evaluated at the time of this update. GH

Lusk - Acquire Plow Truck: Bid was awarded to Jack's Truck Center of Gillette, WY for a total bid amount of \$324,223. Expected delivery is September 2024. GH

Newcastle – Construct Hangar: This project is in the early design phase. They may request to move this project to 2024 based on recent bid openings at other airports for hangars, which have not been favorable. MP

Pinedale - Acquire SRE: Project will acquire a loader and attachments to include a bucket and plow. Project is



PROJECT STATUS REPORT

in the final stages of design and a bid opening should happen by June. GH

Rawlins – Acquire Mowing Equipment: Project will acquire a small farm type tractor and pull mower deck. Bids were opened and awarded to Stotz Equipment in the amount of \$121,400. GH

Riverton – Pivot Gate Replacement: Substantial completion inspection done and waiting for final closeout documents. TD

Riverton – SRE Hanger Improvements: Project is complete pending closeout construction reports. TD

Riverton – Construct Observation Weather Station: Project has reached two rounds of no bids. Consultant and sponsor considering whether to close out grant or combine with another project. TD

Riverton - Acquire Loader and Snow Blower: Project bids are being evaluated at the time of this update. GH

Rock Springs – Construct SRE Building: Substantial completion is complete and final construction reports are pending. TD

Rock Springs – Rehabilitate & Expand Commercial Terminal: Construction is approximately 51% complete. Work is suspended until spring. MP

Sheridan – Acquire SRE: Award was made June 21, 2022 in the amount of \$305,893 to Jack's Truck Center of Gillette, WY. Expected delivery is fall of 2023. GH

Sheridan – Expand Commercial Terminal Baggage, Upgrade PAPIs, and Acquire AFFF Testing System: This project is under construction and approximately 65% complete. Upcoming work includes sheetrock, plumbing, etc. MP

Thermopolis – Construct County Hangar: This project was in the early design stages but is temporarily paused because IJA funds may not be available until 2024. MP

Wheatland – Acquire SRE, Snow Plow with Carrier Vehicle: Project has been designed and bid opening is scheduled for May 18, 2023. GH

Worland – Reconstruct Wildlife Fence: Substantial completion on this project has been achieved and final completion is anticipated in the near future. MP

PLANNING: Cheryl Bean

Airport Planning, Land & Environmental Projects:

Big Piney – Land Acquisition from BLM: The Exhibit A Update is complete. Awaiting BLM statement of drawdown account from sponsor prior to closing the grant. CB

Cowley – Master Plan: Consultant selection is complete and scope of work has been reviewed. AS

Dixon – Master Plan: Project is at 97% completion. Master Plan draft narrative and draft Airport Layout is nearing completion. ST

Evanston – Master Plan: Consultant selection is complete and scope of work has been reviewed. AS

Greybull – Master Plan: Consultant selection is complete and scope of work has been reviewed. AS

Laramie – Master Plan: Project is 32% complete. Inventory and Forecast have been reviewed and approved by WYDOT. ST

Pinedale – Master Plan: Forecast has been reviewed and approved by WYDOT. The Project is 25% complete. AS

Powell – Master Plan: Consultant selection is complete. ST

Riverton – Master Plan: Project is not yet underway. AS

Rock Springs – Master Plan: Consultant selection is complete and scope of work has been approved. AS

Thermopolis – Master Plan: Draft Narrative and Airport Layout Plan set have been reviewed by WYDOT. The project is 93% complete. ST

Saratoga – Master Plan: Consultant selection is complete. AS

Upton – Master Plan: Inventory and Forecast have been reviewed and approved. Narrative and ALP have been submitted and reviewed. The project is 36% complete. ST

Wheatland – Acquire Hangar Land: Environmental CATEX has been submitted and negotiations have begun with land owners. AS

AIR SERVICE: Mariah Johnson

Air Service Enhancement Program (ASEP):

Cheyenne – ASCYS05: Once to twice daily flights to Denver Intl Airport on United Express operated by SkyWest beginning July 1st through June 30th, 2023. Service was stopped April 4th due to runway construction. With only one flight each day, February saw a load factor of 79%, while March resumed two flights a day and saw a load factor of 63%.

Original Scope: Once to twice-daily service to Denver Intl. Airport on United Express operated by SkyWest

Term: July 1st, 2022 through June 30th, 2023

State Match: \$1,350,000 / 60%

Casper – ASCPR03: Once daily flight to Salt Lake City, UT on Delta Connection operated by SkyWest beginning January 1, 2023 through June 30, 2023. This project takes the place of the extension that was granted on ASCPR02 at the February Commission meeting. The most recent months saw load factors of 70% in March and 62% in April. The booked load factor for May is 46%.

Original Scope: Once daily service to Salt Lake City on Delta Connection operated by SkyWest

Term: January 1, 2023 through June 30, 2023

State Match: \$352,233 / 40%

Capacity Purchase Agreement (CPA):

WYDOT recently signed an extension to the CPA contract with SkyWest to continue service to the four CPA markets for another three years. Significant increases in SkyWest's unit costs have driven a 25%+ increase in block hour rates for the service but the new

extension allows for renegotiation of costs each year as we move forward if the situation changes.

Northeast Wyoming Regional Airport-Gillette (GCC): Load factors have run in the high 80-90% range so far this year, with March at 91% and April at 87%. The booked load factor for May is currently at 67%. SkyWest's crew-driven flight reductions reduced the market to 12 weekly flights since January 2022 and the market remains at that level through the beginning of the year.

Original Scope: Additional 3rd daily roundtrip on peak days, daily during the summer months. Reduced frequencies were implemented in April 2020 but beginning in June 2021 flights were restored to the original scope of 3 daily and reduced to 2 daily starting in November, falling again to 12 per week in January. Schedules remain at 12 weekly flights through the fall.

Term 1: July 1, 2022 - June 30, 2023

Grant: \$2,660,000 / 60%

Term 2: July 1, 2023 – June 30, 2024

Grant/State Match: \$2,760,000 / 60%

Term 3: July 1, 2024 – June 30, 2025

Grant/State Match: \$2,880,000 / 60%

Southwest Wyoming Regional Airport-Rock Springs (RKS): Since last fall, load factors have been near or above 80%. The load factor in March 84% and April was only slightly below at 75%. The booked load factor for May is 51%. SkyWest's crew-driven flight reductions starting in February 2022 have limited the market to one daily trip, however a second flight will be added back to the schedule on Thursdays and Saturdays beginning in May.

Original Scope: Two daily roundtrips, 3rd daily

Jun - Aug. Post COVID, the market retained close to daily service up until June 2021 when it increased to double daily. As of February 2022, the market dropped to 1 daily and continues at 1 daily through the fall.

Term 1: July 1, 2022 - June 30, 2023

State Match: \$3,834,000 / 60%

Term 2: July 1, 2023 – June 30, 2024

Grant/State Match: \$3,973,000 / 60%

Term 3: July 1, 2024 – June 30, 2025



Mark Gordon
Governor

WYOMING *Aeronautics Commission*

DEPARTMENT OF TRANSPORTATION

Bruce McCormack, Chairman

(307) 777-4015



Darin J. Westby
Interim Director

PROJECT STATUS REPORT

Grant/State Match: \$4,134,000 / 60%

Riverton Regional Airport (RIW): Riverton has seen strong load factors to start this year, with March at 78% and April at 76%. The booked load factor for May is at 60%. In mid-February 2022, the market was dropped to one daily flight as a result of SkyWest crew constraints, however a second flight will be added back to the schedule on Thursdays and Saturdays beginning in May.

Original Scope: Two daily roundtrips Mar-Dec, one daily Jan-Feb starting January 12, 2020 with second flight on Mon., Thurs., Fri., Sun. Overnight flight tagged with Sheridan (SHR). Reduced to 1 daily as of February 11th, 2022.

Term 1: July 1, 2022 - June 30, 2023

Grant/State Match: \$3,670,000 / 60%

Term 2: July 1, 2023 – June 30, 2024

Grant/State Match: \$3,820,000 / 60%

Term 3: July 1, 2024 – June 30, 2025

Grant/State Match: \$3,992,000 / 60%

Sheridan County Airport (SHR): Load factors in Sheridan were at 82% in March and 78% in April. The booked load factor for May is at 76%. In early January 2022, the schedule was reduced to 12 flights per week and will that way through the summer. .

Original Scope: Two daily roundtrips starting January 12, 2020. Overnight flight tagged with Riverton (RIW). Reduced to one flight daily for April and five times weekly for May and June. Current schedule has 12 weekly flights.

Term 1: July 1, 2022 - June 30, 2023

State Match: \$2,739,000 / 60%

Term 2: July 1, 2023 – June 30, 2024

Grant/State Match: \$2,850,000/60%

Term 3: July 1, 2024 – June 30, 2025

Grant/State Match: \$2,983,000 / 60%

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DEPARTMENT OF TRANSPORTATION

Business Meeting Packet



Thank you for participating!